

Al Meera  الميرة

**Consolidated Financial Results  
for the three month period ended  
31 March 2022**

**Investor Relation Presentation**

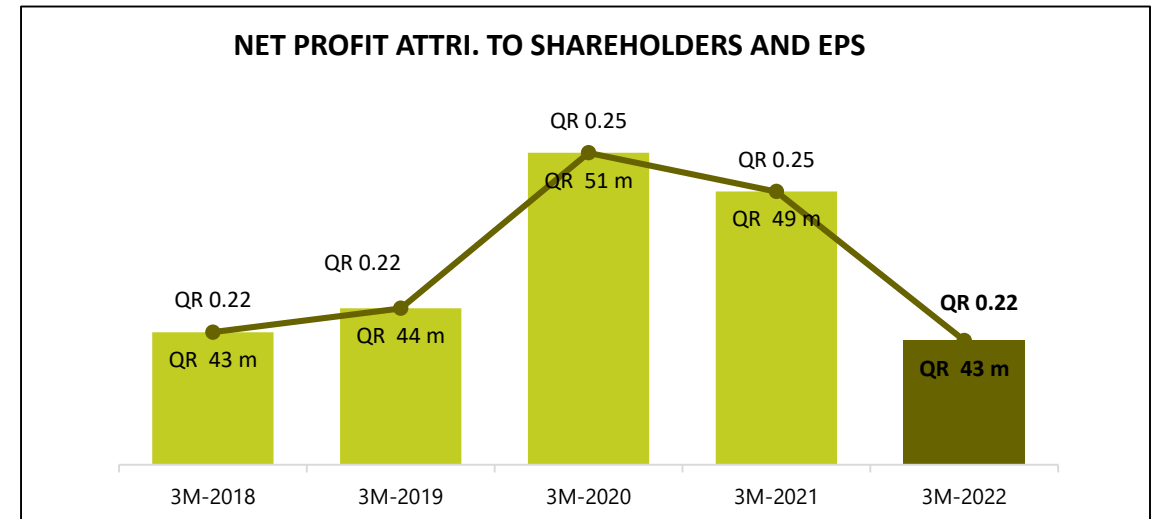
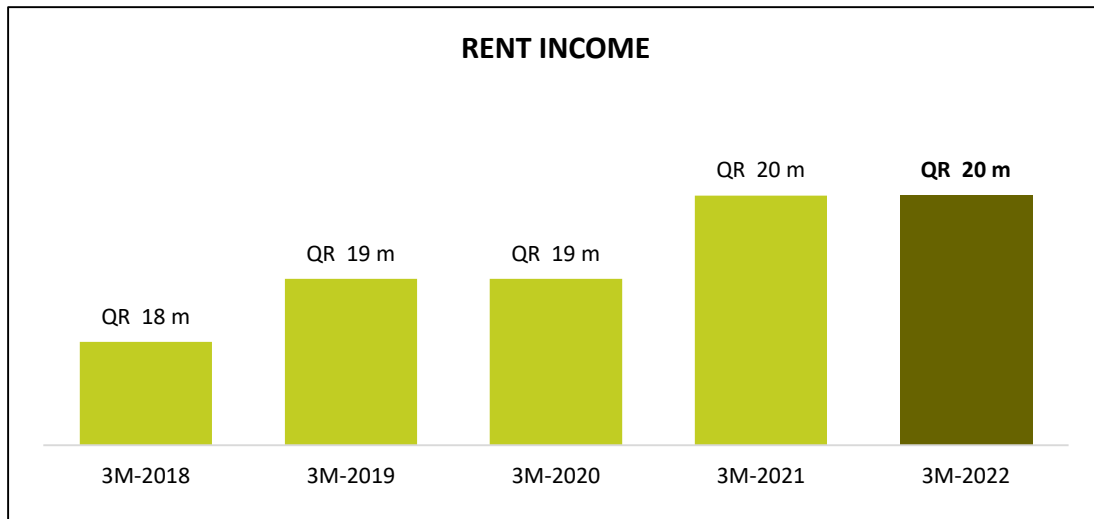
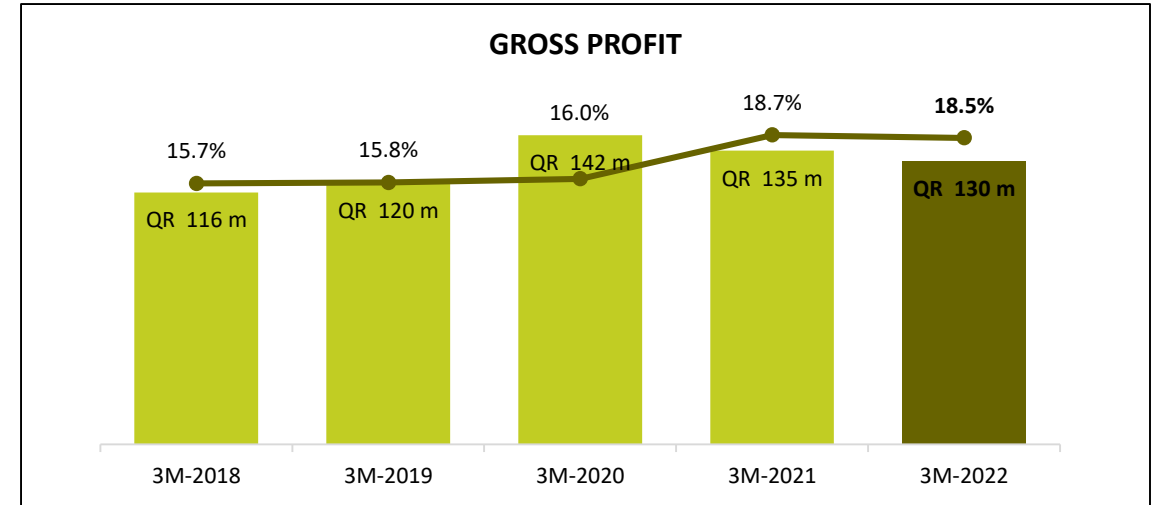
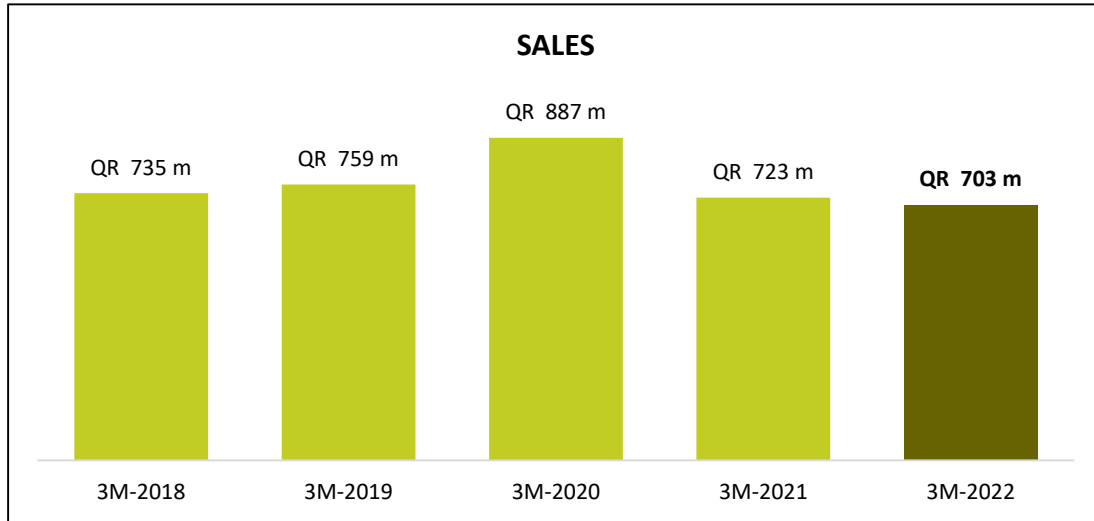
**27 April 2022**



