

Your Favourite Neighbourhood Retailer

"In the Name of Allah Most Gracious Most Merciful."





His Highness. Sheikh Hamad Bin Khalifa Al Thani

The Father Amir

His Highness. Sheikh Tamim Bin Hamad Al Thani

Amir of the State of Qatar



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# About us

Established in 2005, Al Meera Consumer Goods Company (O.P.S.C.) aspires to be the leading retailer in Qatar, offering the best shopping experience to customers. For the last 18 years, we have been committed to providing high-quality products and services at reasonable prices in order to meet the ever-changing needs of our customers in a responsible and receptive manner.

At Al Meera, we maintain the highest standards in quality and service at our stores, bringing to our shelves fresh - local and imported - products, as well as everyday essential items at a great value. We constantly strive to meet the ever-changing needs of our diverse customer base, to achieve our mission of being Qatar's favourite neighbourhood retailer. .

Today, Al Meera operates over 60 hypermarkets, supermarkets and convenience stores and has an energetic workforce who put our customers first in everything they do. We have invested in continuous upgrading our stores, increasing product range, improving our employees' skills and enhancing our retail chain network to deliver the best possible shopping experience. Our strong culture and values are part of our identity and an integral part to our success.

# Vision

# "The trusted retailer of choice."

# Mission

"Serving customers' daily needs conveniently."

# **Corporate information**

# and principal activities

Al Meera is listed in the Qatar Stock Exchange with issued capital of 200,000,000 shares at nominal value of QAR 1.00 per share.

The Group is organised into the following three operating segments:

- Retail operations which operates various hypermarkets, supermarkets and convenience stores across the State of Qatar and the Sultanate of Oman.
- Mall management, which comprises leasing of vacant shops and spaces in Al Meera community malls.
- Investment segment, which comprises equity and funds held as investment.

The Group has more than 60 stores operating throughout the State of Qatar and 6 stores in the Sultanate of Oman with consolidated net selling area of more than 100,000 sqm.





# **BOARD OF DIRECTORS**



H.E. Abdulla Abdulaziz Abdullah Turki Al-Subaie

Chairman of the Board of Directors



H.E. Sheikh/ Fahad bin Falah bin Jassim Al Thani

Member of the Board of Directors



Mr. Ali Hilal Ali Omran Al- Kuwari

Vice-Chairman of the Board of Directors



Prof. Dr. Khalid Ibrahim Al- Sulaiti

Member of the Board of Directors



Mr. Ahmed Abdullah Mohammed Al-Khulaifi

Member of the Board of Directors



# Mr. Mohammad Abdulla Al Mustafawi Al Hashemi

Member of the Board of Directors



# Mr. Hetmi Ali Khalifa Al Hitmi

Member of the Board of Directors

# **CHAIRMAN'S MESSAGE**



H.E. Abdulla Abdulaziz Abdullah Turki Al-Subaie Chairman of the Board of Directors

### In the Name of Allah. Most Gracious. Most Merciful

## Dear Shareholders.

On behalf of myself and other members of the Board of Directors, I am delighted to present to you this report, which highlights the company's financial results over the past year reflecting the performance, achievements, as well as the progress of the company.

During this fiscal year, the company's financial performance for the year ended 31 December 2022 showed that Al Meera Consumer Goods Company (Q.P.S.C) recorded over QAR 2.8 billion total sales during the year with a gross profit of QAR 548.8 million and earning of QAR 0.98 per share for the period.

Despite the high competition in the market, Al Meera continued to maintain its leading position in the local market on various aspects, with a particular focus on its expansion plans spreading its branches across all parts of the country in line with the urban development that Qatar is witnessing and in response to the changing needs of customers.

Indeed, 2022 was a challenging year for Al Meera and Qatar in general as the country prepared for and hosted FIFA World Cup Qatar 2022, tagged as the best in the history of the tournament. As a responsible corporate citizen and national retailer with the largest branch network, the company played a major role in the successful hosting of the 2022 World Cup by making shopping services more easily accessible and convenient to Qatar residents and the teeming football enthusiasts who visited the country during the mega event.

In an innovative approach in the retail sector, alongside its more than 60 branches, Al Meera introduced 10 temporary branches in key locations across the country in cooperation with the Supreme Committee for Delivery and Legacy and with the support of the Ministry of Commerce and Industry and the Ministry of Municipality to provide its local customers and Oatar's quests hassle-free access to purchase their basic needs and FIFA-themed and other footballrelated merchandises, thus enhancing the overall experience of the teeming football fans.

On this note, I use this opportunity to congratulate His Highness the Amir of the State of Qatar Sheikh Tamim bin Hamad Al Thani, the wise leadership, the government and the entire people of the State for organizing a memorable FIFA World Cup in the history of the tournament. We are so proud of our country and our people for not only hosting a successful tournament but also showing the world the importance of peaceful co-existence, shared respect and common values among humanity.

In addition, on behalf of myself and the members of the Board of Directors and employees of Al Meera Consumer Goods Company, I express my highest appreciation and gratitude to His Highness the Amir of the State Sheikh Tamim bin Hamad Al Thani for his wise leadership and vision for the prosperity of the State of Qatar, to His Excellency Sheikh Mohammed bin Abdulrahman bin Jassim Al-Thani, Prime Minister and Minister of Foreign Affairs, for his continuous support and wise guidance, praying Allah to direct their steps for all that involves the elevation, advancement and renaissance of the State of Oatar.

Lastly, on behalf of the Board of Directors, I would like to extend my sincere thanks and great appreciation to all dedicated employees of Al Meera Company for their unremitting efforts to enhance the company's position and to the distinguished shareholders for the trust they repose in us, which encourages us to exert maximum efforts to achieve the company's goals, aspirations and strategies.

### Thank you.

Abdulla Abdulaziz Abdullah Turki Al-Subaie Chairman of the Board of Directors

Al Meera Annual Report | 2022



# CHIEF EXECUTIVE OFFICER'S MESSAGE



Mr. Yousef Ali Al Obaidan Chief Executive Officer

## In the Name of Allah. Most Gracious. Most Merciful

Dear Shareholders.

On behalf of Al Meera's Board of Directors, I am pleased to take this opportunity to outline the achievements of Al Meera Consumer Goods for the past year, thanks to your continuous support and great confidence that allows us to continue in this successful journey.

The year 2022 can be tagged as a 'Year of impressive economic outlook' in which Al Meera continued its journey to maintain its position as the leading national retailer in the country. Looking at our performance over the year, Al Meera recorded strong revenue and operational results despite the strong competition in the retail market. The total consolidated sales of Al Meera reached QAR 2.8 billion in 2022 and the gross profit hit QAR 548.8 million. The company witnessed an appreciable growth in rental income as demand for spaces increased impressively post-COVID-19 pandemic, reporting a total earning of QAR 83.2 million, with an increase of QAR 1.9 million, compared to the same period in 2021.

Leveraging its robust performance of extensive branch network and improved services to the community in 2022, Al Meera recorded an increase in the net profit attributable to shareholders to QAR 196.6 million. This resulted in the stable earnings per share of QAR 0.98, recording the same rate reported in 2021.

During the year, Al Meera extended its expansion plans and innovative strategy to make shopping more convenient for its customers by opening new branches in different locations across the country. In line with the progressive development country is witnessing and the changing customers' needs, the company opened a new branch in the remote area of Al Karaana; inaugurated the first fully self-checkout mini-market in the Qatar Energy Tower in Al Dafna, West Bay; opened two new outlets in Lusail City; two new "MAAR by Al Meera" convenience stores at metro stations; reopened the floating market near Safliya island, as well as launched Al Meera on additional delivery applications to increase delivery services to its customers.

In a first-of-its-kind in the Qatari retail market, Al Meera successfully partnered with a leading provider of checkout-free technology and announced the first fully autonomous and checkout-free store – Al Meera Smart – that will enable customers experience seamless and convenient shopping services like never before.

As part of our forward-thinking and innovative approach to serve our customers and measures to meet the shopping needs of global football fans during the FIFA World Cup Qatar 2022, Al Meera worked closely with FIFA, the Supreme Committee for Delivery and Legacy, and FIFA merchandise licensees to ensure availability of official licensed FIFA products across its branches. Al Meera served as the first and exclusive seller of the Official Licensed FIFA products in the industry making products easy to find for football fans and visitors.

Moreover, to take shopping services closer to Qatar's I would like to express my sincere thanks to the residents and its visitors during the tournament, Al Chairman and members of the Board of Directors of Al Meera introduced 10 temporary branches in strategic Meera for their continuous support and cooperation locations across the country in cooperation with which have contributed immensely to the numerous the Supreme Committee for Delivery and Legacy achievements the company recorded during the year. and with the support of the Ministry of Commerce I also express my profound gratitude and appreciation and Industry and the Ministry of Municipality. The to the shareholders of Al Meera and all our partners company also established strategic warehouses to for the unwavering trust in us to steer the affairs of ensure uninterrupted supply of necessary products our high-performing company. despite the high influx of visitors to the country during the mega event. Finally, I also share my appreciation to all Al Meera

the mega event. In 2022, we raised the bar of our engagement by signing a partnership agreement with global technology company SAP SE and implementation partner Tata Consultancy Services to deliver cloud computing enterprise resource planning (ERP) solution to facilitate the company's expansion plans and enhance customer and staff experience.

Furthering its sustainability initiatives, Al Meera continued its efforts to protect the environment from different kinds of pollutions, by promoting reusable bags rather than single-use plastic bags, recycling approximately 5.5 million plastic bottles and aluminum cans through the reverse vending machines launched earlier in 2019, increasing paper recycling, beach cleanups with universities and government entities, battery recycling initiative, among other initiatives.

We look forward to having a fulfilling year as we continue our efforts to maintain the company's leading role in the retail sector. Al Meera continues with its expansion plans to ensure all areas in Qatar are covered by its branch network to ensure that our services are closer to the members of the community and reinstate the brand's position as 'Your Favourite Neighbourhood Retailer'. The company will also deploy advanced digital technology to improve its e-commerce platform's performances and enhance seamless services for the customers. Thank you.

Yousef Ali Al Obaidan Chief Executive Officer

# Chairman's Message

### In the name of Allah, most gracious most merciful,

We, the Board of Directors of Al Meera Consumer Goods Company Q.P.S.C. are pleased to present to you the 13<sup>th</sup> corporate governance report for the year 2023, for the year ending on December 31, 2022, which forms part of our annual report issued by the company.

Al Meera Consumer Goods Company is always working on consolidating the principles of governance, and applying the highest standards of justice, integrity, and transparency, and we believe that working in accordance with these principles, is the best way to good management and governance aimed at strengthening our commitment, to serve the interests of shareholders.

The Board of Directors and Top Management reviewed the practices and regulations related to governance and supervised their implementation in Al Meera, to ensure their adequacy to meet all the requirements of the regulatory authorities in the State of Qatar.

This report represents the annual disclosure of governance code and practices, in accordance with the Corporate Governance Regulations for Companies and Legal Entities Listed in the Main Market issued by the Qatar Financial Markets Authority.

On behalf of Al Meera's Board of Directors and Top Management, we thank our valued shareholders for their continued trust.

# Chairman of the Board

Abdulla Abdulaziz Abdullah Turki Al- Subaie

# 13<sup>th</sup> Corporate Governance Report for the year 2023

# 13<sup>th</sup> Corporate Governance Report

# 1. Corporate Governance Report

Corporate governance includes an internal system that contains policies, people and processes with a goal to achieve the interests of shareholders and other stakeholders, through effective direction and control of administrative activities using good governance in addition to objectivity and integrity.

We, at Al Meera, are committed to meeting the needs of our clients because we believe that they will ensure that the aspirations of other stakeholders are met. We also believe that good corporate governance provides an effective way to fulfill both the aspirations of clients and stakeholders. We believe that corporate governance is an ongoing systematic practice and not just a legal obligation.

In order to better serve our customers and partners. Al Meera is committed to developing and supporting a corporate governance framework that reflects the highest standards of oversight, independence and transparency. The quiding framework for the establishment of the corporate governance structure was provided through the Corporate Governance Code for Companies and Legal Entities Listed in the Main Market issued by the Qatar Financial Markets Authority ("QFMA CGC") issued by Qatar Financial Markets Authority, Board Resolution No. (5) of 2016, while the general reference is to the applicable laws and other regulations of the State of Qatar and the Qatar Stock Exchange, in addition to the best practices of recognized international governance systems.

The Corporate Governance Report highlights the main elements of the corporate governance system and has been designed and implemented to contain the corporate governance requirements of Al Meera Company for the fiscal year ending on December 31, 2022.

# 2. Board Assessment of Internal **Control Over Financial Reporting**

The Board of Directors of Al Meera Consumer Goods Company Q.P.S.C (the "Company") and its subsidiaries (the "Group") have full responsibility for establishing and maintaining the full applicable internal control for financial reporting (ICOFR). Financial ICOFR is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's consolidated financial statements for external reporting purposes in accordance with International Financial Reporting Standards

(IFRS). The ICOFR includes disclosure controls and control procedures designed to prevent and detect material misstatements in financial reporting.

The main risks in financial reporting are that the consolidated financial statements are not presented fairly because of inadvertent errors, intentional "fraud" or because the publication of consolidated financial statements is not done on a timely basis. A lack of fair presentation arises when one or more of the financial statements or disclosures contain omissions that may be material. Misstatements are considered material if, individually or collectively, they could influence the economic decisions that users make on the basis of the consolidated financial statements.

To confine those risks of financial reporting, Al Meera has established the applicable internal controls over financial reporting with the aim of providing reasonable, not absolute, assurance against material misstatement. Management has conducted a formal assessment of the effectiveness of the design, implementation and operation of internal controls over financial reporting as of December 31, 2022 based on the framework and standards set in Internal Oversight - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

COSO recommends setting specific objectives to facilitate the design as well as the effectiveness of operational evaluation of the internal controls over financial reporting. As a result, when establishing the internal controls, management has adopted the following financial statement objectives:

- Existence or/Occurrence the assets and liabilities actually exist and the transactions have occurred.
- Completeness: All transactions are recorded; account balances are included in the consolidated financial statements.
- Valuation/Measurement Assets, liabilities and transactions are recorded in the financial reports in the appropriate amounts.
- Rights, Obligations and Ownership Rights and obligations are recorded appropriately as assets and liabilities.
- Presentation and Disclosure Classification, disclosure and presentation of financial reports appropriately.

However, any system of internal control including ICOFR, no matter how well managed and operated, can only provide reasonable but not absolute assurance, that the objectives of that control system will be achieved, and as such ICOFR disclosure controls, procedures or systems may not prevent all errors and fraud. Moreover, the design of the controls system must reflect the fact that resource constraints exist, and the benefits of controls in relation to their costs must be considered.

The departments and functions' directors are responsible for coordinating the operational activities under their control to align with the strategy of Al Meera and to be in line with all internal policies "at all levels / business, group, function and country" and external regulations and laws that apply to business and functions.

Controls within the system of ICOFR are performed by all business and support functions with an involvement in reviewing the reliability of the books and records that underlie the consolidated financial statements. As a result, the operation of ICOFR involves staff based in various functions across the organization.

- Collectively, these factors determine the nature and extent of evidence required by management The system of ICOFR consists of a large number in order to be able to assess whether the of internal controls and procedures aimed at design and operation of the ICOFR system is minimizing the risk of misstatement of the effective or not. The evidence itself is generated consolidated financial statements. Such controls from procedures integrated within the daily are integrated into the operating process and responsibilities of staff or from procedures include those which: implemented specifically for purposes of the ICOFR evaluation. Information from other • Are ongoing or permanent in nature such sources also form an important component of as supervision within written policies and the evaluation since such evidence may either procedures or segregation of duties; bring additional control issues to the attention of management or may corroborate findings.
- Operate on a periodic basis such as those which are performed as part of the annual Management's assessment included a review of consolidated financial statement preparation the controls relating to the following processes: process;
- Are preventative or detective in nature;
- Have a direct or indirect impact on the consolidated financial statements themselves. Controls which have an indirect effect on the consolidated financial statements include entity level controls and Information Technology general controls such as system access and deployment controls whereas a control with a direct impact could be, for example, a reconciliation which directly supports a balance sheet line item; and

 Feature automated and/or manual components. Automated controls are control functions embedded within system processes such as application enforced segregation of duty controls and interface checks over the completeness and accuracy of inputs. Manual internal controls are those operated by an individual or group of individuals such as authorization of transactions.

# Measuring the Design and Operating

The group carried out an evaluation process for the ICOFR system for the financial year 2022, and the evaluation process included the adequacy of the design, and the effectiveness of the implementation and operation of the system of internal control over financial reports ICOFR, and the following was taken into account:

- The risk of errors in the items of the consolidated financial statements, taking into consideration some factors such as materiality and the susceptibility to errors in the financial statements.
- The susceptibility of identified controls to failure, given factors such as degree of automation, complexity, risk of management overrun, staff competence, and level of control required.

- Revenue
- Financial Closing and Reporting
- Treasury
- Investments
- Salaries of employees
- Fixed Assets and Intangible Assets
- Procurement and General and Administrative Expenses

- Inventory management
- Shop rental income
- Goodwill

The evaluation also included an assessment of the design, implementation, and operating effectiveness of Entity Level Controls, Information Technology General Controls, and Disclosure Controls.

As a result of the assessment of the design, implementation, and operating effectiveness of ICOFR, management did not identify any material weaknesses and concluded that ICOFR was designed, implemented, and operated effectively as of 31 December 2022.

3. The Board of Directors' report on the company's compliance with the applicable laws of the Qatar Financial Markets Authority and related legislation, including the corporate governance system for companies and legal entities listed on the main market (the "Regulations") as on December 31.2022

Under the direction of the Board of Directors, Al Meera worked to develop and achieve compliance with the corporate governance code for companies and legal entities listed on the main market, where Al Meera contracted with a specialized international consulting company to work jointly with the relevant officials in the company to reconcile the company and the requirements of the system. All relevant stakeholders of the Company have participated in the efforts to comply with the provisions of the Regulations and related laws on the basis of the principle of transparency and cooperative action. In the first place, the management of Al Meera is responsible for having effective internal controls and processes that ensure compliance with all governance policies and maintaining such compliance, which is subject to oversight by the Legal Affairs Department and the Audit and Risk Committee.

Based on the review of the Company's Board of Directors and senior executive management, Al Meera has committed to applying the relevant principles and provisions of Qatar Financial Markets Authority, including the corporate governance code for companies and legal entities listed on the main market issued by the Qatar

Financial Markets Authority for the financial year ending on December 31, 2022.

In addition to the efforts that have been made, the Company will continue its efforts to ensure compliance with the provisions of the Code. The company is currently reviewing its policies and procedures to ensure permanent compliance with the relevant codes and legislation of Qatar Financial Markets Authority.

## Compliance with corporate law:

In accordance with the provisions of the Commercial Companies Law No. 11 of 2015 and its amendments by Resolution No. 8 of 2021, with its prior commitment to the provisions of this law, Al Meera has reconciled its status by amending the company's articles of association, and the amendment came to include the mandatory articles of the amended law, and for more information, please see the statement Amendments to the articles of association found on the company's website.

# 4. Shareholders

Al Meera values and respects the rights of its shareholders, which are established by the Articles of Association (AOA) to ensure that shareholders' rights are respected in a fair and equitable manner.

The established rights of the shareholders specifically include inter alia, a priority in subscription of Al Meera's shares, access to share ownership records, rights of and attendance of annual and extraordinary general assemblies. The shareholder rights also include exercise of voting and the right of voting through proxies, rights on taking decisions on the distribution of dividends in the annual general assembly meeting. Shareholder rights extend to include calls for general assembly, setting and discussion of meeting agendas and the right to receive feedback on questions asked in addition to the method of voting on Board election, and participation in major decisions through General Assembly and so on.

