

Al Meera  الميرة

**Consolidated Financial Results
for the year ended
31 December 2021**

Investor Relation Presentation

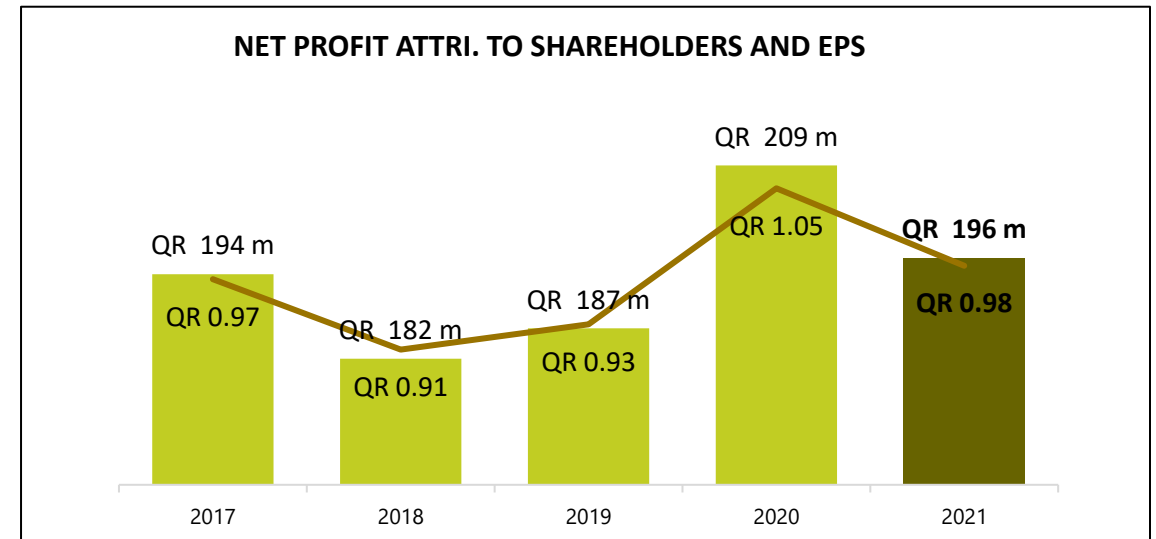
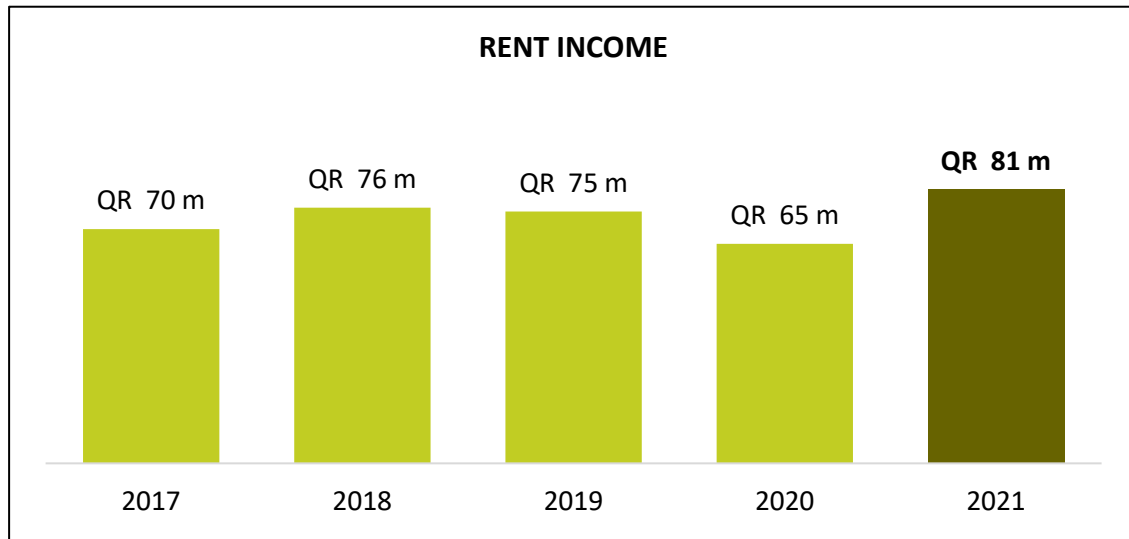
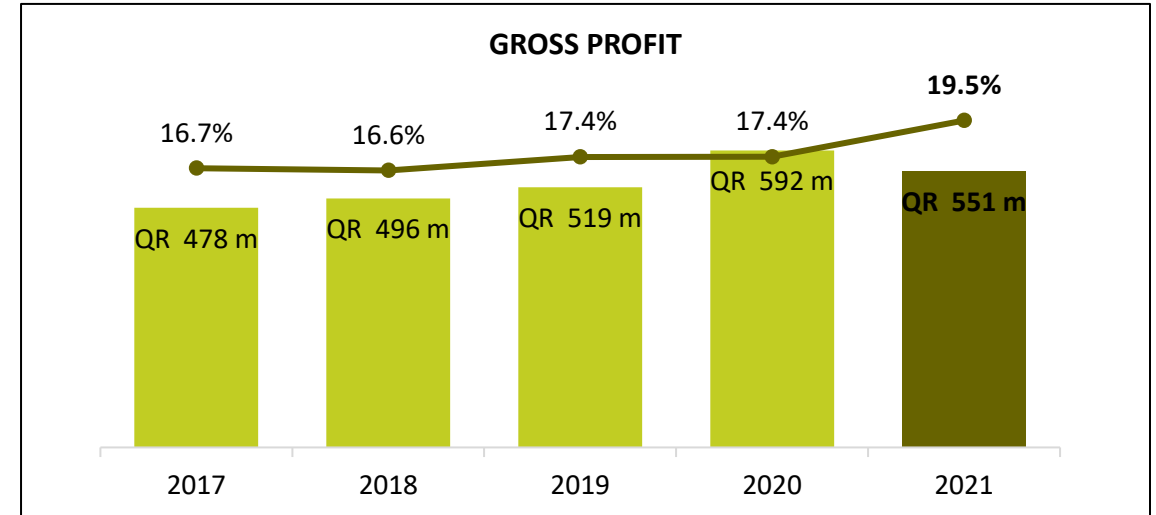
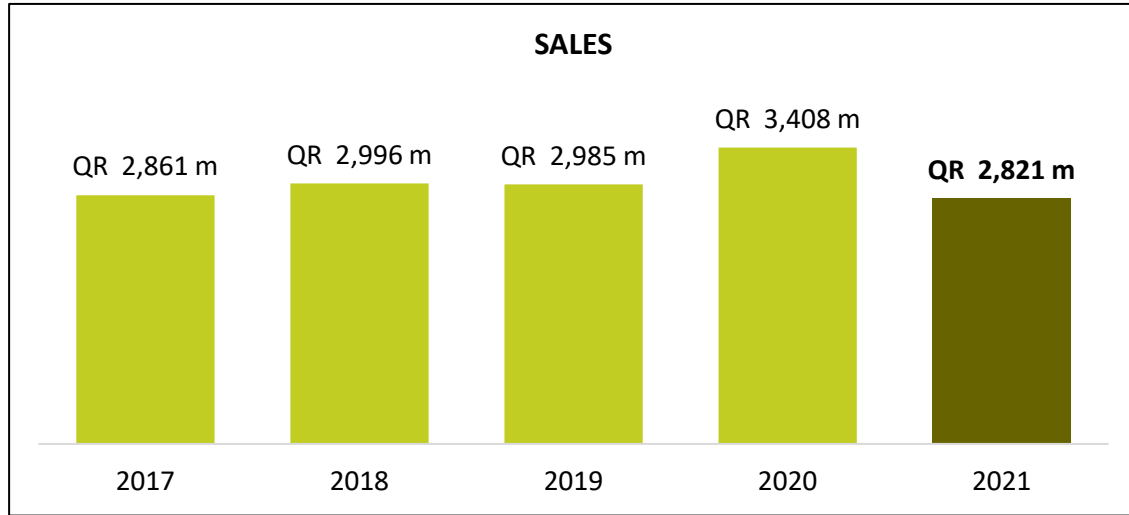
27 February 2022