## KEY FINANCIAL HIGHLIGHTS FOR 3M-2022

- Al Meera recorded consolidated sales of QAR 703.0 million for the three month period ended 31 March 2022, a decline of 2.8%, compared to the same period in 2021. The sales decline is primarily due to competition and road construction around the stores.
- Gross profit amounted to QAR 130.0 million, a decrease of 3.8% compared to the same period in 2021. Gross profit margin was 18.5%, a decrease of 0.2% from the previous year.
- Rental income grew by 3.2% to QAR 20.5 million compared to QAR 19.8 million in the same period in 2021.
- Other income amounted to QAR 10.2 million, an increase of 33.2% compared to the same period in 2021, due to higher dividends from equity investments.
- Operating expenditures increased by 4.0% to QAR 83.9 million compared to QAR 80.6 million last year, primarily attributable to additional costs from new stores.
- Al Meera reported a net profit of QAR 42.7 million, a decline of 13.2% compared to 2021. Earnings per share is QAR 0.22 for the three month period ended 31 March 2022.

# KEY FINANCIAL HIGHLIGHTS FOR 3M-2022 (Cont'd)



## OPERATIONS UPDATE FOR 3M-2022

- The construction of 3 community stores outside Doha are progressing as planned and these stores are expected to operate by Q2-2022.
- In Sultanate of Oman, the construction of Al Meera Mall in Amirat is nearing completion and the Al Meera anchor store is planned to open in Q2-2022.
- The online sales channels have been expanded with collaboration with several online platforms to extend our reach to customers.

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## Q & A