# 5. Shareholding Information

Al Meera Consumer Goods Company (Q.P.S.C.) was established by the Law 24 of 2004 regarding transforming Consumer Co-operative Societies into a Qatari shareholding company. The decision number 40 of 2005 dated 28 February 2005 was issued by the Minister of Economy and Commerce to establish the Company in

accordance with the provisions of Article No. 68 of Law No. 5 of 2002 regarding Commercial Companies and their Memorandum and Articles of Association. The Company's conditions were reconciled in accordance with the resolutions of the Extraordinary General Assembly held on 5 October 2016, under Law No. 11 of the year 2015 issuing the Commercial Companies Law and the provisions of the Memorandum of Association and the amended Articles of Association.

The capital of the Company is QAR 200,000,000, which is divided into 200,000,000 shares, after share split, at a nominal value of QAR 1 per share.

Al Meera was listed on the Qatar Stock Exchange on 28 October 2009 (Al Meera ticker symbol: MERS) in the light of the following contribution:

Shareholders	Shares held	Shareholding Percentage
Qatar Holding L.L.C.	52,000,000	26%
Shareholders of Private Sector	148,000,000	74%

The amended articles of association of the company specify that Qatar Holding Company owns 26% of total shares, and that the total number of shares owned by a shareholder should not exceed 5% of the company's total shares. Hence, we would like to disclose the contribution of the General Retirement and Social Insurance Authority as of December 31, 2022, as it owns 6.7%, equivalent to 13,307,637 shares of the total shares of the Company.

In order for the company to adhere to the maximum amount that any shareholder can own in the company, Al Meera, for the purpose of reviewing the shareholder register, obtains correct information and an updated copy of the shareholder register, which is kept with the company.

# 6. The Board of Directors, Board Committees and the Senior Executive Management

The Board is entrusted by the shareholders with the authority to govern the Company, oversee its business activities and operations and to provide effective governance over the Company's key affairs. The responsibilities of the Board of Directors are set out in the Company's Articles of Association, Corporate Governance Framework, and more clearly defined in the Board Charter in

compliance with QFMA Corporate Governance Code Article 8, which can be found on the Company's website.

In order to provide an organized and focused means of achieving the Company's goals and to properly address specific or specialized issues in a timely manner, the Board has set up the following Board Committees in accordance with Governance Code and leading practices:

- Audit and Risk Committee
- Nomination and Remuneration Committee
- Tenders and Auctions Committee

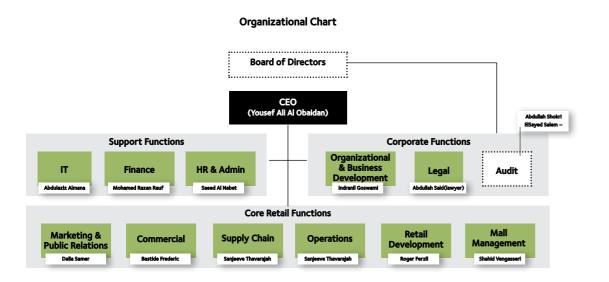
For additional information of Board Committees, please refer section 8.

In addition, the Board has assigned the day-today management of the Company to the Chief Executive Officer, subject to clear instructions and within the bounds of their delegated authority, while the Board has the ultimate responsibility of the governance of the Company, some of the duties and tasks delegated to the Chief Executive Officer are as follows:

- Develop and implement Board approved strategy reflecting long-term objectives and priorities.
- Implement corporate governance framework established by the Board.
- Assume full accountability to Board for all aspects of Al Meera operations and performance.
- Maintain ongoing dialogue with the Board and Chairman.
- Build and maintain an effective management team.
- Ensure adequate operational planning, risk management and internal control systems are in place.
- Closely monitor operations and financial results in accordance with the plans and budgets.
- Represent Al Meera to major customers, professional associations, service providers and regulators, and maintain effective internal and external public relations and act, in conjunction with the Chairman of the Board, as Al Meera authorized liaison officer with the media for press releases etc.
- Spearhead major Al Meera initiatives.

Mr. Yousef AL Obaidan is the CEO of Al Meera Group. Executive management profiles can be found on Appendix 2.

### Organizational Structure of the Group's Main Departments





# 7. The Delegation of Authority

Delegation of authorities and roles and responsibilities of each of the functions has been documented in governance documents, with clear authority limits, strict respect for a dual signatory principle, and controls over the licensing of commercial transactions. The Board of Directors also adopted the operational policies and procedures, according to the specialized studies carried out by a group of expert consultants. The company will continue the follow up on updating the charters and the company's governance policies and practices ensuring compliance to any new instructions or requirements.

### 7.1 **Board Charter**

In accordance with the provisions of the Code, the Board has amended the Board Charter to reflect the requirements of the Governance Code for Companies and Legal Entities Listed on the Main Market issued by Qatar Financial Markets Authority pursuant to Decision No. 5 of 2016, the Board charter details the Board's functions, rights, duties and responsibilities to assist in the exercise of its powers and fulfilment towards the Company. The amended Board Charter is published on the Company's website for general reference by the stakeholders.

### 7.2. Code of Conduct

The Board believes that working according to the highest level of honesty and integrity is of paramount importance to protect the interests of Al Meera, its shareholders, and its customers. Therefore, the Board of Directors and the Senior Executive Management are committed to the highest standards of integrity and professional behavior in the practice of operational activities, in accordance with the rules of professional conduct approved by the Board.

### 7.3. Board Composition

In accordance with Articles of Association, Al Meera's Board is currently composed of seven (7) members of whom Two (2) members are nominated by Qatar Holding L.L.C., from whom a Chairman is selected. The remaining five (5) Members are elected by way of a secret ballot involving the shareholders at the Annual General Assembly.

Details of our distinguished Board members are included in "Board members" section in Appendix 1:

### Board members (session 2019-2022)

No.	Name	Role	First Appointment	Representing	Status	Shares Owned Upon Election	Shares Owned as of 31-Dec- 2022
1	H.E/Eng. Abdulla Abdulaziz Abdullah Turki Al- Subaie	Chairman	March 2022	Qatar Holding	Non- Independent	Not applicable	Not applicable
2	Mr. Ali Hilal Ali Omran Al- Kuwari	Vice Chairman	March 2022	Qatar Holding	Non- Independent	Not applicable	4,240
3	Prof. Dr. Khalid IbrahimMohammed Abu Yaqoub Al- Sulaiti	Member	March 2022	Shareholders	Independent	236,959	236,959
4	His Excellency Sheikh / Fahad bin Falah bin Jassim Al Thani A representative of the White Rock Trading and Contracting Company	Member	March 2016	Shareholders	Independent / Non-Executive	36,500	23,610
5	Mr. / Ahmad Abdulla Mohamed Al Khulaifi	Member	March 2022	Shareholders	Non- Independent	20,000	20,000
6	Mr. Mohammad Abdulla Al Mustafawi Al Hashemi	Member	March 2022	Shareholders	Independent	23,610	23,610
7	Mr. Hetmi Ali Khalifa Al ¬-Hitmi A representative of Ali bin Khalifa Al-Hitmi and Partners Company	Member	March 2022	Shareholders	Independent	665,552	665,552

### 7.4 **Board Meetings**

Board meetings are conducted regularly, given that there should be no less than (6) Board meetings in the annual financial year, Al Meera's Board of Directors held (7) meetings in 2022.

Board meetings	Meeting date	Attendees	Absentees
1	24/1/2022	6/7	1
2	22/2/2022	7/7	0
3	20/3/2022	7/7	0
4	26/4/2022	7/7	0
5	22/6/2022	5/7	2
6	10/8/2022	6/7	1
7	26/10/2022	7/7	0

## 7.5. Board Activities During the Year 2022

In 2022, the Board of Directors achieved a number of key governance goals and supervised the implementation of a number of key successful initiatives, including:

- As required by Article (8.9) of the CG code, the Board is in the process of developing a written Approval of the consolidated and audited mechanism for dealing and cooperating with financial statements for the fiscal year 2021. financial service providers, and financial analysis, Adoption of the estimated budget for the credit rating and other service providers and financial year 2022 the entities that determine financial market standards and indicators.

- Approval of the agenda of the Ordinary General Assembly for the year 2022 for the year ending 2021
- Approval of some bids.
- Discuss the modernization/development of the company's operational processes.
- Discussing some investment initiatives in Al Meera.
- Discussing some legal issues related to Al Meera.
- Discussing the reconciliation of the company's situation in accordance with the amendments to the Commercial Companies Law No. 8 of 2021
- Evaluate the performance of the senior executive management and evaluate the overall performance of the company as a whole.
- Evaluate the activities of the Board of Directors' committees and review the annual committees' work reports.

### 7.6. Board Member Induction and Ongoing Educational Development

Al Meera has developed a structured induction and educational programme for new Board Members upon their appointment to become familiar with all aspects of Al Meera's business activities, the company structure, management and all other information enabling the said Board Member to assume his/her responsibilities. During the year 2022, the Company conducted a training session to the current board members on Corporate Governance.

# 7.7. Prohibition of Combining Positions

The company has ensured the separation of roles between the Chairman of the Board of Directors and the Chief Executive Officer, and that the Chairman of the Board of Directors is not a member of any of the Board's committees. Additionally, the Chairman and all other members of the Board of Directors provided, a written acknowledgment, for the year 2022, that they did not combine any of the positions prohibited under article (7) of the Governance Code.

### Duties of the Chairman of the Board 7.8.

The Chairman is responsible for ensuring the proper functioning of the Board in an appropriate and effective manner, including timely receipt of complete and accurate information by the Board Members and his duties and responsibilities include, but are not limited to, chairing the Board and general meetings ensuring efficient conduct of meetings, encouraging effective participation of Board members. The Chairman's role also mandates the approval of Board meeting agenda, facilitating effective communication with shareholders and communication of their opinions to the Board of Directors, and annual evaluation of Board performance.

## 7.9. Duties of Board Members

Each of the Board members accepts and acknowledges the obligations owed to the Company as set out in the Board Charter and in accordance with Law and under Article 12 of the Governance Code specifically and QFMA Corporate Governance Code.

In addition, each of the Chairman and members of the Board of Directors and members of the senior executive management are obligated not to participate in any business that would compete with the company, or to trade for his own account or for the account of others in one of the branches of the activity practiced by the company, unless he obtains approval from the General Assembly. Otherwise, the company may claim compensation from him or consider the operations he has undertaken to have been conducted for its own account

The Chairman and members of the Board of Directors and members of the Senior Executive Management are also obligated to disclose to the Board any interest, direct or indirect, that he has in the dealings and deals that take place for the company's account. The disclosure includes the type, value and details of those deals and dealings, the nature and extent of the interest pertaining to him, and a statement of the beneficiaries thereof.

The members of the Board of Directors are obliged under the Articles of Association not to sell or mortgage the Company's real estate or to conclude loan contracts over three years except after obtaining the approval of the General Assembly. The debtors' discharge is not provided for in the Articles of Association; however, the bad debt may be written off by the Board in some cases and under specific applicable mechanisms in accordance with the company procedures.

The Chairman and members of the Board of Directors and members of the Senior Executive Management are also obligated to disclose to the General Assembly the jobs they occupy and the positions they hold in a personal capacity or as a representative of a legal person, periodically in the annual governance report within the biographies of each of them.

## 7.10. Board Membership and Members Qualifications

During the meeting of the Ordinary General Assembly in March 2022, (5) members of the Board of Directors of Al Meera who represent the shareholders of the private sector, were elected, while Qatar Holding Company appointed (2) other members representing the state. The term of the current Board of Directors expires by 2024.

The Nomination and Remuneration Committee undertakes the task of nomination and relies on a mechanism based on clear and objective criteria for accepting nominations. The Committee proposes members of the Board of Directors

for election by the General Assembly, taking into account the requirements of Commercial Law No. 11 of 2015 and its amendments, and the corporate governance code issued by the Qatar Financial Markets Authority in this regard. It also supervises the annual performance assessment for the Board of Directors and its committees. The Board of Directors' membership candidates must submit a written declaration, in which they are authorized not to combine the positions which are prohibited to combine with the membership of the Board.

The members of the Board of Directors possess the knowledge and experience necessary to perform their duties in a manner that serves the interest of the Company. Additionally, they dedicate their time and attention throughout their term of office, to effectively perform shareholders and creditors. And third parties for their duties. They also meet the membership requirements of the Board of Directors, as stipulated in Article No. (5) of the Corporate Governance Code issued by the Qatar Financial manner, his membership is invalid. Markets Authority. Moreover, in compliance with One-third of the company's board of directors Article No. (6) of the Corporate Governance shall be independent, and the majority of its Code issued by the Qatar Financial Markets members shall not be dedicated to managing the Authority, one third of the Board of Directors of company or receiving remuneration therein. Al Meera are independent members.

# Conditions that must be met by a member of the Board of Directors (conditions for the validity of candidacy):

- A member of the Board of Directors is required The governance system issued by the Authority or the Qatar Central Bank, as the case may to. be, identifies cases that are inconsistent with 1. His age shall not be less than twenty-one years, independence. and he shall be of full capacity.
- Independent members are exempted from the 2. He must not have been convicted of a felony, requirement to contribute to or own the shares or a crime involving breach of honor or trust, or of the company. one of the crimes stipulated in Articles (334) If a member of the Board of Directors loses any of and (335) of the Commercial Companies Law No. (11 of 2015), or Article (40 of Law No. these conditions, he loses his membership status (8) of 2012 regarding the Qatar Financial from the date of losing that condition. Markets Authority, or that he is prohibited from 7.11. Performance Assessment of the Board practicing any business in the entities subject of Directors to the Authority's supervision under Article (35, Paragraph 12) of Law No. (8) of 2021, A self-assessment of the Board for the year or that he has been sentenced his bankruptcy, unless he has been rehabilitated.
- 3. He must be a shareholder and owner of no less than (20,000) of the company's shares when he submits the application for candidacy, and they are deposited with the depository or in one of the approved banks, within sixty days from the date of starting the membership,

and they continue to be deposited without negotiation, mortgage or attachment. Until the term of membership ends and the budget for the last fiscal year in which the member carried out his duties is approved.

The candidate for membership of the Board must submit a written declaration acknowledging that he does not hold any position that is legally prohibited for him to combine with membership in the Board. In all cases, the company is obligated to send a list of the names and data of the candidates for membership of the Board to the Commission for approval at least two weeks before the date set for the Board elections, accompanied by the CV of each candidate and a true copy of the nomination requirements, and the allocation of the shares referred to in the previous paragraph to quarantee the rights of the company, the responsibility that falls on the members of the Board of Directors, and if the member does not provide the guarantee in an aforementioned

The Articles of Association of Al Meera Company do not include allocating one or more seats on the Board to represent the minority in the company, nor to represent its employees.

2022 was conducted in accordance with the requirements of the Corporate Governance Code issued by the Qatar Financial Markets Authority. To evaluate the performance of the Board and its committees according to a specific questionnaire developed by the Nomination and Remuneration Committee, that include criteria on contributions and interaction, quality of

input, understanding of roles, responsibilities and main tasks and the relationship with the senior executive management. The evaluation process also took into account the main components of the formation and composition of the Board and its responsibilities.

The Chairman of the Board of Directors made a comprehensive evaluation of the Board as a whole and its committees, and the Top Management as well, to determine whether the Board and its committees, and the Top Management, are optimally effective. The Nomination and Remuneration Committee reviewed the evaluation results and submitted a report to the Board of

Directors evaluating the overall performance of the Board and its committees for the fiscal year 2022.

Furthermore, Executive management's performance was also assessed. The Committee's assessment concluded that the Board of Directors. its committees and members were committed to the interests of the company and that the executive management is commitment to the application of the internal control and risk management system, taking into account grievances, complaints, proposals, communications and the manner of addressing the same.

### **Board Committees** 8.

The Board has established two standing committees as per the requirements of the Corporate Governance Code, which are the Audit and Risk Committee and the Nomination and Remuneration Committee. The composition of the Board Committees are as follows:

No.	Board of Directors	Status	Audit and Risk Committee	Nomination and Remuneration Committee	Tenders and Auctions Committee
1	H.E/Eng. Abdulla Abdulaziz Abdullah Turki Al-Subaie (Chairman)	Non-Independent	_	_	-
2	Mr. Ali Hilal Ali Omran Al- Kuwari (Vice Chairman)	Non-Independent	-	-	Committee-Chair
3	Prof. Dr. Khalid Ibrahim Al- Sulaiti (Member)	Independent	-	Committee Chair	Committee Member
4	His Excellency Sheikh / Fahad bin Falah bin Jassim Al Thani (Member)	Independent	Committee-Chair	-	-
5	Mr. Ahmed Abdullah Mohammed Al-Khulaifi (Member)	Independent	Committee Member	_	-
6	Mr. Mohammad Abdulla Al Mustafawi Al Hashemi (Member)	Independent	_	Committee Member	Committee Member
7	Mr. Hetmi Ali Khalifa Al Hitmi (Member)	Non-Independent	Committee Member	Committee Member	-

### 8.1. Audit and Risk Committee

The committee assists the board of directors in carrying out its supervisory and oversight duties to ensure the integrity of the company's financial statements. It advises the Board of Directors on the efficiency and effectiveness of internal control systems and the arrangements that must be made to manage risks. The Committee is also charged with ensuring the independence and objectivity of the internal and external audit functions. Members of the Audit and Risk Committee shall have the experience necessary to perform the duties and responsibilities of the Committee

Committee was established by the Board since 2005, the committee submitting reports to Board of Directors regarding the reviewing of effectiveness, efficiency of internal control systems during the financial year and until the date of approval the financial statements.

The Audit and Risk Committee consists of 3 members and a secretary:

No.	Independence	Membership	Position	Name
1	His Excellency Sheikh / Fahad bin Falah bin Jassim Al Thani	Board Member, Non-Executive	President	Independent
2	Mr./ Hetmi Ali Khalifa Al Hetmi	Board Member, Non-Executive	Member	Independent
3	Mr. / Ahmad Abdulla Mohamed Al Khulaifi	Board Member, Non-Executive	Member	Non-Independent
4	Mr. / Elsayed Mohamed Salem Mohamed	Executive - Internal Audit Lead	Secretary	-

Number of Attendees	Meeting Dates	Number of committee meetings
3/3	January 20, 2022	1
3/3	January 24, 2022	2
3/2	January 30, 2022	3
3/2	February 20, 2022	4
3/3	April 10, 2022	5
3/2	April 24, 2022	6
3/2	August 10, 2022	7
3/3	September 12, 2022	8
3/3	October 25, 2022	9
3/2	November 1, 2022	10

## The responsibilities of the Committee are documented in its current charter as follows:

- Review the Audit and Risk Committee Charter, the Internal Audit Charter, and recommend changes or updates to the Board on an annual basis.
- Recommend external auditor candidates to the Board, approve their fees, review the scope and results of the audit. and its effectiveness.
- Approval of any non-audit work to be performed by the external auditors.
- Confirm and assure the independence of the internal audit function and the external auditors, including the review of management consulting services and associated fees provided by the external auditors, all on an annual basis.
- Review with other Committees, the management, the Head of Internal Audit and Compliance and external auditors, the significant risks or exposures that exist and assess the steps Management has taken to minimize such risk to the Company.
- In consultation with the Head of Internal Audit and the external auditors, consider the scope and plan of the internal and external audit.
- Review with the Head of Internal Audit and the external auditors, the co-ordination of audit efforts to assure completeness of coverage, reduction of redundant efforts, and the effective use of audit resources.

- In cooperation with the Director of Finance and the external auditors, upon completion of the quarterly review and annual examination, the audited quarterly and annual financial statements, annual audited financial statements and related footnotes, and the integrity of the company's financial reports are reviewed in accordance with the applicable accounting principles of the company.
- The Audit and Risk Committee reviews the quarterly and annual financial results and recommends to the Board of Directors to approve it.
- Examine any relevant major observations or recommendations by the external and internal auditors with management responses thereto.
- Study any material changes required in the external auditors' audit plan, any serious difficulties or disagreements with management encountered during the audit process and finding solutions to it, and to any other issues related to the audit process.
- Annual review of the following in cooperation with the management and the head of internal audit:
  - The significant observations made by the internal audit during the year, and the management responses related to it.
  - The effectiveness of the company's internal control over the management system, business, technology, practices, and risks.
  - Any changes required in the scope planned by the Head of Internal Audit.
- Review the company's dealings with related parties, and the inappropriate activities of the company (if any), and to which extent they are subject and complied with the controls related to those transactions.
- Review legal and regulatory issues that may have an impact on the financial statements, related compliance policies, programs, and regulators' reports.
- Meet the Head of Internal Audit and Compliance Officer, the external auditors, other committees, and management in separate executive sessions to discuss any matters that should be discussed with the Audit and Risk Committee.