KEY FINANCIAL HIGHLIGHTS FOR 2021

- Al Meera recorded consolidated sales of QAR 2.8 billion in 2021, a decline of 17.2%, compared to 2020. Last year's sales were propelled by the unprecedented consumer demand due to the COVID-19 pandemic.
- Gross profit amounted to QAR 551.4 million, a decrease of 6.9% compared to the same period in 2020. Gross profit margin increased by 2.1% (from 17.4% to 19.5%) due to additional margin from store openings.
- Rental income for 2021 grew by 24.9% to QAR 81.3 million, compared to QAR 65.1 million in 2020. The rental income in 2020 was significantly impacted by the rent concession provided to retail tenants affected by the COVID-19 pandemic.
- Operating expenditures for the year 2021 reduced by 5.2% to QAR 313.4 million compared to QAR 330.5 million last year, primarily attributable to the reduction in pandemic related expenses and improved operating efficiencies.
- Al Meera reported a net profit of QAR 195.5 million for 2021, a decline of 9.7% compared to 2020. Earnings per share was QAR 0.98 for 2021.

KEY FINANCIAL HIGHLIGHTS FOR 2021 (Cont'd)



- Al Meera opened 4 new stores during the year 2021. The new stores are located in Jeriyan Junaihat, Al Asmakh Mall, Al Saliya Central Market and Al Wakra Central Market. With these new store openings, Al Meera currently has 61 stores in Qatar and 6 stores in Oman .
- The construction of 3 community stores outside Doha are progressing as planned and these stores are expected to operate by Q2-2022.
- In Sultanate of Oman, the construction of Al Meera Mall in Amirat is nearing completion and the Al Meera anchor store is planned to open in Q2-2022.
- The online sales channels have been expanded with collaboration with several online platforms to extend our reach to customers.

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