

Al Meera  الميرة

**Consolidated Financial Results
for the year ended
31 December 2023**

Investor Relation Presentation

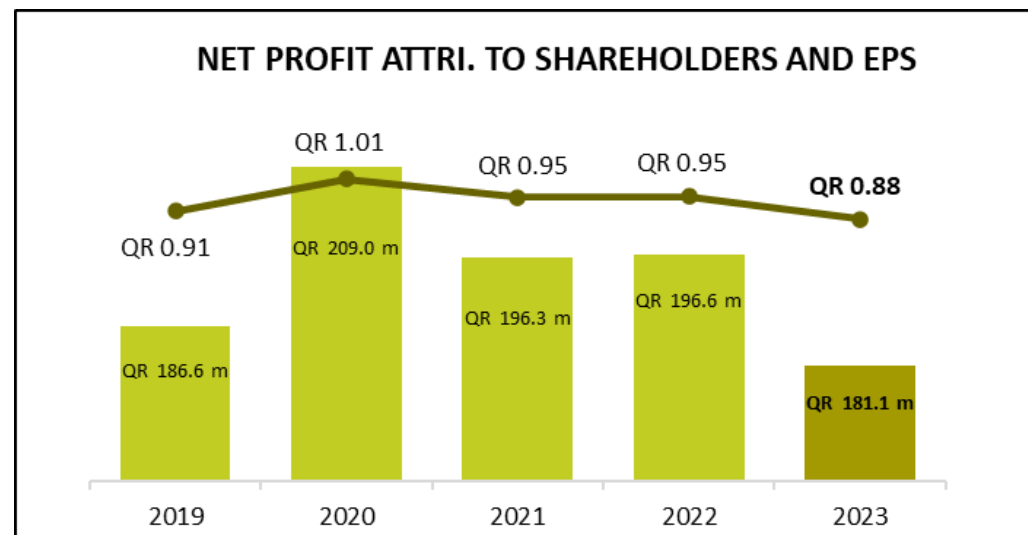
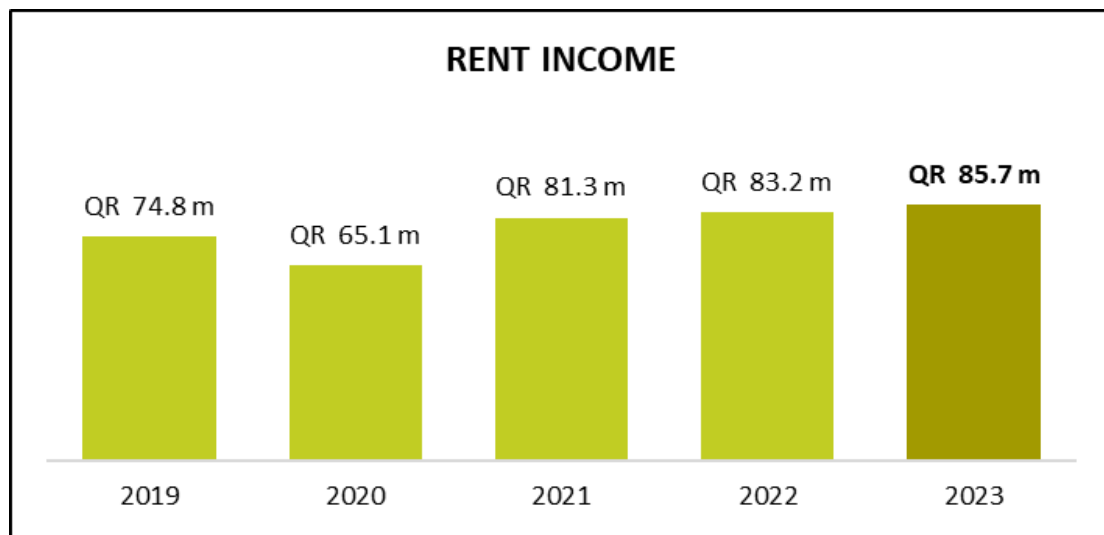
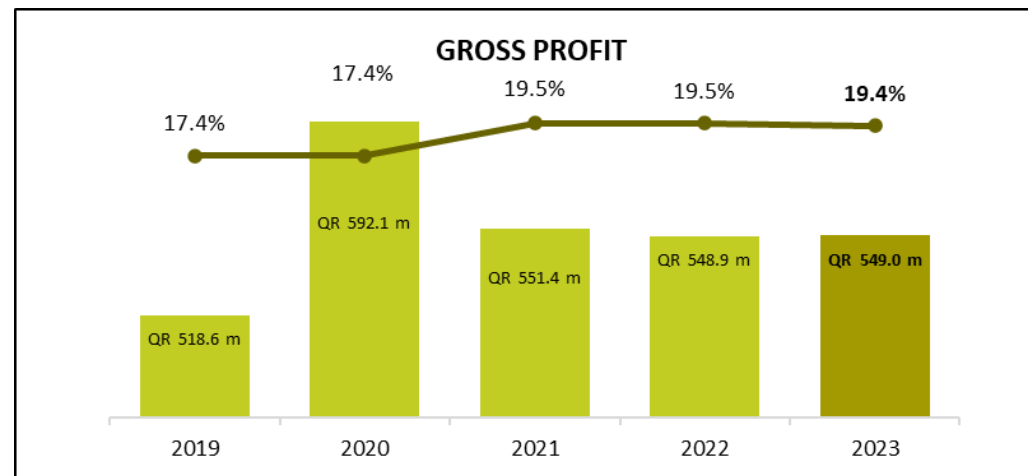
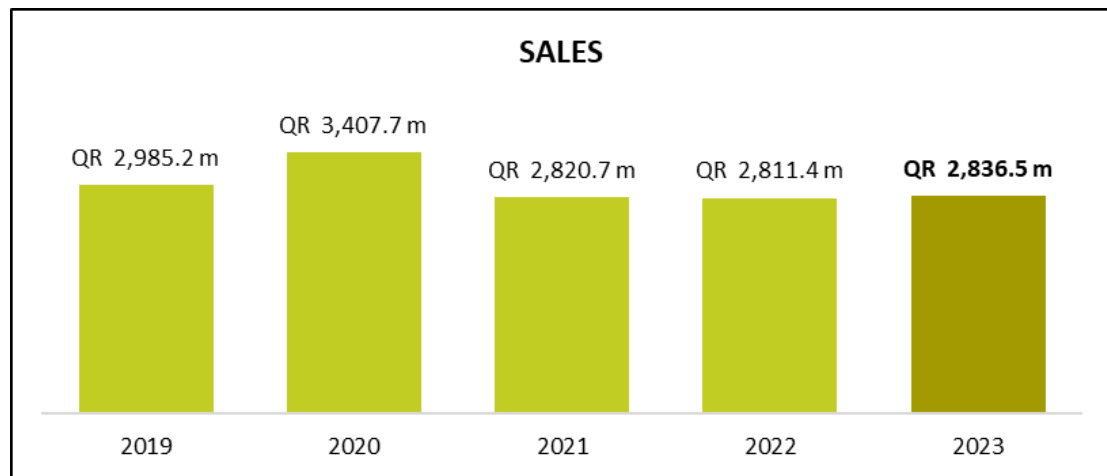
1 April 2024



KEY FINANCIAL HIGHLIGHTS FOR 2023

- Al Meera recorded consolidated sales of QAR 2.8 billion for 2023, an increase of 0.9% compared to 2022.
- Gross profit amounted to QAR 548.9 million. Gross profit margin was at 19.4% compared to 19.5% in 2022.
- Rental income grew by QAR 2.6 million compared to QAR 83.1 million in 2022.
- Other income is at QAR 34.5 million compared to QAR 21.2 million in 2022.
- Operating expenditures increased by 11.8% to QAR 355.4 million compared to QAR 317.8 million last year.
- Al Meera reported a net profit of QAR 180.1 million and earnings per share is QAR 0.88 for the year 2023.

KEY FINANCIAL HIGHLIGHTS FOR 2023 (Cont'd)



OPERATIONS UPDATE FOR 2023

- Al Meera's retail store expansion plans in Qatar Oman are progressing as planned and are expected to be operational in 2024.
- The corporate and e-commerce sales segments are also being expanded based on market demand.

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