### The committee has succeeded in completing many of its tasks in 2022, the most prominent of which are the following:

- Reviewing the offers of the external audit offices to assess the data for the financial year 2022 and to verify that the appropriate controls are in place to choose the most appropriate offer of them.
- Selection of the external audit firm, Deloitte & Touche, to audit the financial statements for the financial year 2022
- Supervising and reviewing the accuracy and validity of the consolidated financial statements for the year 2021.
- Supervising and reviewing the accuracy and validity of the financial statements for the first quarter of 2022.
- Supervising and reviewing the accuracy and validity of the financial statements for the first half of 2022.
- Supervising and reviewing the accuracy and validity of the financial statements for the third quarter of 2022.
- Meeting with the Internal Audit Department and discussing the guarterly periodic reports (every three months) submitted by the Internal Audit Department on internal control work during the year 2022 and following up on the work accomplished by the Internal Audit Department in accordance with the approved audit plan.
- Discussing the Internal Audit Department's report on the Board Secretary & Committees along with related recommendations.
- Discussing the Internal Audit Department's report on the Marketing & Public Relations department along with related recommendations.
- Discussing the Internal Audit Department's report on the Commercial Income along with related recommendations.
- Discussing the Internal Audit Department's report on the Cash Management along with related recommendations.
- Discussing the Internal Audit Department's report on the Payments Review along with related recommendations.
- Discussing the Internal Audit Department's report on the Supply Chain & Warehousing along with related recommendations.

- Discussing the Internal Audit Department's report on the Staff Accommodation & Transportation along with related recommendations.
- Discuss & approve the internal audit plan for the year 2022 & 2023.
- Discussing the company's risk report for the fourth guarter of 2021 on the risks identified by the executive management and prepared by (Moore) Risk Consultant at Al Meera.
- Approve the internal audit department new structure.
- Discuss the following important subject with the Board of Directors members:
  - The status of new Policies & Procedures for Al Meera.
  - New organizational structure for Al Meera.
  - Al Meera Authority Matrix.
- Discussing the Internal Audit Department's report on the Operations department along with related recommendations.
- Discussing the Internal Audit Department's follow up reports for the previous audit reports and the status of recommendations.
- Discussing the Internal Audit Department's report on the Safety & Security department along with related recommendations.
- Discussing and approving the internal control systems on the financial reports applied in the company according to the requirements of governance.
- Discussing the company's risk report, prepared by (Moore) Risk Consultant at Al Meera, for period from the first quarter to the third quarter of 2022 on the risks identified by the executive management.
- Discussing the Internal Audit Department's report on Security and Protection Management along with related recommendations.
- Discussing the Internal Audit Department's report on the Health & Quality along with related recommendations.
- Discussing the Internal Audit Department's report on the General & Admin Expenses along with related recommendations.

### Other topics related to the year 2022

- Discuss the Internal Audit Department's reports on the Human Resources department along with related recommendations for the following area:
  - Performance Management.
  - Career Development & Competencies.
  - Payroll & Staffs Benefits.
- Discussing the Internal Audit Department's annual report for the year 2022.
- Submitting the Internal Audit Committee annual report to the Board of Directors, for the year 2022.
- Discussing the risk report prepared by the specialized consulting company (Moore) on the risks identified by the executive management for the fourth quarter of 2022.

### 8.2. Nomination and Remuneration Committee

The Remuneration and Nominations Committee was established since 2012 by the Board. The Nomination and Remuneration Committee is concerned with several specific matters in accordance with the Charter of the Nomination and Remuneration Committee approved by the Board of Directors, which includes the following:

No.	Independence	Membership	Position	Name
1	Prof. Dr. Khalid Ibrahim Al- Sulaiti	Board Member, Non – Executive	Chairman	Independent
2	Mr. Mohammad Abdulla Al Mustafawi Al Hashemi	Board Member, Non – Executive	Member	Independent
3	Mr. Hetmi Ali Khalifa Al Hitmi	Board Member, Non – Executive	Member	Independent
4	Mr. Abdullah Alaaeldin El Hakeem	Senior Lawyer & BOD Sec- Legal and Compliance Dept.	Secretary	-

The most prominent tasks of the Committee during 2022 are listed below:

The following topics were discussed:

- Sorting and studying the applications of the Considering applications for candidacy and candidates, and then submitting a final report nomination for membership of the Board of to the Council that includes the final list of Directors 2022-2024. candidates and the recommendations of the • Examining the policy of employee allowances committee for approval.
- and remunerations of the Board of Directors, • Recommendation to the Board of Directors the Executive Management and the Secretary to remunerate the Board of Directors, the of the Board of Directors. Executive Management, and the Secretary Discuss and approve the employee bonuses. of the Board of Directors for the year ending 2021.
- Discuss and Approve List of final candidates for membership of the Board of Directors and the committee's report.

- Nomination of key members and executives.
- Drafting Company Management Succession Plan to ensure prompt recruitment of suitable replacement for company vacancies.
- Remunerations of the members of the Board of Directors and key executives.
- Board annual evaluation.

Most of the committee members are those with organizational and administrative experience, and they were appointed by virtue of a decision issued by the Board of Directors. The Remuneration and Nominations Committee met four (4) times during the year 2022, and attendance met the legal quorum.

Number of Attendees	Meeting Dates	Number of committee meetings
3/2	16 <sup>th</sup> January 2022	1
3/3	13 <sup>th</sup> February 2022	2
3/3	22 <sup>nd</sup> February 2022	3
3/3	27 <sup>th</sup> February 2022	4

The committee comprises of the following members:

The most prominent decisions and tasks of the committee accomplished during the year 2022:

# Other topics related to the year ending 2022:

- Submitting an annual report on the committee's performance during the year 2021 to the Board, including its works and recommendations.
- Submitting an annual report to the Board that includes a comprehensive analysis of the Board's performance for the year 2021, identifying strengths and weaknesses and its suggestions.
- Review the annual self-assessment submitted by the Board members and the CEO.
- Considering and recommending employees' remuneration and annual allowances and approve bonuses in accordance with the Company's personnel policy for the fiscal year ended December 31, 2022.
- Considering and recommending the remuneration of the Board of Directors, Executive Management and the Secretary of the Board for the year ended December 31, 2022.

The Remuneration and Nominations Committee, in its second meeting for 2023, held on 13/03/2023 recommended a proposal to remunerate the Board of Directors in the light of Article (18) of the Corporate Governance Code and legal entities listed in the Main Market with a total amount of (7,380,000 Qatari riyals), with not exceed 5% of the net profit, after deducting reserves, legal deductions, and distribution of profits, as the committee also recommended the remuneration of the Executive Management -please refer to Note No. (25) of the consolidated Financial Statements for the year ended 31 December 2022

### Tender and Auction Committee 8.3.

The Tenders and Auctions Committee was established by the Board in 2006 to ensure that the company has an efficient and effective purchasing decisions. Additionally, the implementation of business works and acquired services is realized through the best means and conditions with the least possible cost. The Tenders and Auctions regulation sets out the terms of reference for the Committee.

The Committee comprises of six (6) members, an observer, and a secretary:

No.		Role
1	Mr. Ali Hilal Ali Omran Al- Kuwari	Chairman
2	Prof. Dr. Khalid Ibrahim Al- Sulaiti	Member
3	Mr. Mohammad Abdulla Al Mustafawi Al Hashemi	Member
4	Assets & Property Director	Member
5	Finance Director	Member
6	Legal Affairs Director	Member
7	Internal Audit staff	Observer
8	Senior Administrative Coordination Officer	Secretary

The committee has met (26) times during the year 2022, and the following are their responsibilities:

- Issue tenders and receive bids.
- Study and evaluate technical and financial evaluation reports in light of what the applicant (bidder) has proposed.
- Issue decisions concerning the tenders or provide recommendations on the most appropriate bid, in accordance with the provision and procedures set out in the "Tender and Auction Regulation".
- Prepare minutes of each Meeting, which are signed by the Committee Chairman and the attending members at the end of each meeting, for record purposes as to the works and recommendations of the Committee.

### 9. **Board Secretary**

The Board has appointed a Board Secretary, who is also handling the additional responsibility of the Company's Legal and Compliance Director.

The Board Secretary provides administrative support to the Chairman, Board members and the Board committees, to ensure the compliance to the law and to facilitate the execution of their functions. It also coordinates between the Chairman and the members of the Council, the members, as well as the Council, stakeholders and shareholders, including shareholders, management and staff.

The Board Secretary is additionally responsible for ensuring that the correct Board procedures are followed and advising the Board on all legal and Corporate Governance matters.

# 10. Internal Control System

The Board of Directors is responsible for the company's internal control system, and the Board has approved a comprehensive set of documents including the organizational structure, grade and salary structure, job descriptions, policies and procedures, and the delegation of financial and operational authority to regulate the company's operations. The council has ensured, through existing delegations of authority, that no individual has unfettered powers.

## 11. Internal Audit

Al Meera has an independent internal audit function that reports to the Audit and Risk Committee of the Board of Directors. The risk-based internal audit plan is prepared by the Internal Audit Department, approved and approved by the Audit and Risk Committee, which covers the various areas of Al Meera's operations. The internal audit function has access, at all times, to all accounts, books, records, systems and individuals in order to fulfill its audit responsibilities.

The Internal Audit Department reviews the business and technical processes to identify risks, reviews the controls set to reduce those risks, and makes recommendations. The internal audit staff has the independence to report objectively on any issues without being bound by the chain of command. The Internal Audit Department staff monitors and supports the governance structure and activities to ensure its continued effectiveness.

The Internal Audit Department submits quarterly periodic reports to the Audit and Risk Committee, including, but not limited to, the extent of compliance with internal control systems and the management of risks facing the company.

## 12. Risk Management

The Board of Directors has overall responsibility for managing risk in the Company and for promoting appropriate risk management practices within the Company. Al Meera has established a risk management framework and an independent risk management function. The objective of the Company's risk management process is to assess, address and control internal and external risks that may affect the achievement of Al Meera's strategic plan.

Al Meera has clear systems, policies and procedures regarding risk management to ensure comprehensive risk management. The role of the risk management function falls under the purview of the Audit and Risk Committee, the internal audit planning process is enhanced by aligning the risk-based internal audit plan with the company's risk profile.

## Risk Management Approach

Al Meera's risk management framework is in line with the components of the COSO Model, which support monitoring, recording, analysis and reporting on risks. Al Meera's business risk register is subject to a periodic review on a quarterly basis as it is prepared by the company's management team for each business unit. The register is then compiled and reviewed by an expert consulting company, and it is presented to the Chief Executive Officer to review and evaluate the most prominent risks and risk mitigation plans. This process forms the basis of the report that is submitted to the Company's Audit and Risk Committee.

Through its risk management consultancy, Meera has identified the risks facing the same and its methods of assessment and management. Through its quarterly reports filed to the Audit and Risk Management Committee, Meera has made a comparative analysis of the risks facing the company to be delivered to the Board by Audit and Risk Committee.

The Board determines the level of risk acceptable to the Group with respect to its core operations by setting appropriate limits for management's commitment, taking into account risk indicators, the nature and volume of the Group's business and operations, and discussing the systems adopted to discuss radical or unforeseen changes in the Market. The Board has delegated the task of identifying and assessing the risks of the company's main business to the Audit and Risk Committee, which will be responsible for developing and implementing an appropriate system of internal controls for the requirements of risk management.

# 13. Compliance with the laws of the Qatar Financial Markets Authority and related legislation, including its Corporate Governance Code

The Company's Legal Affairs Department continuously informs the Board of Directors and the Senior Executive Management about the development of new or amended laws and regulations, and the company always seeks to comply with all new or amended laws and regulations. It should be noted that Al Meera has not been subjected to any imposed financial sanctions or penalties imposed by the Qatar Financial Markets Authority during the year 2022 as a result of its non-compliance with any provisions of the laws of the Qatar Financial Markets Authority and related legislation, including the corporate governance system issued by the Qatar Financial Markets Authority and the listing and disclosure rules. Al Meera confirms that there are no cases of noncompliance with the provisions of the abovementioned laws

On the other hand, there are some minor violations, of course, that occurred in some branches of the company by the Ministry of Municipality and Environment. The company has highlighted these violations, their type, their causes, the manner in which they were dealt with, and ways to avoid them in the future, as shown in the statement of violations for the year 2022, published on the company's website.

## 14. External Auditors

At the meeting of the Ordinary General Assembly, the Board of Directors will recommend to the General Assembly to appoint the office "Deloitte and Touche "as an external auditor for Al Meera, based on the recommendations of the Audit and Risk Committee.

# 15. Related Parties' and Conflict of Interest Policy

While related party transactions are disclosed, Al Meera has prepared a formal related parties' policy that governs related parties' business transactions and potential conflicts of interest as well as related practices and disclosures. The policy was disclosed as soon as it was adopted, and there were no instances of conflict of interest during the year 2022.

The Board of Directors has appointed the Chief Executive Officer as an authorized spokesperson on behalf of the Company to speak on behalf of the Company to disseminate general information, respond to specific inquiries from the media, or respond to rumors by way of denial or substantiation.

In compliance with Article (25) of the Corporate Governance Code issued by the Qatar Financial Markets Authority, Al Meera has a clear policy for dealing with rumors that are disclosed by third parties, and in general any information that may harm the company's reputation, where rumors are addressed and escalated on a caseby-case basis, given their source and expected impact.

The Board of Directors has appointed the Chief Executive Officer as an authorized spokesperson on behalf of the Company to speak on behalf of the Company to disseminate general information, respond to specific inquiries from the media, or respond to rumors by way of denial or substantiation.

## 16. Related Party Transactions

Al Meera did not enter into any transactions with related parties (as defined in the Governance Code issued by the Qatar Financial Markets Authority) during the financial year ending on December 31, 2022.

The company has controls that govern its entry into business deals with related parties. Any Party, related to a process or transaction entered into by the Company, may not attend the meeting of the Board during its discussion of that process, relationship or transaction, nor shall it be entitled to vote on the Board's decisions thereon. In any event, the Board shall ensure that all relations between the Company and others are in the interest of the Company and that all transactions entered into by it are in accordance with market prices and on a strictly commercial basis, with the absence of conditions contrary to the Company's interest.

For information about transactions with related parties, please refer to Note No. (25) "Related Parties Disclosure" in the audited and consolidated financial statements for the year ended December 31, 2022.

# 17. Insider trading

Al Meera has set rules and procedures prohibiting the chairman, members of the board of directors, executive directors and insiders from trading in the company's shares, during the ban period specified by the Oatar Stock Exchange, until the public announcement of the financial statements. In this context, all board members and senior management disclosed all trading operations carried out by them in the company's shares, as well as their spouses and dependent children. Such acknowledgments shall be maintained by the Company's Legal Department.

## 18. Remuneration Policy

The Articles of Association governs the remuneration of Board members. Board remuneration is subject to approval of the General Assembly with a maximum limit of 5% of the net profit to be attributed to bonus distribution for 2022. in accordance to Article 42 of the company's Articles of Association.

The Board determines senior management compensation. The senior management compensation is composed of a salary and a performance related bonus. The Board determines the limits for fixed salary components.

# 19. Disputes and Legal Issues

During the year 2022, the company was a party to a defendant in two cases, the first related to the membership of the Board of Directors and filed against Al Meera Company, and the court ruling came in the lawsuit to deduct the amount received by each member of the Board of Directors for the years 2029 and 2020, with a total of 1,650,000 QAR in addition to the amount of 100,000 QAR as compensation, and worthy It should be noted that the company appealed the ruling and it is under litigation at the Court of Cassation. The second case is related to the appeal against the elections of the Council during the General Assembly for the year 2022, which was filed against Al Meera Company, in which the court ruled that the case was rejected as it is and obliged the plaintiff to pay the expenses. Other than that, there were no major legal disputes that would have a material impact on the company, noting that Al Meera has some minor legal issues related to rental disputes, and the company believes, based on its best judgments, that the outcome of these cases will not have a direct impact on the group, whether on an individual basis or as a whole.

# 20. Stakeholder Rights

When making decisions, the Board of Directors aspires to take into account the interests of all stakeholders such as employees, customers, suppliers and the rest of the community in which the company operates. The employees of the company have equal rights without any discrimination based on race, gender or religion. The Board of Directors has approved the remuneration policy that provide incentives for employees, with the aim of stimulating performance in the interest of the company.

# 21. Fair Treatment of Shareholders and Voting Rights

According to the provisions of Article 8 of the Company's Articles of Association, which states that "Shareholders have equal rights and have all rights arising from the ownership of the share as per the provisions of the Law and relevant regulations and resolutions", all the shareholders are equal and they have the right of equality, in particular the right to dispose of shares and obtain the share of the dividends, the attendance of the General Assembly, the participation in the deliberations and voting on its decisions. The shareholder also has the right to access and request information in a manner that does not harm the interests of the Company. Non-Oataris may purchase shares of the Company, provided that the total of Non-Qataris shares do not exceed 49% of the Company's shares.

# 22. Investor Relations

In support of management's commitment to establish transparent and close communication with the shareholders, as well as the company's commitment to shareholders' rights in obtaining information, all stakeholders can access information relating to the Company and its Board members and their qualifications. The Company continuously updates its website with all Company news, in addition to including this information in the Annual Report presented to the General Assembly.

# Our Board Members | Appendix 1:

# **Board of Directors Profiles**

# 23. Reporting Violations

A mechanism has been designed and adopted to enable stakeholders to report behaviors which are considered suspicious, illegal, unethical or harmful to the company, while the confidentiality of the information received has been ensured. and whistleblowers are protected. This process was also supervised by the Audit and Risk Committee, which is responsible for receiving violation reports.

# 24. Dividend Policy

The payment of dividend is subject to recommendation by the Board of Directors which is then approved by the Shareholders in the Annual General Assembly meeting. For the Year ended 31 December 2022, the Board of Directors proposed the distribution of cash dividends and free shares. The proposed cash dividends are QAR 0.45 per share with a total of QAR 90 million, and the proposed free bonus shares are 3 shares per 100 shares owned in the company.

### 25. Sustainability and Social Responsibility:

## Supporting Environmental Initiatives

As part of its efforts to lay the foundations for a more sustainable future, Al Meera is committed to providing the necessary support for sustainability initiatives that aim to raise awareness of environmental responsibility and promote a culture of environmentally friendly practices in the community. The following are among the initiatives that received great response; Installing machines for recycling plastic bottles and metal cans, which are currently operating in a number of the company's branches, launching environmentally friendly bags, recycling paper, and collecting used batteries in cooperation with the Ministry of Municipality and Environment for their safe disposal to protects the community from its damage.

The ambitious environmental initiatives launched by Al Meera, quided by the Qatar National Vision 2030 and its four pillars: Economic, Human, Social and Environmental development, have contributed to the consolidation of sustainable practices throughout Qatar.

## Supporting Social and Sports Initiatives, Activities and Events

The company is committed to contributing 2.5% of its annual profits to the Fund for Supporting Social and Sports Activities (Daam) as required by the regulations and laws of the General Tax Authority. Accordingly, Al Meera's contribution is to pay what represents 2.5% of Al Meera's profits for the year 2022 in support of social and sports initiatives and activities.

# 26. Subsidiaries and Associates

The Company is the ultimate parent of the following Companies:

- 1. Al Meera Holding Company L.L.C.
- 2. Al Meera Supermarkets Company W.L.L.
- 3. Al Meera Development Company L.L.C.
- 4. Qatar Markets Company L.L.C.
- 5. Al Meera Bookstore Company W.L.L.
- 6. Aramex Logistics Services Company. L.L.C.
- 7. Maar trading and Servicing Company. L.L.C.

