

Al Meera  الميرة

**Consolidated Financial Results
for the nine-month period ended
30 September 2022**

Investor Relation Presentation

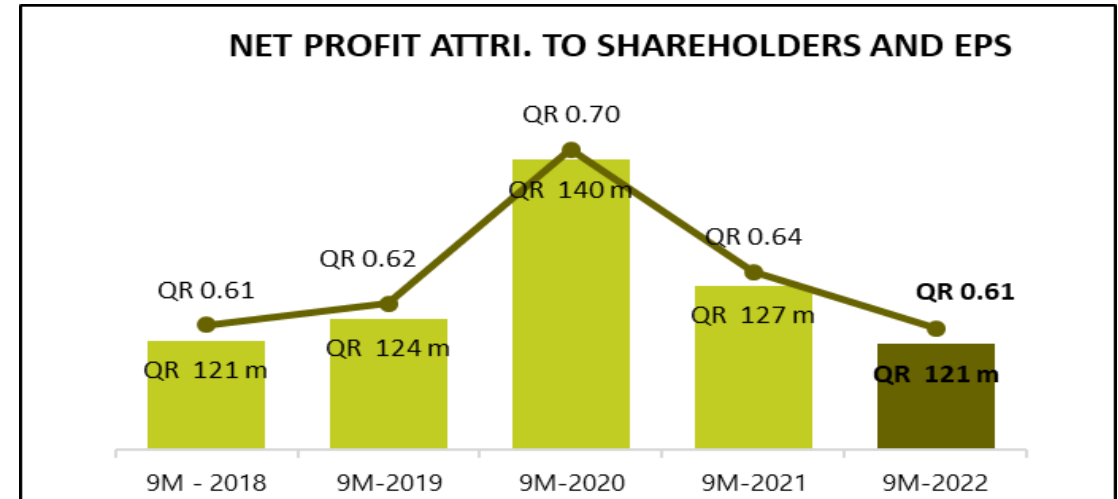
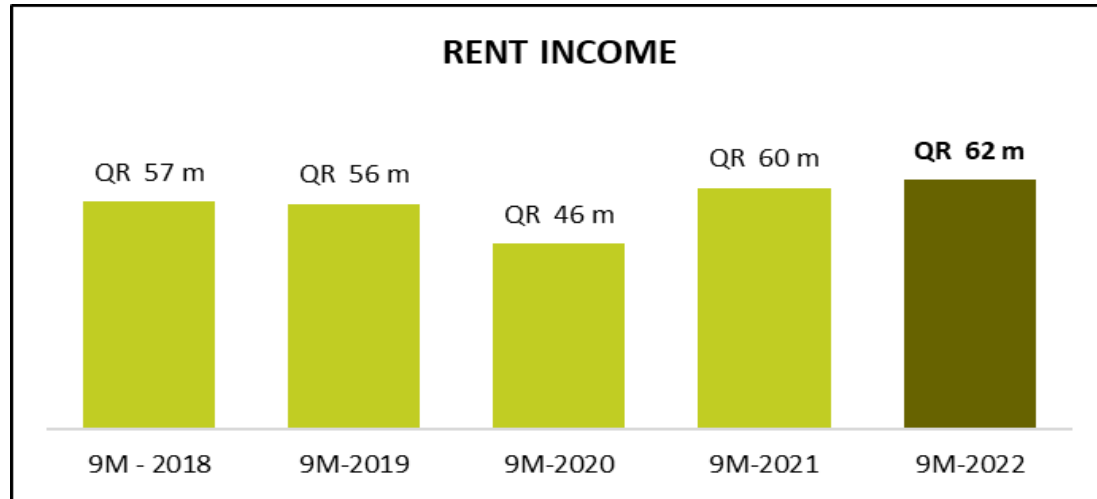
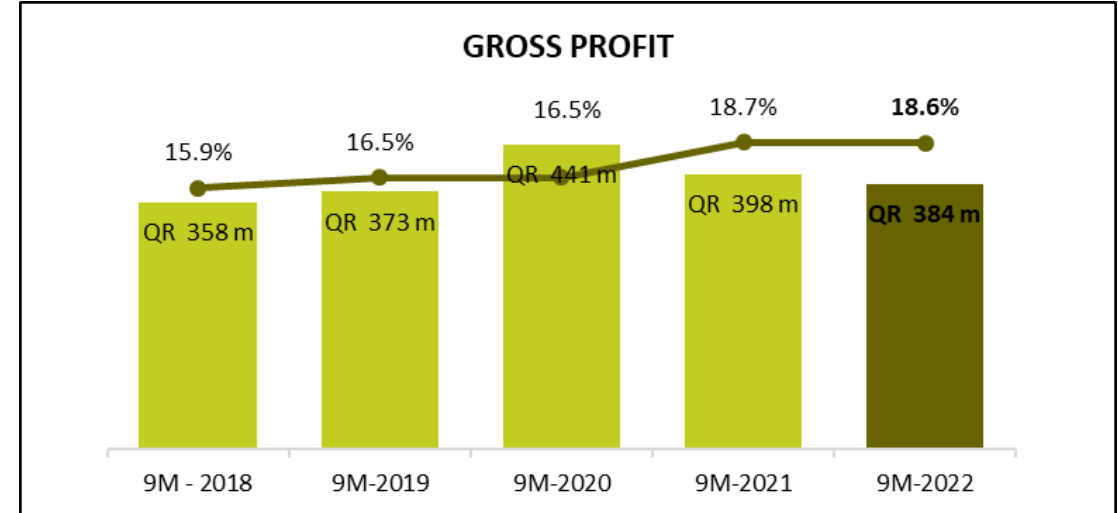
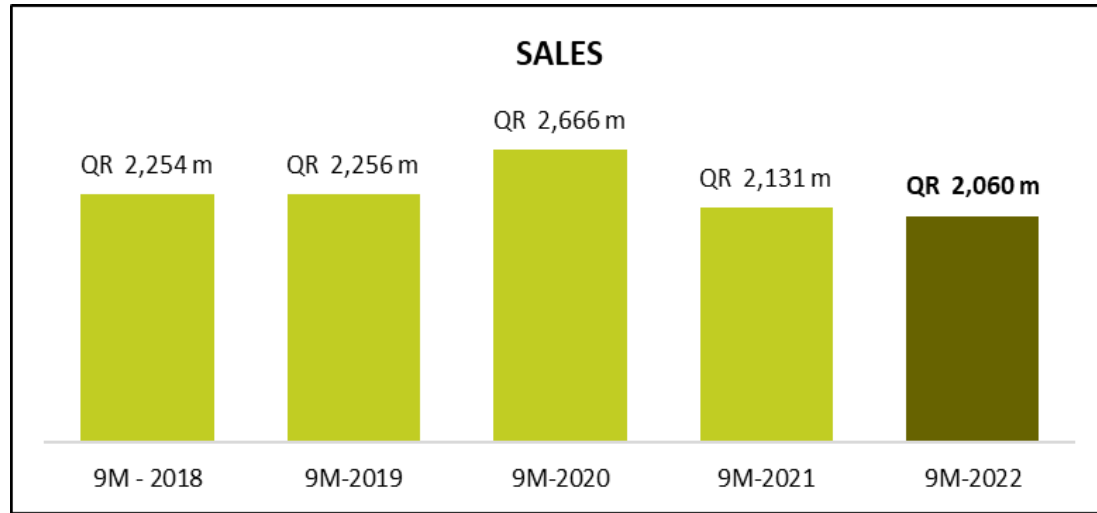
31 October 2022