## **Overseas Subsidiaries**

- 1. Al Meera Oman SAOC
- 2. Al Meera Markets SAOC

## Qatari Associate

3. Al Oumara Bakeries Company L.L.C.



### H.E/Eng. Abdulla Abdulaziz Abdullah Mr. Ali Hilal Ali Omran Al-Kuwari Turki Al-Subaie

# Chairman of the Board of Directors Nominated by Qatar Holding

His Excellency Abdulla bin Abdulaziz bin Turki Al Subaie was appointed Minister of Municipality and Environment in November 2018.

H.E. Al-Subaie also continues as Managing Director and Chief Executive Officer of the Oatar Railways Company, having held these positions since March 2011 and January 2017 respectively.

Under H.E. Al Subaie's exceptional leadership, the Qatar Railways Company has set the benchmark for project delivery, transparency and governance, and successfully started revenue service on the Doha Metro a year early in May 2019.

His Excellency was the Group Chief Executive Officer of Barwa. Oatar's leading Real Estate Development and Investment holding Group from April 2011 until May 2014. Prior to joining Barwa, His Excellency was the Chief Executive Officer of Smeet, an affiliate of Qatari Diar Group, serving the company since its formation in 2008 until March 2011. His Excellency held various leadership and senior project management positions from 1996 to 2008 with The Qatar General Electricity & Water Corporation (KAHRAMAA), where he has managed multibillion dollar infrastructure projects.

His Excellency is Board Member and Chairman of Executive Committee of Oatar Rail and Chairman of Al Meera Consumer Goods Company. His Excellency served on the Boards of many high-profile organizations like Qatari Diar Group, Barwa, HOCHTEIF and Qatar National Broadband Network Co. and Barwa Bank Group.

Born in Qatar in 1975, His Excellency holds a Masters degree in Business Administration (MBA) in 2006 and Bachelors in Electrical Engineering (BSc) in 1996 from Qatar University.



# Vice-Chairman of the Board of Directors Nominated by Qatar Holding L.L.C.

Since 2016, Al-Kuwari took over the position of Vice President at Hassad.

Previously, Al-Kuwari held a number of leading positions in Hassad, such as the Director of "Project Management" Department.

Moreover, he spent around 10 years at Qatar General Electricity & Water Corporation "Kahramaa", where he worked in different senior positions like Director of "Engineering Contracts" Department.

Al-Kuwari holds an Engineering degree from Qatar University and an MBA from Northampton University in the UK.

Al-Kuwari is Vice Chairman of the Board of Directors and Chairman of the Tenders and Auctions Committee of Al Meera Consumer Goods Company.

Our Board Members | Appendix 1:

# **Board of Directors Profiles**



# Prof. Dr. Khalid Ibrahim Al- Sulaiti

# Member of the Board of Directors Elected by the shareholders

Khalid Ibrahim Al-Sulaiti, Ph.D., is currently the General Manager of Katara Cultural Village Foundation and brings 20+ years of progressive experience in academia, marketing, and management positions spanning several sectors. His expertise and insights are utilized on several committees and boards.

He embarked on his career path as Director of Information and Market Relations at Qatar Exchange (1998-2000) while concurrently serving as Acting Dean of College of Business and Economic at Qatar University (1998-2001) and as Dean of Student Affairs at Qatar University (2000-2001).

Between 2001 and 2006, Dr Al-Sulaiti served as the General Manager of the Institute of Administrative Development and as Dean of Academic Affairs at the Ahmed Bin Mohamed Military College between 2005 and 2007.

From 2007 to 2009, he accepted to lead Barwa Bank as CEO of its Steering Committee, a period during which he also briefly served as General Manager of First Investment Company (2008). Further, Dr Al-Sulaiti drove the growth of First Finance Company as its CEO (2007-2012). He continues to be a Senior Consultant to Barwa Real Estate Company since 2006.

Since 2014, he has been associated with the Katara initiative; first as Manager of Katara Restaurants Company (2014-present), then as Manager Katara Hills Company (2016-present) and as General Manager Katara Cultural Village Foundation (2012-present).

A thought-leader and an innovator, Dr Al-Sulaiti graduated with a BA in International Business from University of Bridgeport, US (1992) and obtained an MBA with concentration in Finance from the same alma mater (1994). He was awarded the Doctor of Philosophy in Marketing by Strathclyde University, Scotland in 1997. He was made an Associate Professor of Marketing in 2004.

Dr Al-Sulaiti's activism and contribution to nearly a dozen local entities as committee or board member reaches beyond Qatar with his involvement in international fora. He is the President of Global Public Diplomacy Network and a Member of Beta Gamma Sigma at his former university in the United States. He has authored several papers on the banking and securities market.

Among his accolades, Dr Al-Sulaiti was named among the 500 Strongest Personalities in the Middle East by Arabian Business in 2011 and was recognized again at the Arab Tourism Oscar Award most recently in 2017.

Dr Al-Sulaiti is a member of the Board of Directors. Chairman of the Remuneration and Nominations Committee of Al Meera Consumer Goods Company.



# H.E. Sheikh/ Fahad bin Falah bin Jassim Al Thani

A representative of the White Rock Trading and Contracting Company

# Member of the Board of Directors Elected by the shareholders

H.E. Al-Sheikh/ holds a bachelor's degree in Business Administration - Finance, from George Washington University, USA, for the year 2014.

He also holds a Master's Degree in International Politics from University College London, UK in 2015.

H.E. is an expert in the field of finance management and has a long experience in auditing and financial control. He is currently a member of the Board of Directors and a member of the Audit Committee at Ahli Bank since 2014.

He is also the Senior Financial Analyst/Manager for major projects at "Oatargas" since 2016. He is also a member of the Board of Directors and Chairman of the Audit Committee at Al Meera Consumer Goods Company.



# Mr. Mohammad Abdulla Al Mustafawi Al Hashemi

# Member of the Board of Directors Elected by the shareholders

Mr. Hashemi has a degree in Bachelor of Science — Business Administration Marketing from University of Denver, Colorado, U.S.A

He is the Managing Director of the Private Business Sector since 2007.

Mr. Hashemi has other experience as the Senior Marketing Analyst/Director of Marketing Development of Qatar Industrial Development Bank from 1997 to 2005. He was the Business Development Director of Gulf Warehousing Company from 2005 to 2007 and has held Board Membership of Al Ahli Club from 2000 to 2007.

He is a member of the Tender and Rent Committee and a member of the Committee for Rewards and Nominations

Our Board Members | Appendix 1:

# **Board of Directors Profiles**



# Mr. Ahmed Abdullah Mohammed Al-Khulaifi

# Member of the Board of Directors Elected by the shareholders

Currently, Mr. Ahmed Abdullah Mohammed Al-Khulaifi is an elected member of the Board of Directors of Al Meera Consumer Goods Company. He is also a member of the Audit Committee of Al Meera. Al-Khulaifi previously served as a member of the Board of Directors of Al Meera Consumer Goods Company in 2010-2019. Al-Khulaifi has held a number of leadership positions, most notably as Assistant Minister for Administrative Affairs at the Supreme Council of Health since 2009, and as Chairman and Managing Director of Al Jazeera Media Network 2007-2009.

In addition, he served as the Deputy General Manager for Corporate Support and DAGOC - Doha Asian Games Organising Committee 2003-2007.

Mr. Al-Khulaifi also held several positions in various educational institutions and government departments, where he worked administratively in the Ministry of Commerce and Industry from 1993 to 1990, in addition to his work in teaching in the field of business administration at Qatar University from 1993 to 2001.

He is a member of the Board of Directors and a member of the Audit Committee of Al Meera Consumer Goods Company



# Mr. Hetmi Ali Khalifa Al Hitmi

Member of the Board of Directors Elected by the shareholders

In academic background in business and administration has enabled Hitmi Ali Khalifa Al-Khalifa to lead the charge at several of Qatar's iconic brands and companies.

He is the founder of Ali Bin Khalifa Al Hitmi & Co, an eponymous business that has consistently seen growth since its inception in 1963. Between 1972 and 1995 he was the Head of the Consultative Council of Qatar, an important period in the history of Qatar which saw the country register impressive social and economic changes. He was eventually made the President of the Council.

He serves as Honorary Chairman of Qatar Navigation Q.S.C., where he also previously held the position of a Director; at Milaha, an integrated transport and supply-chain entity, as a Board Member; at Al Hitmi Property Development, a group specializing in urban regeneration, as Chairman; at Ali Bin Khalifa Al-Hitmi & Co, one of the largest property developers in Qatar, as Board Member; at Al-Hitmi Facility Management, a premium property management firm, as Board Member.

His previous affiliations include chairmanship of Barwa Real Estate Company Q.S.C., as a Board Member of Nakilat, as a Board Member of Doha Insurance, as Chairman of Al Arabi Sports Club, as Board Member of Qatar National Bank, and as Board Member of Qatar Electricity & Water Company.

In 2012, prestigious Middle East-based publication, Arabian Business, named Hitmi Ali Khalifa Al-Khalifa as the World's Most Influential Arabs in its Arabian Business Power 500 rankings.

Al Hitmi is a member of the Board of Directors, a member of the Audit Committee and Rewards and Nominations Committee of Al Meera Consumer Goods Company Executive Management Profile | Appendix 2

# **Executive Management Profile**



# Mr. Yousef Ali Al Obaidan

# **Chief Executive Officer**

Yousef Ali Al Obaidan is the CEO of Al Meera Group. As an established business leader, Yousef has held a number of senior executive roles and high-profile remits across Qatar's largest establishments, having spearheaded the operations and business growth of one of the most prominent investment banking firms in Qatar, and served on the board of several prestigious local and regional organizations.

Yousef's career boasts a spate of landmark transactions and large-scale assignments in Qatar's business and investment sector. Prior to joining Al Meera, Yousef was the Acting Chief Executive Officer at The First Investor (TFI), Barwa Bank's investment banking firm, and one of the leading firms in this sector in Qatar. During his tenure at TFI, Yousef was central to the group's operational efficiency and effectiveness, investment product innovation, portfolio diversification and expansion into new markets, among many other achievements. Under his leadership and management, the group completed a major restructuring operation, several landmark transactions, and the best-performing exit from the firm's largest investment project.

Yousef was also on the board of several prestigious organizations in Qatar. He serves as the Chairman of the Board at Tanween and at Emaded Equipment Leasing Company, as Vice Chairman of the Board at SMEET, and as board member at Qatari Diar – Saudi Bin Laden Group JV and Nuzul Holding and Barwa Real Estate Company, Waseef.

Yousef graduated from California State University, where he obtained his bachelor's degree in finance, and later pursued his Master of Arts in Integrated Marketing & Communications.

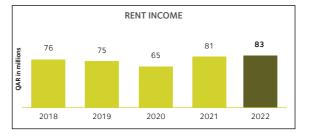
Your Favourite Neighbourhood Retailer 43

# **Key Financial Highlights**

# Statement of profit or loss (QAR millions) Sales Gross profit Rent income Net profit attributable to equity holders of Parent Statement of financial position (QAR millions) Non-current assets Current assets Assets Libilities Equity Key financial indicators Earnings per share Dividend per share Bonus shares Nominal value per share Book value per share Price per share Price earnings ratio Gross profit margin Net profit margin

\* To comply with the regulations of Qatar Financial Market Authority in 2019, Al Meera implemented a 10 for 1 share split which resulted in increase in share capital to 200,000,000 shares with nominal value of QAR 1 per share





# Key Financial Highlights

2022	2021	2020	2019	2018
2,811	2,821	3,408	2,985	2,996
549	551	592	519	496
83	81	65	75	76
197	196	209	187	182
2,217	2,224	2,015	1,964	1,617
747	632	725	582	784
2,963	2,855	2,740	2,546	2,401
1,361	1,266	1,162	1,072	951
1,602	1,590	1,578	1,474	1,450
0.98 0.45 3:100 7.82 15.78 16.05 19.5% 7.0%	0.98 0.90 7.75 19.60 19.97 19.5% 7.0%	1.05 0.90 7.68 20.71 19.81 17.4% 6.1%	0.93 0.85 1.00 7.17 15.30 16.40 17.4% 6.3%	







# Independent Auditor's Report

# To the Shareholders of Al Meera Consumer Goods Company Q.P.S.C. Doha, Qatar

Report on the Audit of the Consolidated Financial Statements

# Opinion

We have audited the consolidated financial statements of Al Meera Consumer Goods Company Q.P.S.C (the "Parent Company") and its subsidiaries (together referred to as the "Group") which comprise the consolidated statement of financial position as at 31 December 2022, and the consolidated statement of profit or loss, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2022, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

# **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the State of Qatar, and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters

## Key Audit Matters

### Impairment of goodwill

As at 31 December 2022, the carrying value of goodwill amounted to QR. 344 million, as disclosed in Note 12.

In accordance with IAS 36, Impairment of Assets, an entity is required to test goodwill acquired in a business combination for impairment at least annually irrespective of whether there is any indication of impairment.

An impairment is recognised on the consolidated statement of financial position when the recoverable amount is less than the net carrying amount in accordance with IAS 36, as described in Note 12 to the consolidated financial statements. The determination of the recoverable amount is mainly based on discounted future cash flows.

We considered the impairment of goodwill to be a key audit matter, given the method for determining the recoverable amount and the significance of the amount in the Group's consolidated financial statements.

### Revenue recognition

Revenue recognition from sales of goods to retail customers, is recognized when control of the goods has transferred, being at the point the customer purchases the goods at the retail outlet. Payment of the transaction price is due immediately at the point the customer purchases the goods. Revenue is measured at fair value of consideration received or receivable, taking into account the contractually agreed terms of payment.

Revenue recognition is considered a significant risk given the complexity of the IT systems involved, the high volume of transactions and changes caused by price updates and promotional offers affecting the various products and services offered.

Revenue for the year is disclosed in note 5 to the consolidated financial statements.

### How our audit addressed the key audit matte

We tested the impairment models and the key assumptions used by management with the involvement of our valuation specialists. Our audit procedures included the following:

- Understanding the business process for the impairment assessment, identifying the relevant internal controls and testing the design, implementation and operating effectiveness of controls over the impairment assessment process, including indicators of impairment.
- Evaluating whether the cash flows in the models used by management to calculate the recoverable value are reasonable and are in accordance with the requirements of IFRSs.
- Obtaining and analysing the business plans for each such asset (or CGU, as applicable) to assess the accuracy of the computations and the overall reasonableness of key assumptions;
- Assessing the methodology used by the Group to estimate the Weighted Average Cost of Capital (WACC).
- We performed sensitivity analysis on the key assumptions used by management to understand the extent to which these assumptions need to be adjusted before resulting in additional impairment loss.

We assessed the overall presentation, structure and content of the related disclosures in notes 4 and 12 to the financial statements against the requirements of IFRSs.

We have inquired with sales, marketing department, and other process owners to understand the critical path of the sales process.

We have performed audit procedures, which were a combination of substantive testing and tests of controls

We have performed substantive analytical procedures to evaluate the relationship between sales and cost of sales as well as the impact of changes in market and operations on sales.

We assessed the controls over revenue recognition to determine if they were appropriately designed and implemented and tested these controls to determine if they were operating effectively.

We considered the appropriateness of the Group's revenue recognition accounting policies, including the recognition and classification criteria.

We performed test of details to verify occurrence and accuracy of revenue transactions on a sample basis.

Due to the high reliance of revenue recognition on information technology systems, we evaluated the integrity of the general IT control environment and tested the operating effectiveness of key IT application controls.

We assessed the disclosure in the consolidated financial statements relating to revenue against the requirements of IFRSs.

# Report on the Audit of Consolidated Financial Statements (continued)

# Other Information

Management is responsible for the other information. The other information comprises the Director's report. which will be available for us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance or conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the Director's report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

If, based on the work we have performed, on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the complete Annual Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

# Responsibilities of Management and Those Charged with Governance for the **Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs and applicable provisions of Qatar Commercial Companies law, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement. whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's

ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

# Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement. whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also: :

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# Report on Other Legal and Regulatory Requirements

Further, as required by the Qatar Commercial Companies Law, we report the following:

- We are also in the opinion that proper books of account were maintained by the Group, physical inventory verification has been duly carried out and the contents of the director's report are in agreement with the Group's financial statements.
- We obtained all the information and explanations which we considered necessary for our audit.
- To the best of our knowledge and belief and according to the information given to us, no contraventions of the applicable provisions of Oatar Commercial Companies Law and its subsequent amendments and the Company's Articles of Associations were committed during the year which would materially affect the Company's financial position or its financial performance.

# Doha -Qatar 13 March 2023

For **Deloitte & Touche** Qatar Branch

# Midhat Salha

- Partner
- License No. 257
- **QFMA Auditor License No. 120156**



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Sales

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the year ended 31 December 2022

### 2022 2021 Notes QR. QR. 2,811,355,726 2,820,695,856 5 Cost of sales 6 (2,262,500,117)(2,269,300,678) 548,855,609 551,395,178 Gross profit Rental income 83,172,418 81,304,820 21,200,664 Other income 7 15,158,737 General and administrative expenses 8 (317,873,766) (313,495,802) Depreciation and amortisation 10,11 & 13 (119,356,716) (118,912,849) Share of loss of an associate 15 (27,601) (42,969) Finance costs 33 (20,122,147) (20,068,826) Profit before tax 195,848,461 195,338,289 9 (299,894) Income tax (expense) / benefit 126,460 Profit for the year 195,548,567 195,464,749 Attributable to: Equity holders of the parent 196,605,454 196,257,914 32 Non-controlling interests (1,056,887) (793,165) 195,548,567 195,464,749 Earnings per share Basic and diluted earnings per share attributable to equity

30

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2022

# PROFIT FOR THE YEAR

Other comprehensive income Items that will not be reclassified subsequently to consolidated statement of profit or loss

Net change in the fair value of financial assets at fair value through other comprehensive income

# TOTAL COMPREHENSIVE INCOME FOR THE YEAR

## Attributable to:

0.98

0.98

Equity holders of the parent Non-controlling interests

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS

holders of the parent

QR. 195,548,567	QR.
195,548,567	
195,548,567	
	195,464,749
14	
1,752,511	L 605,969
197,301,078	196,070,718
198,357,965	<b>5</b> 196,863,883
(1,056,887	(793,165)
197,301,078	<u> </u>

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

# As at 31 December 2022

	Notes	2022	2021
		QR.	QR.
ASSETS			
Non-current assets Property and equipment	10	1,214,493,482	1,209,037,115
Right-of-use assets	10	290,399,316	314,007,625
Goodwill	12	344,097,998	344,097,998
Intangible assets	13	116,794	306,141
Financial assets at fair value through other comprehensive income	14	367,024,588	355,578,649
Deferred tax assets	9	620,398	774,117
Investment in associate	15		
Total non-current assets		2,216,752,576	2,223,801,645
Current assets			
Inventories	16	301,977,975	208,462,897
Trade and other receivables	17	140,769,056	61,377,123
Amounts due from a related party	25	19,640,595	19,344,641
Cash and bank balances	18	284,241,731	342,315,523
Total current assets		746,629,357	631,500,184
TOTAL ASSETS		2,963,381,933	2,855,301,829
EQUITY AND LIABILITIES			
Equity			
Share capital	19	200,000,000	200,000,000
Legal reserve	20	901,289,603	901,289,603
Optional reserve	20	21,750,835	21,750,835
Fair value reserve	20	22,224,122	56,070,081
Retained earnings		417,820,481	370,111,373
Equity attributable to equity holders of the parent		1,563,085,041	1,549,221,892
Non-controlling interests	32	39,227,015	40,283,902
Total equity		1,602,312,056	1,589,505,794
Non-current liabilities			
Loans and borrowings	21	244,052,206	278,011,417
Lease liabilities	23	249,209,343	273,236,547
Employees' end of service benefits	22	44,785,409	43,047,965
Retentions payable	24	3,668,958	3,187,795
Total non-current liabilities		541,715,916	597,483,724
Current liabilities			
Trade and other payables	24	714,095,406	572,282,095
Lease liabilities	23	61,893,810	56,107,760
Loans and borrowings	21	43,364,745	39,922,456
Total current liabilities		819,353,961	668,312,311
Total liabilities		1,361,069,877	1,265,796,035
TOTAL EQUITY AND LIABILITIES		2,963,381,933	2,855,301,829

# CONSOLIDATED STATEMENT OF CASH FLOWS

# For the year ended 31 December 2022

OPERATING ACTIVITIES
Profit before tax
Adjustments for:
Depreciation and amortisation
Interest income
(Reversal of) / provision for credit loss allowance
Provision for employees' end of service benefits
Allowance for / (reversal of) provision for slow moving inventories – net
Share in loss of an associate
(Gain) / loss on disposal of property and equipment
Dividend income
Finance costs Operating profit before changes in working capital
Operating profit before changes in working capital
Working capital changes:
Inventories
Trade and other receivables
Amounts due from related parties
Trade and other payables
Cash flows from operating activities
Employees' end of service benefits paid
Income tax paid
Payment of contribution to social and sports fund
Net cash flows from operating activities
INVESTING ACTIVITIES
Purchase of financial assets at fair value through other comprehensive income
Proceeds from sale of financial assets at fair value through other comprehensive income
Purchase of property and equipment
Proceeds from disposal of property and equipment
Purchase of intangible assets
Net movement in deposits maturing after 90 days
Net movement in restricted bank accounts
Dividends received
Interest received
Net cash flows used in investing activities
FINANCING ACTIVITIES
Dividends paid
Net movement in loans and borrowings
Repayment of principal portion of lease liabilities
Repayment of interest portion of lease liabilities
Finance costs paid
Net cash flows used in financing activities
Net decrease in cash and cash equivalents
Cash and cash equivalents at 1 January
Cash and cash equivalents at 31 December

H.E. Abdulla Abdulaziz Abdulla Turki Al-Subaie

.....

Mr. Ali Hilal Ali Omran Al- Kuwari Vice Chairman

.....

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS

Chairman

Notes	2022	2021
	QR.	QR.
	195,848,461	195,338,289
10,11&13	119,356,716	118,912,849
7	(4,520,524)	(3,786,050)
17 & 18	(456,282)	167,048
22	7,407,990	7,394,165
16	1,515,846	(4,341,976)
15	27,601	42,969
	(35,179)	97,659
7	(15,755,943)	(10,740,259)
33	20,122,147	20,068,826
	323,510,833	323,153,520
	(95,030,924)	(5,401,909)
	(74,257,270)	(4,814,118)
	(295,954)	(493,600)
	137,473,034	(86,100,904)
	291,399,719	226,342,989
22	(5,670,546)	(8,147,228)
	(176,405)	(421,316)
	(4,618,114)	(4,989,521)
	280,934,654	212,784,924
14	(332,820,264)	(138,172,389)
14	323,126,836	130,115,340
	(68,124,340)	(157,573,833)
	211,887	87,255
		(150,300)
	17,100,000	66,200,000
	(4,380,658)	12,067,228
7	15,755,943	10,740,259
	3,781,789	4,863,571
	(45,348,807)	(71,822,869)
	(475 575 474)	(103 314 635)
	(175,575,471) (30,594,469)	(192,214,625)
	(30,394,469) (48,785,076)	90,527,707 (42,035,152)
	(14,380,264)	(42,035,152)
	(14,580,284) (11,689,731)	(11,133,393)
	(281,025,011)	(169,536,373)
	(45,439,164)	(28,574,318)
	243,103,204	271,677,522
18	197,664,040	243,103,204
10	137,004,040	2+3,103,204

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2022

	Equity attributable to equity holders of the parent							
	Share capital	Legal reserve	Optional reserve	Fair value reserve	Retained earnings	Total	Non-controlling interests	Total
	QR.	QR.	QR.	QR.	QR.	QR.	QR.	QR.
Balance at 1 January 2021	200,000,000	901,289,603	21,750,835	68,750,766	345,184,917	1,536,976,121	41,077,067	1,578,053,188
Profit for the year					196,257,914	196,257,914	(793,165)	195,464,749
Reclassification of gains on sale of financial assets at fair value through other comprehensive income			-	(13,286,654)	13,286,654			
Net change in fair value of financial assets (Note 14)				605,969		605,969		605,969
Appropriation for contribution to social and sports fund (Note 29)					(4,618,112)	(4,618,112)		(4,618,112)
Dividends paid (Note 28)					(180,000,000)	(180,000,000)		(180,000,000)
Balance at 31 December 2021	200,000,000	901,289,603	21,750,835	56,070,081	370,111,373	1,549,221,892	40,283,902	1,589,505,794
Profit for the year			-		196,605,454	196,605,454	(1,056,887)	195,548,567
Reclassification of gains on sale of financial assets at fair value through other comprehensive income			-	(35,598,470)	35,598,470			
Net change in fair value of financial assets (Note 14)				1,752,511		1,752,511		1,752,511
Appropriation for contribution to social and sports fund (Note 29)					(4,494,816)	(4,494,816)		(4,494,816)
Dividends paid (Note 28)			-		(180,000,000)	(180,000,000)		(180,000,000)
Balance at 31 December 2022	200,000,000	901,289,603	21,750,835	22,224,122	417,820,481	1,563,085,041	39,227,015	1,602,312,056

For the year ended 31 December 2022

# 1. CORPORATE INFORMATION AND PRINCIPAL ACTIVITIES

On 13 July 2004, the Law No. (24) for 2004 was issued in order to transfer the former Consumers Cooperative Societies to Qatari Shareholding Company with a capital of QR 100,000,000, thus, incorporating a new company Al Meera Consumer Goods Company Q.P.S.C (the "Company"), which is governed by the Qatar Commercial Companies Law No. 11 of 2015. The Company was registered under commercial registration number 29969 on 2 March 2005. The Company's registered office address is at P.O. Box 3371 Doha, State of Qatar.

On 8 October 2012, the shareholders approved the increase in share capital to 20,000,000 shares with nominal value of QR. 10 per share. The 10,000,000 shares were issued at QR. 95 per share and subscription was closed on 10 February 2013. To comply with the regulations of Qatar Financial Markets Authority in 2019, the Company

implemented a 10 for 1 share split with par value of QR. 1 per share which resulted in increase in share capital to 200,000,000 shares with nominal value of QR. 1 per share.

The Company and its subsidiaries (together the "Group") are mainly involved in wholesale and retail trading of various types of consumer goods commodities, owning and managing consumer outlets and trading in food stuff and consumer goods.

The Company is listed on the Qatar Stock Exchange and 26% ownership of the Company is held by Qatar Holding L.L.C.

The consolidated financial statements of the Group were authorised for issue by the Board of Directors on 13 March 2023.

The principal subsidiaries and associates of the Group, included in the consolidated financial statements of Al Meera Consumer Goods Company Q.P.S.C are as follows:

Name of subsidiaries and associates	Country of incorporation	Relationship	Group effective shareholding percentage	
			2022	2021
Al Meera Holding Company W.L.L.	Qatar	Subsidiary	100%	100%
Al Meera Supermarkets Company W.L.L.	Qatar	Subsidiary	100%	100%
Al Meera Development Company W.L.L.	Qatar	Subsidiary	100%	100%
Qatar Markets Company W.L.L.	Qatar	Subsidiary	100%	100%
Al Meera Bookstore W.L.L.	Qatar	Subsidiary	100%	100%
MAAR Trading & Services Company W.L.L.	Qatar	Subsidiary	100%	100%
Al Meera Logistics Services Company W.L.L.	Qatar	Subsidiary	100%	100%
Al Oumara Bakeries Company W.L.L.	Qatar	Associate	51%	51%
Al Meera Oman S.A.O.C	Oman	Subsidiary	70%	70%
Al Meera Markets S.A.O.C	Oman	Subsidiary	70%	70%

Al Meera Holding Company W.L.L. ("Al Meera Holding") is a limited liability company, incorporated in the State of Qatar. The Company is a holding company for holding the Group's investments and managing its subsidiaries, owning patents, trademarks and real estate needed to carry out its activities.

Al Meera Supermarkets Company W.L.L. ("Al Meera Supermarkets") is a limited liability company incorporated in the State of Qatar. The Company is engaged in the establishment and management of business enterprise and investing therein, owning shares, moveable and immoveable properties necessary to carry out its activities Al Meera Development Company W.L.L. ("Al Meera Development") is a limited liability company, incorporated in the State of Qatar. The Company is engaged in establishment and management of business enterprise and investing therein, owning patents, trade-works and real estate needed to carry out its activities..

Qatar Markets Company W.L.L. ("Qatar Markets") is a limited liability company, incorporated in the State of Qatar. The Company is engaged in the sale of food stuff, household items and garments. Al Meera Bookstore W.L.L. ("Al Meera Bookstore") is a limited liability company incorporated in the State of Qatar. The Company is engaged in the sale of stationery, computer accessories, books and toys.

MAAR Trading & Services Co W.L.L. ("MAAR Trading") is a limited liability company incorporated in State of Qatar. The Company is engaged in the sale of food stuff and household items.

Al Meera Logistics Services W.L.L. ("Al Meera Logistics") is a limited liability company, incorporated in the State of Qatar. The Company is engaged in the warehousing and delivery truck services. In December 2019, Al Meera Logistics was fully acquired by the Parent Company and was accounted as a subsidiary. As of the reporting date, this company has not commenced its commercial operations.

# 2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRSs)

The accounting policies adopted are consistent with those of the previous financial year. except for the following new and amended IFRS recently issued by the IASB and International Financial Reporting Interpretations Committee ("IFRIC") interpretations effective as of 1 January 2022:

# 2.1 New and amended IFRS Standards that are effective for the current year

The following new and revised IFRSs, which became effective for annual periods beginning on or after 1 January 2022, have been adopted in these consolidated financial statements.

# lew and revised IFRSs

Amendments to IFRS 3 – Reference to the Conceptual Framework

In May 2020 the IASB issued amendments to update IFRS 3 so that Framework instead of the 1989 Framework.

The amendments are effective for business combinations for which th the beginning of the first annual period beginning on or after 1 Januar

They also add to IFRS 3 a requirement that, for obligations within the so IAS 37 to determine whether at the acquisition date a present obligation For a levy that would be within the scope of IFRIC 21 Levies, the acquisition whether the obligating event that gives rise to a liability to pay the level date.

Finally, the amendments add an explicit statement that an acquire assets acquired in a business combination.

Amendments to IAS 16 Property, Plant and Equipment -- Proceeds bef

The amendments prohibit deducting from the cost of an item of pro proceeds from selling items produced before that asset is available for the asset to the location and condition necessary for it to be capable of by management. Consequently, an entity recognises such sales proce loss. The Company measures the cost of those items in accordance wi

The amendments also clarify the meaning of 'testing whether an ass now specifies this as assessing whether the technical and physical perit is capable of being used in the production or supply of goods or se administrative purposes.

- Al Oumara Bakeries Company W.L.L. ("Al Oumara Bakeries") is a limited liability company, incorporated in the State of Qatar. The Company is engaged in manufacture and sale of bakery products.
- Al Meera Oman S.A.O.C ("Al Meera Oman") is a limited liability company, incorporated in Sultanate of Oman. The Company is engaged in the construction and management of shopping centers and related facilities. As of the reporting date, company has not commenced its commercial operations.
- Al Meera Markets S.A.O.C. ("Al Meera Market") is a limited liability company, incorporated in Sultanate of Oman. The Company is engaged in the establishment and operation of shopping centers, supermarkets and hypermarkets.

	Effective for annual periods beginning on or after
t it refers to the 2018 Conceptual	1 January 2022
he date of acquisition is on or after ary 2022.	
scope of IAS 37, an acquirer applies ion exists as a result of past events. uirer applies IFRIC 21 to determine evy has occurred by the acquisition	
er does not recognise contingent	
fore Intended Use	1 January 2022
roperty, plant and equipment any or use, i.e. proceeds while bringing f operating in the manner intended ceeds and related costs in profit or with IAS 2 Inventories.	
set is functioning properly'. IAS 16 rformance of the asset is such that ervices, for rental to others, or for	

# For the year ended 31 December 2022

# 2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRSs) (CONTINUED)

### 2.1 New and amended IFRS Standards and interpretations that are effective for the current year (continued)

New and revised IFRSs	Effective for annual periods beginning on or after
Amendments to IAS 16 Property, Plant and Equipment— Proceeds before Intended Use (continued)	1 January 2022
If not presented separately in the statutory statement of profit or loss and other comprehensive income, the financial statements shall disclose the amounts of proceeds and cost included in profit or loss that relate to items produced that are not an output of the entity's ordinary activities, and which line item(s) in the statutory statement of profit or loss and other comprehensive income include(s) such proceeds and cost.	
The amendments are applied retrospectively, but only to items of property, plant and equipment that are brought to the location and condition necessary for them to be capable of operating in the manner intended by management on or after the beginning of the earliest period presented in the financial statements in which the Company first applies the amendments.	
The Company shall recognise the cumulative effect of initially applying the amendments as an adjustment to the opening balance of retained earnings (or other component of equity, as appropriate) at the beginning of that earliest period presented.	
Amendments to IAS 37 Onerous Contracts—Cost of Fulfilling a Contract	1 January 2022
The amendments specify that the 'cost of fulfilling' a contract comprises the 'costs that relate directly to the contract'. Costs that relate directly to a contract consist of both the incremental costs of fulfilling that contract (examples would be direct labour or materials) and an allocation of other costs that relate directly to fulfilling contracts (an example would be the allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract).	
The amendments apply to contracts for which the Company has not yet fulfilled all its obligations at the beginning of the annual reporting period in which the Company first applies the amendments. Comparatives are not restated.	
Instead, the Company shall recognise the cumulative effect of initially applying the amendments as an adjustment to the opening balance of retained earnings or other component of equity, as appropriate, at the date of initial application.	
Annual Improvements to IFRS Standards 2018–2020	1 January 2022
The Annual Improvements include amendments to four Standards.	
IFRS 1 First-time Adoption of International Financial Reporting Standards- Subsidiary as a first time adopter	
The amendment provides additional relief to a subsidiary which becomes a first-time adopter later than its parent in respect of accounting for cumulative translation differences. As a result of the amendment, a subsidiary that uses the exemption in IFRS 1:D16(a) can now also elect to measure cumulative translation differences for all foreign operations at the carrying amount that would be included in the parent's consolidated financial statements, based on the parent's date of transition to IFRS Accounting Standards, if no adjustments were made for consolidation procedures and for the effects of the business combination in which the parent acquired the subsidiary. A similar election is available to an associate or joint venture that uses the exemption in IFRS 1:D16(a).	
IFRS 9 Financial Instruments – Fees in the '10 per cent' test for derecognition on financial liabilities	
The amendment clarifies that in applying the '10 per cent' test to assess whether to derecognise a financial liability, an entity includes only fees paid or received between the entity (the borrower) and the lender, including fees paid or received by either the entity or the lender on the other's behalf. The amendment is applied prospectively to modifications and exchanges that occur on or after the date first applies the amendment.	

# IFRS 16 Leases

# The amendment removes the illustration of the reimbursement of amendment to IFRS 16 only regards an illustrative example, no effecti

### IAS 41 Agriculture

The amendment removes the requirement in IAS 41 for entities to exc measuring fair value. This aligns the fair value measurement in IAS 41 Fair Value Measurement to use internally consistent cash flows and disc to determine whether to use pre-tax or post-tax cash flows and discou fair value measurement. The amendment is applied prospectively, i.e or after the date an entity initially applies the amendment.

# 2.2 New and amended IFRSs in issue but not yet effective and not early adopted

The Company has not early adopted the following new and amended standards and interpretations that have been issued but are not yet effective.

IFRS 17 Insurance Contracts (including the June 2020 and December 2

IFRS 17 establishes the principles for the recognition, measurement insurance contracts and supersedes IFRS 4 Insurance Contracts.

IFRS 17 outlines a general model, which is modified for insurance of features, described as the variable fee approach. The general model met by measuring the liability for remaining coverage using the premi

The general model uses current assumptions to estimate the amount, cash flows and it explicitly measures the cost of that uncertainty. It ta rates and the impact of policyholders' options and guarantees.

In June 2020, the IASB issued Amendments to IFRS 17 to address challenges that were identified after IFRS 17 was published. The ame application of IFRS 17 (incorporating the amendments) to annual re after 1 January 2023. At the same time, the IASB issued Extension of Applying IFRS 9 (Amendments to IFRS 4) that extends the fixed expiry from applying IFRS 9 in IFRS 4 to annual reporting periods beginning of

IFRS 17 must be applied retrospectively unless impracticable, in which approach or the fair value approach is applied.

For the purpose of the transition requirements, the date of initial appreporting period in which the entity first applies the Standard, and th of the period immediately preceding the date of initial application.

Amendments to IFRS 10 and IAS 28 – Sale or Contribution of Assets betw or Joint Venture

The amendments to IFRS 10 and IAS 28 deal with situations where assets between an investor and its associate or joint venture. Specifi gains or losses resulting from the loss of control of a subsidiary that transaction with an associate or a joint venture that is accounted for recognised in the parent's profit or loss only to the extent of the unr associate or joint venture. Similarly, gains and losses resulting from th retained in any former subsidiary (that has become an associate or a joint wenter of the unrelated investors' interests in the new associate or joint venture in the former performent of the unrelated investors' interests in the new associate or joint venture interests in the ne

	Effective for annual periods beginning on or after
e leasehold improvements. As the tive date is stated.	1 January 2022
clude cash flows for taxation when 1 with the requirements of IFRS 13 scount rates and enables preparers unt rates for the most appropriate e. for fair value measurements on	

2021 amendments to IFRS 17)	1 January 2023
t, presentation and disclosure of	
ontracts with direct participation is simplified if certain criteria are ium allocation approach.	
, timing and uncertainty of future akes into account market interest	
ss concerns and implementation endments defer the date of initial eporting periods beginning on or of the Temporary Exemption from date of the temporary exemption on or after 1 January 2023.	
h case the modified retrospective	
plication is the start if the annual ne transition date is the beginning	
ween an Investor and its Associate	Available for optional adoption/ effective date deferred
there is a sale or contribution of ically, the amendments state that does not contain a business in a for using the equity method, are related investors' interests in that he remeasurement of investments ionit venture that is accounted for parent's profit or loss only to the int venture.	indefinitely

# For the year ended 31 December 2022

# 2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRSs) (CONTINUED)

# 2.2 New and amended IFRSs in issue but not yet effective and not early adopted (continued)

New and revised IFRSs	Effective for annual periods beginning on or after
Amendments to IAS 1 Presentation of Financial Statements Classification of Liabilities as Current or Non-current	1 January 2023. Early application permitted
The amendments to IAS 1 published in January 2020 affect only the presentation of liabilities as current or noncurrent in the statement of financial position and not the amount or timing of recognition of any asset, liability, income or expenses, or the information disclosed about those items.	
The amendments clarify that the classification of liabilities as current or non-current is based on rights that are in existence at the end of the reporting period, specify that classification is unaffected by expectations about whether an entity will exercise its right to defer settlement of a liability, explain that rights are in existence if covenants are complied with at the end of the reporting period, and introduce a definition of 'settlement' to make clear that settlement refers to the transfer to the counterparty of cash, equity instruments, other assets or services.	
In November 2022, IAS 1 has been amended to specify that only covenants an entity must comply with on or before the reporting period should affect classification of the corresponding liability as current or noncurrent.	
An entity is required to disclose information in the notes that enables users of financial statements to understand the risk that non-current liabilities with covenants could become repayable within twelve months.	
The 2022 amendments deferred the effective date of the amendments to <i>IAS 1 Classification of Liabilities as Current or Non-current</i> published in January 2020 by one year to annual reporting periods beginning on or after 1 January 2024. The amendments are applied retrospectively.	
Amendments to IAS 1 Presentation of Financial Statements and IFRS Practice Statement 2 Making Materiality Judgements—Disclosure of Accounting Policies	1 January 2023. Early application permitted
The IASB has amended IAS 1 require entities to disclose its "material accounting policies" instead of its 'significant accounting policies' with 'material accounting policy information'. Further amendments to IAS 1 are made to explain how an entity can identify a material accounting policy. Examples of when an accounting policy is likely to be material are also added.	
To support the amendments, the Board has also developed guidance and examples to explain and demonstrate the application of the 'four-step materiality process' described in IFRS Practice Statement 2. The amendments to IAS 1 are applied prospectively. The amendments to IFRS Practice Statement 2 do not contain an effective date or transition requirements.	
Amendments to IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors—Definition of Accounting Estimates	1 January 2023. Early application permitted
The IASB has amended IAS 8 to define accounting estimates as "monetary amounts in financial statements that are subject to measurement uncertainty". Accounting policies may require items in financial statements to be measured in a way that involves measurement uncertainty—that is, the accounting policy may require such items to be measured at monetary amounts that cannot be observed directly and must instead be estimated. In such a case, an entity develops an accounting estimate to achieve the objective set out by the accounting policy. Developing accounting estimates involves the use of judgements or assumptions based on the latest available, reliable information.	