KEY FINANCIAL HIGHLIGHTS FOR 9M-2022

- Al Meera recorded consolidated sales of QAR 2.1 billion for the nine month period ended 30 September 2022, a decline of 3.4%, compared to the same period in 2021. The sales decline is primarily due to competition and road constructions around the stores.
- Gross profit amounted to QAR 384.1 million, a decrease of 3.5% compared to the same period in 2021. Gross profit margin was at 18.6%.
- Rental income grew by 2.8% to QAR 61.5 million compared to QAR 59.8 million in the same period in 2021.
- Other income increased to QAR 19.1 million, due to higher dividends from equity investments.
- Operating expenditures decreased by 0.9% to QAR 237.9 million compared to QAR 240.1 million last year.
- Al Meera reported a net profit of QAR 120.1 million and earnings per share is QAR 0.61 for the nine-month period ended 30 September 2022.

KEY FINANCIAL HIGHLIGHTS FOR 9M-2022 (Cont'd)



OPERATIONS UPDATE FOR 9M-2022

- During 2022, Al Meera opened 1 supermarket outside the city of Doha, 1 convenience outlet in an office complex, and 3 convenience outlets in the Metro Stations.
- The construction and fit out works for 2 supermarkets outside the city of Doha and 2 supermarkets in Doha, are progressing as planned and are expected to be operational in Q4 2022.
- The Company has taken several initiatives to support the FIFA World Cup event to be hosted in Qatar during November and December 2022.
- In Oman, the construction of Al Meera mall in Al Amirat is nearing completion and is planned to be operational in Q4 2022.
- The online sales channels have been expanded with collaboration with several online platforms to extend our reach to customers.

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