# ew and revised IFRSs

Amendments to IAS 8 Accounting Policies, Changes in Accounting Est Accounting Estimates (continued)

The IASB has retained the concept of changes in accounting estimates definition was deleted, with the following clarifications:

- A change in accounting estimate that results from new informatio correction of an error
- The effects of a change in an input or a measurement techniqu estimate are changes in accounting estimates if they do not result f errors.

The IASB added two examples (Examples 4-5) to the Guidance accompanies the Standard. The IASB has deleted one example (Example in light of the amendments.

Amendments to IAS 12 Income Taxes—Deferred Tax related to Asse Single Transaction

The amendments provide a further exception from the initial rec amendments, an entity does not apply the initial recognition exemption to equal taxable and deductible temporary differences.

Depending on the applicable tax law, equal taxable and deductible ter initial recognition of an asset and liability in a transaction that is not a neither accounting nor taxable profit. For example, this may arise up and the corresponding right-of-use asset applying IFRS 16 at the comr

Following the amendments to IAS 12, an entity is required to recogni and liability, with the recognition of any deferred tax asset being sub in IAS 12.

The IASB also adds an illustrative example to IAS 12 that explains how

The amendments apply to transactions that occur on or after the begin period presented. In addition, at the beginning of the earliest comparates the second second

- A deferred tax asset (to the extent that it is probable that taxable pr the deductible temporary difference can be utilised) and a deferred taxable temporary differences associated with:
  - Right-of-use assets and lease liabilities
  - Decommissioning, restoration and similar liabilities and the co as part of the cost of the related asset
- The cumulative effect of initially applying the amendments as an a of retained earnings (or other component of equity, as appropriate

Amendments to IFRS 16 Leases: Amendments to clarify how a seller-le and leaseback transactions

The amendments requires a seller-lessee to subsequently measure lease payments" and "revised lease payments" arising from a leaseback in any amount of the gain or loss that relates to the right of use it retain prevent a seller-lessee from recognising in profit or loss any gain or la termination of a lease.

Without these new requirements, a seller-lessee may have recognised a solely because of a remeasurement of the lease liability (for example, change in the lease term) applying the general requirements in IFRS 16. the case in a leaseback that includes variable lease payments that do

A seller-lessee applies the amendments retrospectively in accordance transactions entered into after the date of initial application, which is annual reporting period in which the entity first applied IFRS 16.

Management anticipates that these new standards, interpretations and amendments will be adopted in the Group's consolidated financial statements as and when they are applicable and adoption of these new standards, interpretations and amendments as highlighted in previous paragraphs, may have no material impact on the consolidated financial statements of the Group in the period of initial application.

	Effective for annual periods beginning on or after
timates and Errors—Definition of	1 January 2023. Early application permitted
; in the Standard, even though the	
on or new developments is not the	
ue used to develop an accounting from the correction of prior period	
on implementing IAS 8, which aple 3) as it could cause confusion	
ets and Liabilities arising from a	1 January 2023 Early application permitted
cognition exemption. Under the tion for transactions that give rise	
mporary differences may arise on business combination and affects oon recognition of a lease liability mencement date of a lease.	
ize the related deferred tax asset bject to the recoverability criteria	
v the amendments are applied.	
inning of the earliest comparative rative period an entity recognises:	
rofit will be available against which ed tax liability for all deductible and	
orresponding amounts recognised	
adjustment to the opening balance re) at that date	
essee subsequently measures sale	1 January 2024. Early application permitted
se liabilities by determining "lease a way that it does not recognise ins. The new requirements do not loss relating to the partial or full	
a gain on the right of use it retains following a lease modification or This could have been particularly not depend on an index or rate.	
e with IAS 8 to sale and leaseback is defined as the beginning of the	

For the year ended 31 December 2022

# **3. SIGNIFICANT ACCOUNTING POLICIES**

# Statement of compliance

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) issued by International Accounting Standards Board (IASB). The consolidated financial statements comply with the requirements of Qatar Commercial Companies Law No.11 of 2015.

The preparation of consolidated financial statements in conformity with IFRS requires the use of certain critical accounting estimates and judgments. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to consolidated financial statements are disclosed in Note 4.

# Basis of preparation

These consolidated financial statements are prepared under the historical cost convention except for financial assets at fair value through other comprehensive income that have been measured at fair value.

The consolidated financial statements are presented in Qatari Rivals ("OR."), which is the Group's functional and presentation currency

# Basis of consolidation

These consolidated financial statements include the financial statements of the Company and the financial statements of the entities controlled by the Company and its subsidiaries and associate. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Group's voting rights and potential voting rights

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and consolidated statement of other comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. These consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognises the assets (including goodwill) and liabilities of the subsidiary
- Derecognises the carrying amount of any noncontrolling interests
- Derecognises the cumulative translation differences recorded in equity
- Recognises the fair value of the consideration received
- Recognises the fair value of any investment retained
- Recognises any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognised in OCI to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities.

Non-controlling interest in the net assets of consolidated subsidiaries are identified separately from the Group's IFRS 15 "Revenue from Contracts with Customers" outlines equity there in. Non-controlling interest consists of the a single comprehensive model of accounting for revenue amount of those interest at the date of the original business arising from contracts with customers and supersedes combination and the non-controlling interest share of current revenue recognition guidance found across several changes in equity since the date of the combination. Losses Standards and Interpretations within IFRS. It establishes a applicable to the non-controlling interest have a blindly new five-step model that will apply to revenue arising from obligation and are able to make an additional investment to contracts with customers. cover the losses.

# Goodwill

Goodwill arising on an acquisition of a business is carried at cost as established at the date of acquisition of the business less accumulated impairment losses, if any.

For the purpose of impairment testing, goodwill is allocated to each of the Group's cash-generating units (or groups of cash-generating units) that is expected to benefit from the synergies of the combination.

A cash-generating unit to which goodwill has been allocated is tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is allocated to the unit and then to the other assets of the unit pro rata based on the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognised directly in profit or loss. An impairment loss recognised for goodwill is not reversed in subsequent periods.

Where goodwill has been allocated to a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

The Group's policy for goodwill arising on the acquisition of a subsidiary is described in Note 12.

# Revenue recognition

Revenue is measured at an amount that reflects the considerations, to which an entity expects to be entitled in exchange for transferring goods or services to customer, excluding amounts collected on behalf of third parties. Revenue is adjusted for expected discounts and volume discounts, which are estimated based on the historical data or forecast and projections. The Group recognises revenue when it transfers control over goods or services to its customers.

Step 1: Identify the contract(s) with a customer: A contract is defined as an agreement between two or more parties that create enforceable rights and obligations and sets out the criteria for each of those rights and obligations.

Step 2: Identify the performance obligations in the contract: A performance obligation in a contract is a promise to transfer a good or service to the customer that is distinct.

Step 3: Determine the transaction price: Transaction price is the amount of consideration to which the entity expects to be entitled to in exchange for transferring the promised goods and services to a customer, excluding amounts collected from third parties.

Step 4: Allocate the transaction price to the performance obligations in the contract: For a contract that has more than one performance obligation, the entity will allocate the transaction price to each performance obligation in an amount that depicts the consideration to which the entity expects to be entitled in exchange for satisfying each performance obligation.

Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation.

For sales of goods to retail customers, revenue is recognised when control of the goods has transferred, being at the point the customer purchases the goods at the retail outlet. Payment of the transaction price is due immediately at the point the customer purchases the goods. For retail sales, there exists a 14-day right of return and accordingly a refund liability and a right to the returned goods are recognised in relation to the goods expected to be returned. The entity uses its accumulated historical experience to estimate the number of returns on a portfolio level using the expected value method. It is considered highly probable that a significant reversal in the cumulative revenue recognised will not occur given the consistent level of returns over previous years.

Revenue is measured at fair value of consideration received or receivable, taking into account the contractually agreed terms of payment excluding taxes and duties. The entity assesses its revenue arrangements against specific criteria

For the year ended 31 December 2022

# 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# Revenue recognition (continued)

to determine if it is acting as principal or an agent and has concluded that it is acting as a principal in all of its agreements. Revenue is recognised in the consolidated statement of profit or loss to the extent that it is probable that the economic benefits will flow to the entity and the revenue and costs, if and when applicable, can be measured reliably.

The Group has a loyalty points programme, Al Meera Rewards, which allows customers to accumulate points that can be redeemed for free products. The loyalty points give rise to a separate performance obligation as they provide a material right to the customer. A portion of the transaction price is allocated to the loyalty points awarded to customers based on relative stand-alone selling price and recognised as a contract liability until the points are redeemed, as described in estimate for stand-alone selling price - Al Meera Rewards Loyalty Programme. Revenue is recognised upon redemption of products by the customer. When estimating the stand-alone selling price of the loyalty points, the Group considers the likelihood that the customer will redeem the points. The Group updates its estimates of the points that will be redeemed on a quarterly basis and any adjustments to the contract liability balance are made through revenue.

A refund liability is the obligation to refund some or all of the consideration received (or receivable) from the customer and is measured at the amount the Group ultimately expects it will have to return to the customer. The Group updates its estimates of refund liabilities (and the corresponding change in the transaction price) at the end of each reporting period.

## Right of return assets

Right of return asset represents the Group's right to recover the goods expected to be returned by customers. The asset is measured at the former carrying amount of the inventory, less any expected costs to recover the goods, including any potential decreases in the value of the returned goods. The Group updates the measurement of the asset recorded for any revisions to its expected level of returns, as well as any additional decreases in the value of the returned products.

Rental income is recognised in the consolidated statement of profit or loss on a straight-line basis over the term of the lease

Dividend income from investments is recognised when the Group's right to receive payment has been established. Interest income is accrued on a time basis with reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimates future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

# Property and equipment

Property and equipment is stated at cost, less accumulated depreciation and accumulated impairment in value.

Cost includes expenditure that is directly attributable to the acquisition of the asset. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably.

Expenditure incurred to replace a component of an item of property and equipment that is accounted for separately is capitalised and the carrying amount of the component that is replaced is written off. Other subsequent expenditure is capitalised only when it increases future economic benefits of the related item of property and equipment. All other expenditure is recognised in the consolidated statement of profit or loss as incurred.

Land and capital work-in -progress is not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate their cost or revalued amounts to their residual values over their estimated useful lives, as follows:

Buildings	2.5%
Refrigerators and equipment	10%
Motor vehicles	20%
Furniture and fixtures	20%
Computer equipment	20% - 33%
Leasehold and other improvements	10% - 33%

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any

such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount, being the higher of their fair value less costs to sell and their value in use

An item of property and equipment is derecognised An intangible asset is derecognised on disposal, or when upon disposal or when no future economic benefits are no future economic benefits are expected from use or expected from its use or disposal. Any gain or loss arising disposal. Gains or losses arising from derecognition of on derecognition of the asset calculated as the difference an intangible asset, measured as the difference between between the net disposal proceeds and the carrying amount the net disposal proceeds and the carrying amount of the of the asset is included in the consolidated statement of asset, are recognised in profit or loss when the asset is profit or loss in the year the asset is derecognised. derecognised.

Properties in the course of construction for production, supply or administrative purposes, or for purposes not yet determined, are carried at cost, less any recognised impairment loss. Cost includes professional fees and, for qualifying assets, borrowing costs capitalised in accordance with the Group's accounting policy. Depreciation of these assets, determined on the same basis as other property assets, commences when the assets are ready for their intended use

The asset's residual values, useful life and method of depreciation are reviewed, and adjusted if appropriate, at each financial year end.

Plots of land donated by Government are recorded at nominal amounts estimated by management.

## Capital work-in-progress

The costs of capital work-in-progress consist of the contract value, and directly attributable costs of developing and bringing the assets to the location and The recoverable amount is the higher of fair value less costs condition necessary for them to be capable of operating in of disposal and value in use. In assessing value in use, the the manner intended by management. The costs of capital estimated future cash flows are discounted to their present work-in-progress will be transferred to property and value using a pre-tax discount rate that reflects current equipment when these assets reach their working condition market assessments of the time value of money and the for their intended use. The carrying values of capital workrisks specific to the asset. in-progress are reviewed for impairment when events or changes in circumstances indicate the carrying value may If the recoverable amount of an asset (or cash-generating not be recoverable. If any such indication exists and where unit) is estimated to be less than its carrying amount, the the carrying values exceed the estimated recoverable carrying amount of the asset (cash-generating unit) is amount, the assets are written down to their recoverable reduced to its recoverable amount. An impairment loss is recognised immediately in the statement of profit or loss amount. unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

## Intangible assets

Intangible assets with finite useful lives that are acquired separately are carried at cost less accumulated amortisation and accumulated impairment losses. Amortisation is recognised on a straight-line basis over their estimated useful lives. The estimated useful life and amortisation method are reviewed at the end of each reporting period,

with the effect of any changes in estimate being accounted for on a prospective basis. Intangible assets with indefinite useful lives that are acquired separately are carried at cost less accumulated impairment losses.

At each reporting date, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment at least annually, and whenever there is an indication that the asset may be impaired.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but the increased carrying amount does not exceed the carrying amount that would have been determined had

For the year ended 31 December 2022

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Intangible assets (continued)

no impairment loss been recognised for the asset (cashgenerating unit) in prior years. A reversal of an impairment loss is recognised immediately in the statement of profit or loss unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### Investment in associates

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

The Group's investments in its associates are accounted for using the equity method. Under the equity method, investment in associates are carried in the consolidated statement of financial position at cost plus post-acquisition changes in the Group's share of net assets of the associate. Losses in excess of the cost of the investment in associates are recognised when the Group has incurred obligations on its behalf. Goodwill relating to associates are included in the carrying amounts of the investment and are not amortised.

The consolidated statement of profit or loss reflects the Group's share of the results of operations of the associates. Where there has been a change recognised directly in the equity of the associates, the Group recognises its share of any changes and discloses this, when applicable, in the consolidated statement of changes in equity. Gains and losses resulting from transactions between the Group and the associates are eliminated to the extent of the interest in the associate. Unrealised gains and losses resulting from transactions between the Group and the associate is eliminated to the extent of the interest in the associate.

The aggregate of the Group's share of profit or loss of an associate is shown on the face of the consolidated statement of profit or loss outside operating profit and represents profit or loss after tax and non-controlling interests in the subsidiaries of the associate.

The financial statements of the associate are prepared for the same reporting period as the Group. When necessary, adjustments are made to bring the accounting policies in line with those of the Group.

After application of the equity method, the Group determines whether it is necessary to recognise an impairment loss on its investment in its associate. At each reporting date, the Group determines whether there is an objective evidence that the investment in the associate is impaired.

If there is such evidence, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value, then recognises the loss in the consolidated statement of profit or loss.

The Group discontinues the use of the equity method from the date when the investment ceases to be an associate, or when the investment is classified as held for sale. When the Group retains an interest in the former associate and the retained interest is a financial asset, the Group measures the retained interest at fair value at that date is regarded as its fair value on initial recognition in accordance with IFRS 9. The difference between the carrying amount of the associate at the date the equity method was discontinued, and the fair value of any retained interest and any proceeds from disposing of a part interest in the associate is included in the determination of the gain or loss on disposal of the associate. Gain or loss previously recognised in other comprehensive income by that associate would be reclassified to profit or loss on the disposal of the associate.

#### Financial instruments

Financial assets and financial liabilities are recognised in the Group's consolidated statement of financial position when the Group becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in the consolidated statement of profit or loss.

### **Financial assets**

All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

All recognised financial assets are measured subsequently in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

Debt instruments that meet the following conditions are measured subsequently at amortised cost:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

# (ii) Debt instrument designated at other comprehensive

Debt instruments that meet the following conditions are measured subsequently at fair value through other comprehensive income (FVTOCI):

- the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

For purchased or originated credit-impaired financial assets, the Group recognises interest income by applying the credit-adjusted effective interest rate to the amortised cost of the financial asset from initial recognition. The By default, all other financial assets are measured calculation does not revert to the gross basis even if the subsequently at fair value through profit or loss (FVTPL). credit risk of the financial asset subsequently improves so that the financial asset is no longer credit-impaired.

For financial instruments other than purchased or originated credit-impaired financial assets (i.e. assets that Interest income is recognised in profit or loss and is included are credit-impaired on initial recognition), the effective in the "other income - interest income" line item. interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) On initial recognition, the Group may make an irrevocable excluding expected credit losses, through the expected life election (on an instrument-by-instrument basis) to of the debt instrument, or, where appropriate, a shorter designate investments in equity instruments as at period, to the gross carrying amount of the debt instrument FVTOCI. Designation at FVTOCI is not permitted if the on initial recognition. For purchased or originated creditequity investment is held for trading or if it is contingent impaired financial assets, a credit-adjusted effective consideration recognised by an acquirer in a business interest rate is calculated by discounting the estimated combination. future cash flows, including expected credit losses, to the amortised cost of the debt instrument on initial recognition.

The amortised cost of a financial asset is the amount at which the financial asset is measured at initial recognition minus the principal repayments, plus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount, adjusted for any loss allowance.

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period.

Interest income is recognised using the effective interest method for debt instruments measured subsequently at amortised cost and at FVTOCI. For financial instruments other than purchased or originated credit-impaired financial assets, interest income is calculated by applying the effective interest rate to the gross carrying amount of a financial asset, except for financial assets that have subsequently become credit-impaired (see below). For financial assets that have subsequently become creditimpaired, interest income is recognised by applying the effective interest rate to the amortised cost of the financial asset. If, in subsequent reporting periods, the credit risk on the credit-impaired financial instrument improves so that the financial asset is no longer credit-impaired, interest income is recognised by applying the effective interest rate to the gross carrying amount of the financial asset.

Investments in equity instruments at FVTOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value with gains and losses arising from changes in fair value recognised in other

For the year ended 31 December 2022

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Financial assets (continued)

Amortised cost and effective interest rate (EIR) method (continued)

comprehensive income and accumulated in the fair value reserve. The cumulative gain or loss will not be reclassified to profit or loss on disposal of the equity investments, instead, they will be transferred to retained earnings.

Dividends on these investments in equity instruments are recognised in profit or loss in accordance with IFRS 9, unless the dividends clearly represent a recovery of part of the cost of the investment. Dividends are included in the 'other income' line item in profit or loss

Financial assets that do not meet the criteria for being measured at amortised cost or FVTOCI are measured at FVTPL. Specifically:

- Investments in equity instruments are classified as at FVTPL, unless the Group designates an equity investment that is neither held for trading nor a contingent consideration arising from a business combination as at FVTOCI on initial recognition.
- Debt instruments that do not meet the amortised cost criteria or the FVTOCI criteria are classified as at FVTPL. In addition, debt instruments that meet either the amortised cost criteria or the FVTOCI criteria may be designated as at FVTPL upon initial recognition if such designation eliminates or significantly reduces a measurement or recognition inconsistency (so called 'accounting mismatch') that would arise from measuring assets or liabilities or recognising the gains and losses on them on different bases. The Group has not designated any debt instruments as at FVTPL.

Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any fair value gains or losses recognised in profit or loss.

The Group recognises a loss allowance for expected credit losses on investments in debt instruments that are measured at amortised cost or at FVTOCI, lease receivables and trade receivables. The amount of expected credit losses is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective financial instrument.

The Group always recognises lifetime ECL for trade receivables and other receivables. The expected credit losses on these financial assets are estimated using a provision matrix based on the Group's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate.

For all other financial instruments, the Group recognises lifetime ECL when there has been a significant increase in credit risk since initial recognition. However, if the credit risk on the financial instrument has not increased significantly since initial recognition, the Group measures the loss allowance for that financial instrument at an amount equal to 12-month ECL. The assessment of whether lifetime ECL should be recognised is based on significant increases in the likelihood or risk of a default occurring since initial recognition instead of on evidence of a financial asset being credit-impaired at the reporting date.

Lifetime ECL represents the expected credit losses that will result from all possible default events over the expected life of a financial instrument. In contrast, 12-month ECL represents the portion of lifetime ECL that is expected to result from default events on a financial instrument that are possible within 12 months after the reporting date.

#### Significant increase in credit risk

In assessing whether the credit risk on a financial instrument has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition. In making this assessment, the Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort.

For financial guarantee contracts, the date that the Group becomes a party to the irrevocable commitment is considered to be the date of initial recognition for the purposes of assessing the financial instrument for impairment. In assessing whether there has been a significant increase in the credit risk since initial recognition of a financial guarantee contracts, the Group considers the changes in the risk that the specified debtor will default on the contract.

The Group regularly monitors the effectiveness of the criteria used to identify whether there has been a significant increase in credit risk and revises them as appropriate to

ensure that the criteria are capable of identifying significant increase in credit risk before the amount becomes past due.

The Group assumes that the credit risk on a financial The measurement of expected credit losses is a function instrument has not increased significantly since initial of the probability of default, loss given default (i.e. the recognition if the financial instrument is determined to have magnitude of the loss if there is a default) and the exposure at default. The assessment of the probability of default and low credit risk at the reporting date. A financial instrument loss given default is based on historical data adjusted by is determined to have low credit risk if: forward-looking information as described above. As for the exposure at default, for financial assets, this is represented 1. The financial instrument has a low risk of default, 2. The borrower has a strong capacity to meet its by the assets' gross carrying amount at the reporting date; for financial guarantee contracts, the exposure includes the contractual cash flow obligations in the near term, and 3. Adverse changes in economic and business conditions amount drawn down as at the reporting date, together with in the longer term may, but will not necessarily, reduce any additional amounts expected to be drawn down in the the ability of the borrower to fulfil its contractual cash future by default date determined based on historical trend, flow obligations. the Group's understanding of the specific future financing needs of the debtors, and other relevant forward-looking information.

The Group employs statistical models to analyse the data collected and generate estimates of probability of default ("PD") of exposures with the passage of time. This analysis includes the identification for any changes in default rates and changes in key macro-economic factors across various geographies of the group.

#### Credit-impaired financial assets

A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Evidence that a financial asset is credit-impaired includes observable data about the following events:

- (a) significant financial difficulty of the issuer or the borrower:
- a breach of contract, such as a default or past due (b) event (see (ii) above);
- the lender(s) of the borrower, for economic or (c) contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider;
- it is becoming probable that the borrower will enter (d) bankruptcy or other financial reorganisation; or
- the disappearance of an active market for that (e) financial asset because of financial difficulties.

The Group writes off a financial asset when there is information indicating that the counterparty is in severe financial difficulty and there is no realistic prospect of recovery.

# Measurement and recognition of expected credit

For financial assets, the expected credit loss is estimated as the difference between all contractual cash flows that are due to the Group in accordance with the contract and all the cash flows that the Group expects to receive, discounted at the original effective interest rate.

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss. In addition, on derecognition of an investment in a debt instrument classified as at FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve is reclassified to profit or loss. In contrast, on derecognition of an investment in equity instrument which the Group has elected on initial recognition to measure at FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve is not reclassified to profit or loss, but is transferred to retained earnings.

For the year ended 31 December 2022

# 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Financial liabilities**

All financial liabilities are measured subsequently at amortised cost using the effective interest method or at FVTPL.

#### Financial liabilities at FVTPL

Financial liabilities at FVTPL are stated at fair value, with any gains or losses arising on changes in fair value recognised in the consolidated statement of profit or loss to the extent that they are not part of a designated hedging relationship. The net gain or loss recognised in the consolidated statement profit or loss incorporates any interest paid on the financial liability.

However, for financial liabilities that are designated as at FVTPL, the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is recognised in statement of other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch statement of in profit or loss. The remaining amount of change in the fair value of liability is recognised in statement of profit or loss. Changes in fair value attributable to a financial liability's credit risk that are recognised in statement of other comprehensive income are not subsequently reclassified to statement of profit or loss; instead, they are transferred to retained earnings upon derecognition of the financial liability.

Gains or losses on financial guarantee contracts issued by the Group that are designated by the Group as at FVTPL are recognised in profit or loss.

## Financial liabilities measured subsequently at amortised cost

Financial liabilities that are not designated as FVTPL, are measured subsequently at amortised cost using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or (where appropriate) a shorter period, to the amortised cost of a financial liability.

#### Derecognition of financial liabilities

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

#### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

#### Impairment of non-financial assets

The Group assesses, at each reporting date, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs to sell and its value in use. Recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets.

When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

#### Inventories

Inventories are stated at the lower of cost and net realisable value. Costs include those expenses incurred in bringing each product to its present location and condition. Cost is determined using the First In First Out (FIFO) method. Net realisable value is based on estimated selling price less any further costs expected to be incurred on completion and disposal.

When inventories become old or obsolete, an estimate is made of their net realisable value. For individually significant amounts this estimation is performed on an individual basis. Amounts which are not individually significant, but which are old or obsolete, are assessed collectively and a provision applied according to the inventory type and the degree of ageing or obsolescence, based on historical realisable value. Any difference between the amounts actually realised in future periods and the amounts expected will be recognised in the consolidated statement of profit or loss.

#### Fair value measurement

The Group measures financial instruments, such as financial assets at fair value through other comprehensive income at fair value at each reporting date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimising the use of unobservable inputs. Fair value for measurement and/ or disclosure purposes in these consolidated financial statements is determined on the basis as explained above, except for share-based payment transactions that are within the scope of IFRS 2; leasing transactions that are within the scope of IAS 17 and measurements that have some similarities to fair value, but are not fair value, such as net realisable value in IAS 2 or value in use in IAS 36.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

### Foreign currencies

#### Foreign currency translation

In preparing the consolidated financial statements of the Group, transactions in currencies other than the Group's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated. Exchange differences on monetary items are recognised in profit or loss in the period in which they arise except as otherwise stated in the Standards.

Non-monetary items that are measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. Translation differences on assets and liabilities carried at fair value are reported as part of the fair value gain or loss. For example, translation differences on non-monetary assets and liabilities such as equities held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss and translation differences on non-monetary assets such as equities classified as at fair value through other comprehensive income are recognised in other comprehensive income.

For the year ended 31 December 2022

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Foreign currencies (continued)

The assets and liabilities of the Group's foreign operations are translated at exchange rates prevailing on the reporting date. Income and expense items are translated at the average exchange rates for the period, unless exchange rates fluctuate significantly during that period, in which case the exchange rates at the date of transactions are used. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in a separate component of equity.

#### Employees' end of service benefits

#### End of service gratuity plans

The Group provides end of service benefits to its employees in accordance with employment contracts and Qatar Labour Law and Omani Labour Law. The entitlement to these benefits is based upon the employees' final salary and accumulated period of service as at the reporting date subject to the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment.

Under Law No. 24 of 2002 on Retirement and Pension, the Group is required to make contributions to a Government fund scheme for Qatari employees calculated as a percentage of the Qatari employees' salaries. The Group's obligations are limited to these contributions, which are expensed when due

The Group is required to make contributions to the Omani Public Authority for Social Insurance Scheme under Royal Decree 72/91 for Omani employees calculated as a percentage of the Omani employees' salaries. The Group's obligations are limited to these contributions, which are expensed when due.

#### **Provisions**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

#### Earnings per share

The Group presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, which comprise convertible notes and share options granted to employees, if any.

#### Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components, whose operating results are reviewed regularly by the Group's top management (being the chief operating decision maker) to make decisions about resources allocated to each segment and assess its performance, and for which discrete financial information is available.

#### Taxes

Taxes are calculated based on tax laws and regulations in other jurisdictions in which the Group operates. Tax provision is made based on an evaluation of the expected tax liability.

#### Current income tax

Current income tax assets and liabilities for the current year and prior years are measured at the amount expected to be recovered from or paid to the taxation authorities.

The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted at the end of the financial reporting year.

Deferred income tax is provided, using the liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on laws that have been enacted at the reporting date.

Deferred income tax assets are recognised for all deductible temporary differences and carry-forward of The lease liability is subsequently measured by increasing unused tax assets and unused tax losses to the extent that the carrying amount to reflect interest on the lease liability it is probable that taxable profit will be available against (using effective interest method) and by reducing the which the deductible temporary differences and the carrycarrying amount to reflect the lease payments made. forward of unused tax assets and unused tax losses can be utilised.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

#### Leases

The Group assesses whether contract is or contains a rate, in which case a revise discount rate is used). lease, at inception of the contract. The Group recognises a right-of-use asset and a corresponding lease liability with a lease contract is modified and the lease modification is respect to all lease arrangements in which it is the lessee, except for short-term leases (defined as leases with a lease lease payments using a revised discount rate. term of 12 months or less) and leases of low value assets. For these leases, the Group recognises the lease payments The Group did not make any such adjustments during the as an operating expense on a straight-line basis over the periods presented. term of the lease unless another systematic basis is more representative of the time pattern in which economic The right-of-use assets are depreciated over the shorter benefits from the leased assets are consumed.

period of lease term and useful life of the underlying asset. If a lease transfers ownership of the underlying asset or The lease liability is initially measured at the present value of the cost of the right-of-use of asset reflects that the the lease payments that are not paid at the commencement Group expects to exercise a purchase option, the related date, discounted by using the rate implicit in the lease. If right-of-use asset is depreciated over the useful life this rate cannot be readily determined, the Group uses its of the underlying asset. The depreciation starts at the incremental borrowing rate. commencement date of the lease.

Lease payments included in the measurement of the lease liability comprise:

- fixed lease payments (including in-substance fixed . payments), less any lease incentives;
- variable lease payments that depend on an index or rate, initially measured using the index or rate at the commencement date;
- the amount expected to be payable by the lessee under residual value guarantees;
- the exercise price of purchase options, if the lessee is reasonably certain to exercise the options; and
- payments of penalties for terminating the lease, if the lease term reflects the exercise of an option to terminate the lease

The lease liability is presented as a separate line item in the consolidated statement of financial position.

The Group remeasures the lease liability (and makes a corresponding adjustment to the related right-of-use asset) whenever:

- the lease term has changed or there is a change in the assessment of exercise of a purchase option, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate.
- the lease payments change due to changes in an • index or rate or a change in expected payment under a guaranteed residual value, in which cases the lease liability is remeasured by discounting the revised lease payments using the initial discount rate (unless the lease payments change is due to a change in a floating interest
- not accounted for as a separate lease, in which case the lease liability is remeasured by discounting the revised

### For the year ended 31 December 2022

# 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Leases (continued)

#### The Group as lessee (continued)

The right-of-use of assets are presented as a separate line in the consolidated statement of financial position.

The Group applies IAS 36 to determine whether a rightof-use asset is impaired and accounts for an identified impairment loss as described in the 'Property and equipment' policy.

Variable rents that do not depend on an index or rate are not included in the measurement of the lease liability and the right-of-use asset. The related payments are recognised as an expense in the period in which the event or condition that triggers those payments occurs and are included in the line 'General and administrative expenses' in the statement of profit or loss.

Future cash flows to which the Group is potentially exposed to and that are not reflected in the measurement of lease liabilities includes the following:

#### (i) Variable lease payments

#### Estimation uncertainty arising from variable lease payments

Some leases contain variable payment terms that are linked to sales generated from a store. Variable payment terms are used for a variety of reasons, including minimising the fixed costs base for newly established stores. Variable lease payments that depend on sales are recognised in the consolidated statement of profit or loss in the year in which the condition that triggers those payments occurs.

#### (ii) Extension and termination options

Extension and termination options are included in a number of property and equipment leases across the Group. These terms are used to maximise operational flexibility in terms of managing contracts. The majority of extension and termination options held are exercisable only by the Group or both parties mutually agreeing on renewed terms and conditions.

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

#### i) Short-term leases

The Group applies the short-term lease recognition exemption to its short-term leases of buildings (i.e. those lease that have a lease term of 12 months or less from the commencement date and do not contain a purchase options). Lease payments on short-term leases are recognised as expense on a straight-line basis over the lease term.

The Group has also elected not to reassess whether a contract is, or contains a lease at the date of initial application. Instead, for contracts entered into before the transition date the Group relied on its assessment made applying IAS 17 and IFRIC 4 Determining whether an Arrangement contains a Lease.

#### The Group as lessor

The Group enters into lease agreements as a lessor with respect to some of its properties. Leases for which the Group is a lessor are classified as finance or operating leases. Whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee, the contract is classified as a finance lease. All other leases are classified as operating leases.

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

When a contract includes lease and non-lease components, the Group applies IFRS 15 to allocate consideration under the contract to each component.

#### Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the asset. All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

#### **Dividend distribution**

Dividend distribution to the Group's shareholders is recognised as a liability in the Group's consolidated financial statements in the period in which the dividends are approved by the Group's shareholders.

#### Events after the reporting date

The consolidated financial statements are adjusted to reflect events that occurred between the reporting date and the date when the consolidated financial statements are authorised for issue, provided they give evidence of conditions that existed at the reporting date. Any post year-end events that are non-adjusting are discussed on the consolidated financial statements when material.

#### Current versus non-current classification

The Group presents assets and liabilities based on current/ non-current classification. An asset as current when it is:

- Expected to be realised or intended to sold or consumed in normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realised within twelve months after the reporting period, or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

The Group classifies all other liabilities as non-current.

# 4. CRITICAL JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

#### Critical judgments and estimates

The preparation of the consolidated financial statements in compliance with IFRS requires the management to make estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and contingent liabilities. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effects of any change in estimates are reflected in the consolidated financial statements as they become reasonably determinable. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Critical judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognised in the consolidated financial statements:

#### Revenue from contracts with customers

The Group applied the following judgments that significantly affect the determination of the amount and timing of revenue from contracts with customers:

#### Satisfaction of Performance Obligations under IFRS 15 Revenue from Contract with Customers

The Group is required to assess each of its contracts with customers to determine whether performance obligations are satisfied over time or at a point in time in order to determine the appropriate method of recognising revenue. For sale of goods through retail outlets, revenue is recognised by the Group at a point in time when the goods are sold and control is transferred to the customer.

#### Determination of transaction price

The Group is required to determine the transaction price in respect of each of its contracts with customers. In making such judgment, the entity assesses the impact of any variable consideration in the contract, due to discounts, rights of returns, the existence of any significant financing component and any non-cash consideration in the contract.

In determining the impact of variable consideration, the Group uses the "expected-value" method in IFRS 15 whereby the transaction price is determined by reference to a sum of probability weighted amounts.

# Determining whether the loyalty points provide material rights to customers

The Group's retail segment operates a loyalty points programme, Al Meera Rewards, which allows customers to accumulate points when they purchase products in the Group's retail stores. The points can be redeemed for free products, subject to a minimum number of points obtained. The Group assessed whether the loyalty points provide a material right to the customer that needs to be accounted for as a separate performance obligation.

### For the year ended 31 December 2022

#### CRITICAL JUDGMENTS AND KEY 4. SOURCES OF ESTIMATION UNCERTAINTY (CONTINUED)

#### Critical judgments (continued)

## Determining whether the loyalty points provide material

The Group determined that the loyalty points provide a material right that the customer would not receive without entering into the contract. The free products that the customer would receive by exercising the loyalty points do not reflect the stand-alone selling price that a customer, without an existing relationship with the Group, would pay for those products. The customers' right also accumulates as they purchase additional products.

For products sold to retail customers under certain standard operating agreements with suppliers, the Group evaluated whether they act as principal (i.e. report revenue on gross basis) or an agent (i.e. report revenues on net basis). The Group determined that they will report revenue for products sold under this arrangement on a gross basis that is the amounts collected from the customers are recorded as revenue, and amounts paid to suppliers are recorded as cost of sales.

Significant judgments are made by management when concluding whether the Group is transacting as an agent or a principal. The assessment is performed for each separate revenue stream in the Group.

The assessment requires an analysis of key indicators, specifically whether the Group

- carries any inventory risk;
- has the primary responsibility for providing the goods or services to the customer:
- has the latitude to establish pricing; and
- bears the customer's credit risk.

These indicators are used to determine whether the Group has exposure to the significant risks and rewards associated with the sale of goods or rendering of services. The Group is considered to be the principal as its controls the goods before they are transferred to the customers. This control is evidenced by the Group's responsibility to transfer the goods to the customers and having discretion in establishing prices subject to the price limit set by the Government of Qatar.

Management determines whether the Group will recognise an asset from the costs incurred to fulfil a contract and costs incurred to obtain a contract if the costs meet all the following criteria:

- a) the costs relate directly to a contract or to an anticipated contract that the Group can specifically identify;
- b) the costs generate or enhance resources of the Group that will be used in satisfying performance obligations in the future; and
- c) the costs are expected to be recovered.

Such asset will be amortised on a systematic basis that is consistent with the transfer to the customer of the goods or services to which the asset relates.

As described in note 3, the Group capitalises borrowing costs directly attributable to the acquisition, construction or production of qualifying assets. Capitalisation of borrowing costs commences when the Group incurs cost and undertakes activities that are necessary to prepare the assets for its intended use. Borrowing cost recognised during the year are disclosed in Note 10.

#### Determining the lease term

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

The assessment is reviewed if a significant event or a significant change in circumstances occurs which affects this assessment and that is within the control of the lessee.

In this respect, the Group depreciates its buildings built on leased land based on their useful lives, which exceed the lease term in some cases (after the reasonably certain extension).

Classification and measurement of financial assets depends on the results of the SPPI and the business model test. The Group determines the business model at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. This assessment

includes judgment reflecting all relevant evidence including how the performance of the assets is evaluated and their performance measured, the risks that affect the The Group's management has made an assessment of performance of the assets and how these are managed Group's ability to continue as a going concern and the and how the managers of the assets are compensated. The is satisfied that the Group has the resources to continue Group monitors financial assets measured at amortised in business for the foreseeable future. Furthermore, the management is not aware of any material uncertainties cost or fair value through other comprehensive income that are derecognised prior to their maturity to understand that may cast significant doubt upon the Group's ability the reason for their disposal and whether the reasons are to continue a going concern. Therefore, the consolidated consistent with the objective of the business for which financial statements are prepared on a going concern basis. the asset was held. Monitoring is part of the Group's continuous assessment of whether the business model for which the remaining financial assets are held continues to be appropriate and if it is not appropriate whether there The appropriate classification of certain investments as subsidiaries, associates and joint ventures requires has been a change in business model and so a prospective change to the classification of those assets.

#### Significant increase in credit risk

ECL are measured as an allowance equal to 12-month ECL for stage 1 assets, or lifetime ECL assets for stage 2 or directors' representations, contractual arrangements and stage 3 assets. An asset moves to stage 2 when its credit indicators of defacto control. risk has increased significantly since initial recognition. IFRS 9 does not define what constitutes a significant increase in Changes to these indicators and management's assessment credit risk. In assessing whether the credit risk of an asset of the Power to control or influence may have a material has significantly increased the Group takes into account impact on the classification of such investments and the qualitative and quantitative reasonable and supportable Company's financial position, revenue and results. forward looking information.

For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGU. Subject to an operating segment ceiling test, for the purposes of goodwill impairment testing, CGUs to which goodwill has been allocated are aggregated so that the level at which impairment testing is performed reflects the lowest level at which goodwill is monitored for internal reporting purposes. Goodwill acquired in a business combination is allocated to groups of CGUs that are expected to benefit from the synergies of the combination.

The Group allocates goodwill to groups of cash-generating units, where each country / group of retail outlets represents a cash-generating unit for the Group's retail operations, as this represents the lowest level at which goodwill is monitored by management.

significant analysis and management judgement as to whether the Company exercises control, significant influence or joint control over the investments. This may involve consideration of a number of factors, including ownership and voting rights, the extent of board of

The Group has classified its greater than 50% interest in Al Oumara Bakeries Company W.L.L. as associate. The Group considered the terms and condition of the agreements and the purpose and design of the entity. As per the agreements, the Group has no control over financial and operating policies of the entity. As such, the Group concluded that this company was considered as associate.

#### Estimates

The key assumptions concerning the future and other sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### Estimating stand-alone selling price – Al Meera Rewards Loyalty Programme

The Group estimates the stand-alone selling price of the loyalty points awarded under the Al Meera Rewards programme. The stand-alone selling price of the loyalty points issued is calculated by multiplying to the estimated redemption rate and to the monetary value assigned to the loyalty points. In estimating the redemption rate, the Group considers breakage, which represents the portion of the points issued that will never be redeemed.

For the year ended 31 December 2022

#### 4. CRITICAL JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (CONTINUED)

#### Estimates (continued)

#### Estimating stand-alone selling price – Al Meera Rewards Loyalty Programme (continued)

The Group applies statistical projection methods in its estimation using customers' historical redemption patterns as the main input. The redemption rate is updated quarterly and the liability for the unredeemed points is adjusted accordingly. In estimating the value of the points issued, the Group considers the mix of products that will be available in the future in exchange for loyalty points and customers' preferences. The Group ensures that the value assigned to the loyalty points is commensurate to the standalone selling price of the products eligible for redemption (i.e., the value of each point is equivalent to the stand-alone selling price of any products eligible for redemption divided by number of points required).

As points issued under the programme expire within one year, estimates of the stand-alone selling price are subject to significant uncertainty. Any significant changes in customers' redemption patterns will impact the estimated redemption rate. As at 31 December 2022, the estimated liability for unredeemed points was QR. 2,760,044 (2021: QR. 2,378,260) (Note 24).

#### Estimating variable consideration for returns

The right to returned goods asset represents the Group's right to recover products from customers where customers exercise their right of return under the Group's 14 day returns policy. The Group uses its accumulated historical experience to estimate the number of returns on a portfolio level using the expected value method.

The refund liability relates to customers' right to return products within 14 days of purchase. At the point of sale, a refund liability and a corresponding adjustment to revenue is recognised for those products expected to be returned. The Group uses its accumulated historical experience to estimate the number of returns on a portfolio level using the expected value method.

#### Variable lease payments

Some property leases contain variable payment terms that are linked to sales generated from a store. Variable payment terms are used for a variety of reasons, including minimising the fixed costs base for newly established stores. Variable lease payments that depend on sales are recognised in profit or loss in the period in which the condition that triggers those payments occurs.

#### Discounting of lease payments

The lease payments are discounted using the group's incremental borrowing rate ("IBR"). Management has applied judgments and estimates to determine the IBR at the commencement of lease.

#### Grouping of right-of-use asset

The Group accounts and identifies assets as a portfolio based on its similar characteristics and has applied the requirements of IFRS 16 on estimates and assumptions that reflect the size and composition of that portfolio.

#### Impairment of inventories

Inventories are held at the lower of cost and net realisable value. When inventories become old or obsolete, an estimate is made of their net realisable value. For individually significant amounts this estimation is performed on an individual basis. Amounts which are not individually significant, but which are old or obsolete, are assessed collectively and a provision applied according to the inventory type and the degree of ageing or obsolescence, based on anticipated selling prices.

#### Impairment of tangible and intangible assets

The Group's management assess impairment of tangible and intangible assets with finite lives whenever there is an indication that these assets have suffered impairment in accordance with accounting policies stated in note 3. The recoverable amount of an asset is determined based on value-in-use method. This method uses estimated cash flow projections over the estimated useful life of the asset discounted using market rates.

# Estimated useful lives of property and equipment and intangibles

The Group's management determines the estimated useful lives of its property and equipment and intangible assets in order to calculate the depreciation and amortisation. Management has determined the estimated useful lives of each asset and/ or category of assets based on the following factors:

- Expected usage of the assets,
- Expected physical wear and tear, which depends on operational and environmental factors; and

• Legal or similar limits on the use of the assets.

Management has not made estimates of residual values for any items of property and equipment at the end of their useful lives as these have been deemed to be insignificant.

The Group's management reviews the residual value and useful lives annually and future depreciation and amortisation charge would be adjusted where the management believes the useful lives differ from previous estimates.

Reference to note 10 to the consolidated financial statements. The Group has made a key judgment related to the useful lives of the buildings built on leased lands. (with shorter lease terms than the estimated useful lives)

#### Impairment of goodwill

Determining whether goodwill is impaired requires an estimation of the value in use of the cash generating units to which the goodwill has been allocated. The value The assessment of the correlation between historical in use calculation requires the management to estimate observed default rates, forecast economic conditions the future cash flows expected to arise from the cash and ECLs is a significant estimate. The amount of ECLs generating units and a suitable discount rate in order to is sensitive to changes in circumstances and of forecast calculate the present value. The recoverable amount of the economic conditions. The Group's historical credit loss cash generating unit is determined by management based experience and forecast of economic conditions may also on value in use calculation which uses cash flow projections not be representative of customer's actual default in the based on forecast revenue and profit margin which have future. The information about the ECLs on the Group's been projected for five years discrete period. The forecast trade receivables and other financial assets is disclosed in EBITDA has been adjusted for changes in working capital Note 34. and capital expenditure requirements to arrive at free cash flows forecast. The management used discount rates for Qatar Markets Company W.L.L. and Al Meera Market S.A.O.C., 9.6% and 7.6% respectively (2021: 6.9% and 7.5%) and terminal growth rate of 2.0% and 2.0%, respectively (2021: 1.0% and 2.0%).

#### Fair value measurements

Some of the Group's assets and liabilities are measured at fair value for financial reporting purposes. In estimating the fair value of an asset or a liability, the Group uses marketobservable data to the extent it is available. Where Level 1 inputs are not available, the Group performs the valuation by comparing to the entities who have the same business in the closest markets. The management establish the appropriate valuation techniques and inputs to the model. Information about the valuation techniques and inputs used in determining the fair value of various assets and liabilities are disclosed in respective notes.

# Provision for expected credit losses of trade receivables and other financial assets

The Group uses a provision matrix to calculate ECLs for trade receivables and other financial assets. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., by geography, product type, customer type and rating, and coverage by letters of credit).

The provision matrix is initially based on the Group's historical observed default rates. The Group will calibrate the matrix to adjust the historical credit loss experience with forward-looking information. For instance, if forecast economic conditions (i.e., gross domestic product) are expected to deteriorate over the next year which can lead to an increased number of defaults in the retail sector, the historical default rates are adjusted. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed.

### For the year ended 31 December 2022

#### 5. SALES

The Group derives its revenue from contracts with customers for the transfer of goods at a point in time in the following major product lines.

	2022	2021
	QR.	QR.
Sale of goods – at a point in time		
Retail	2,784,819,248	2,790,982,881
Wholesale – corporate sales	26,536,478	29,712,975
	2,811,355,726	2,820,695,856

### 6. COST OF SALES

The Group cost of sales consist of inventory cost, shrinkage and wastage incurred netted off against rebates received from suppliers.

#### 7. OTHER INCOME

	2022	2021
	QR.	QR.
Dividend income	15,755,943	10,740,259
Interest income	4,520,524	3,786,050
Miscellaneous income	924,197	632,428
	21,200,664	15,158,737

#### 8. GENERAL AND ADMINISTRATIVE EXPENSES

Salaries, wages and other benefits
Water and electricity
Repairs and maintenance
Bank charges, commission and credit card charges
Advertisement expenses
Short term rent and staff accommodation expenses
Board of Directors' remuneration (Note 25)
Vehicle and insurance expenses
Telephone and postage
Professional fees
Printing and stationery
Travel expenses
(Reversal of) / provision for credit loss allowance (Notes 17 and 18)
Provision for/ (reversal of) slow moving inventory (Note 16)
Other expenses

#### 9. INCOME TAX

The major components of income tax expenses is as follows:

Income tax expense

Deferred income tax

#### Income tax expense/ (benefit) reported in the consolidated statement of prof or loss

The Group is subject to income tax on its operation in the State of Qatar and Sultanate of Oman. Due to tax losses incurred on operations in Sultanate of Oman, no current tax expenses were recognised during the year. Based on the updated income tax law of State of Qatar, the management have assessed that its subsidiaries operating in the State of Qatar were subject to tax.

2022	2021
QR.	QR.
206,869,816	210,245,993
27,351,638	29,078,587
20,396,884	18,231,229
17,887,549	13,107,674
10,102,881	7,727,516
9,490,614	10,624,037
7,756,200	7,611,950
5,145,099	6,852,162
3,488,319	3,612,849
2,886,523	2,739,079
2,156,176	2,033,387
192,555	288,826
(456,282)	167,048
2,252,633	(3,229,415)
2,353,161	4,404,880
317,873,766	313,495,802

2022	2021
QR.	QR.
146.176	175,298
153,718	(301,758)
299,894	(126,460)
	QR. 146,176 153,718

For the year ended 31 December 2022

### 10. PROPERTY AND EQUIPMENT

	Land	Buildings	Refrigerators and equipment	Motor vehicles	Furniture and fixtures	Computer equipment	Leasehold and other improvements	Capital work in progress	Total
	QR.	QR.	QR.	QR.	QR.	QR.	QR.	QR.	QR.
Cost:									
At 1 January 2022	5,922,495	1,037,761,462	283,862,229	19,681,202	59,800,097	45,797,231	122,756,074	182,549,675	1,758,130,465
Additions		125,430	5,278,561	3,361,241	863,913	4,092,576	5,201,837	55,055,595	73,979,153
Disposals		(212,532)	(650,888)	(117,967)	(426,140)	(54,240)	(4,172,459)		(5,634,226)
Transfers	30,380,480	89,648,082	7,105,648		1,631,685	163,960	2,782,760	(131,712,615)	
Reclassifications		(3,305,824)	299,198	(840)	(302,357)	(7,600)	3,317,423		
At 31 December 2022	36,302,975	1,124,016,618	295,894,748	22,923,636	61,567,198	49,991,927	129,885,635	105,892,655	1,826,475,392
Accumulated Depreciation:									
At 1 January 2022		192,148,540	187,560,666	17,529,844	47,904,979	38,138,800	65,810,521		549,093,350
Charge for the year		24,906,344	21,932,531	1,224,307	4,571,328	3,866,912	11,844,660		68,346,082
Relating to disposals		(6,960)	(574,717)	(112,125)	(410,488)	(9,905)	(4,343,327)		(5,457,522)
Reclassifications		(2,097,696)	389,906	(838)	(390,403)	(6,337)	2,105,368		
At 31 December 2022		214,950,228	209,308,386	18,641,188	51,675,416	41,989,470	75,417,222		611,981,910
Net book value:									
At 31 December 2022	36,302,975	909,066,390	86,586,362	4,282,448	9,891,782	8,002,457	54,468,413	105,892,655	1,214,493,482

Notes:

- 1. Buildings with a carrying amount of QR. 614,242,805 (2021: 627,722,311) were constructed on leased plots of land from Government of Qatar. These plots of land were acquired on leases for a period of 25 years. The management has resolved to depreciate these buildings over 40 years based on the expected useful life period as management is reasonably certain that these lease contracts will be renewed for a period of time exceeding the useful life of these buildings.
- 2. The capital work-in-progress includes constructions of new supermarkets and major renovation of existing supermarkets. The amount of amortisation on right-of-use asset and interest expense on lease liabilities capitalised during the year ended 31 December 2022 amounted to QR. 482,291 and QR. 498,654 (2021: QR. 2,327,961 and QR.1,506,269), respectively.

- 3. During the year ended 31 December 2022, the Group has capitalised borrowing cost amounting to QR. 4,007,901 of the State of Qatar and the construction of a new mall in Sultanate of Oman (Notes 21 and 33).
- values in the books.
- 5. The Group holds some items of equipment on behalf of third parties of QR. 8,728,382 which are not included in these consolidated financial statements.

loans in Qatar and Sultanate of Oman for which the Group has obtained to finance the acquisition of two properties in

4. As of the reporting date, the Group has 31 (2021: 31) plots of land granted by the Government of Qatar at nominal

For the year ended 31 December 2022

### 10. PROPERTY AND EQUIPMENT (CONTINUED)

	Land	Buildings	Refrigerators and equipment	Motor vehicles	Furniture and fixtures	Computer equipment	Leasehold and other improvements	Capital work in progress	Total
	QR.	QR.	QR.	QR.	QR.	QR.	QR.	QR.	QR.
Cost:									
At 1 January 2021	5,922,495	1,007,487,392	274,288,165	19,404,556	57,416,467	44,521,563	108,891,647	75,413,441	1,593,345,726
Additions		5,388,535	3,531,011	289,015	1,372,639	1,166,549	1,476,854	152,634,961	165,859,564
Disposals			(642,220)	(12,369)	(135,205)	(188,525)	(96,506)		(1,074,825)
Transfers		24,885,535	6,685,273		1,146,196	297,644	12,484,079	(45,498,727)	
At 31 December 2021	5,922,495	1,037,761,462	283,862,229	19,681,202	59,800,097	45,797,231	122,756,074	182,549,675	1,758,130,465
Accumulated Depreciation:									
At 1 January 2021		165,535,607	164,480,254	16,406,669	40,926,931	33,628,032	57,294,359		478,271,852
Charge for the year		26,612,933	23,680,576	1,135,506	7,082,745	4,581,233	8,618,416		71,711,409
Relating to disposals			(600,164)	(12,331)	(104,697)	(70,465)	(102,254)		(889,911)
At 31 December 2021		192,148,540	187,560,666	17,529,844	47,904,979	38,138,800	65,810,521		549,093,350
Net book value:									
At 31 December 2021	5,922,495	845,612,922	96,301,563	2,151,358	11,895,118	7,658,431	56,945,553	182,549,675	1,209,037,115

### For the year ended 31 December 2022

#### 11. RIGHT-OF-USE ASSETS

The Group leases several assets including land, buildings and warehouse. Rental contracts are typically for extendable fixed periods of time.

Below is the movement in right-of-use assets:

	2022	2021
	QR.	QR.
Balance at 1 January	314,007,625	207,471,146
New leases added during the year	30,850,972	149,944,235
Contract modifications	(307,050)	4,887,582
Amortisation of right-of-use of assets	(50,821,287)	(45,967,377)
Amortisation of right-of-use of assets transferred to other receivables	(2,848,653)	
Transferred to work-in-progress	(482,291)	(2,327,961)
Balance at 31 December	290,399,316	314,007,625

#### Amounts recognised in profit and loss

	2022 QR.	QR.
Amortisation expense on right-of-use assets	50,821,287	45,967,377
Expense relating to short-term leases (Note 8)	9,413,806	10,146,253
Expense relating to variable lease payments not included in the measurement of the lease liability (Note 8)	76,808	477,784

During the year, amortisation on right-of-use assets amounting QR. 482,291 (2021: QR. 2,327,961) were capitalised to work-in-progress

The Group holds some inventory items on behalf of a third party at its warehouse. The amortisation share in respect of leasing costs is transferred and recovered from the third party. During the year the Group has charged back QR. 2,848,653.

#### 12. GOODWILL

The carrying amount of goodwill has been allocated to the following cash generating units

	2022	2021
	QR.	QR.
Qatar Markets Company W.L.L.	227,028,986	227,028,986
Al Meera Market S.A.O.C.	117,069,012	117,069,012
	344,097,998	344,097,998

#### Qatar Markets Company W.L.L.:

The recoverable amounts of these cash generating units The recoverable amount of the cash generating unit has have been determined based on value in use calculations. been determined based on value in use calculations. The The calculation uses cash flow projections based on forecast calculation uses cash flow projections based on forecast revenues and profit margins approved by management revenues and profit margins approved by management covering five years period at a discount rate of 9.6% (2021: covering five years period at a discount rate of 7.6% (2021: 6.9%). The forecast EBITDA has been adjusted for changes 7.5%). The forecast EBITDA has been adjusted for changes in working capital and capital expenditure requirements to in working capital and capital expenditure requirements to arrive at free cash flows forecast. The cash flows beyond arrive at free cash flows forecast. The cash flows beyond five-year period, the discrete period, is extrapolated using five year period, the discrete period, are extrapolated using a steady growth rate of 2.0% (2021: 1.0%), which is the a steady growth rate of 2.0% (2021: 2.0%), which is the projected long term growth rate of the Company. projected long term growth rate of the Company.

Other assumptions used in calculation of value in use includes expected revenue growth rate, fixed average EBITDA margin and capital expenditure forecast. Current and historical transactions have been used as indicators of future transactions. Other assumptions used in calculation of value in use includes expected revenue growth rate, fixed average EBITDA margin and capital expenditure forecast. Current and historical transactions have been used as indicators of future transactions.

Management believes that any reasonably possible change in the above key assumptions on which the recoverable amount is based would not cause the carrying value of the goodwill to materially exceed its recoverable amount, accordingly, no impairment loss was recognised in years 2022 and 2021.

No impairment has been recognised on Goodwill since its initial recognition.

#### 13. INTANGIBLE ASSETS

These represents customer contracts and non-compete agreement acquired as part of business combination and computer software. These assets are amortised over its useful economic lives.

The movements are as follows:

**Cost:** At 1 January Additions for the year At 31 December

Amortisation: At 1 January Charge for the year At 31 December

Net book value at 31 December

#### Al Meera Market S.A.O.C.

2022	2021
QR.	QR.
18,030,325	17,880,025
	150,300
18,030,325	18,030,325
17,724,184	16,490,121
189,347	1,234,063
17,913,531	17,724,184
116,794	306,141

### For the year ended 31 December 2022

### 14. FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

	2022	2021
	QR.	QR.
Quoted equity shares	359,037,200	349,281,349
Unquoted equity shares	7,987,388	6,297,300
	367,024,588	355,578,649

Notes:

- (i) The above quoted equity investments are managed by reputable assets managers, who take investment decisions on behalf of the Group. The Group has control and title to these investments.
- (ii) Quoted equity investments include investments in Qatar of QR. 295,622,352 (2021: QR. 316,658,371) and QR. 63,414,848 (2021: QR. 32,622,978) outside Qatar.
- (iii) Upon disposal of these equity investments, any balances within the OCI reserve for these equity investments is reclassified to retained earnings and is not reclassified to profit or loss.
- (iv) The movements in these financial assets at fair value through other comprehensive income are as follows:

	2022	2021
	QR.	QR.
At 1 January	355,578,649	346,915,631
Additions	332,820,264	138,172,389
Disposals	(323,126,836)	(130,115,340)
Net changes in fair value	1,752,511	605,969
At 31 December	367,024,588	355,578,649

#### **15. INVESTMENTS IN ASSOCIATES**

#### The Group has the following investment in associate:

			Proportion of ownership interest	
Name of associate	Principal activity	Place of incorporation	2022	2021
		and operation	%	%
Al Oumara Bakeries Company W.L.L.	Manufacture and sale of bakery products	Qatar	51%	51%

The movement of investment in associates is as follows:

	2022	2021
	QR.	QR.
At 1 January		
Provision recorded on Al Oumara Bakeries Company W.L.L. as at 1 January (Note 24)	(10,395,685)	(10,352,716)
Share of results for the year	(27,601)	(42,969)
Presented separately as a provision for deficit in an associate on Al Oumara Bakeries		
Company W.L.L. (Note 24)	10,423,286	10,395,685
At 31 December		

The following table is the summarised financial information of the Group's investments in the associates:

Group's share of associate's statement of financial position:
Current assets
Non-current assets
Current liabilities
Carrying amount of the investments

Group's share of associate's revenue and results: Sales Share of results

#### 16. INVENTORIES

Finished goods	
Consumables and spare parts	
Less: Provision for obsolete and slow-moving inventories	

The movement in the provision for obsolete and slow moving inventories is as follows:

At 1 January

Charges/(Reversal) recognised in general and administrative expenses (No Reversal recognised in cost of sales At 31 December

2022	2021
QR.	QR.
231,296	152,264
34,101	52,267
(10,688,683)	(10,600,216)
(10,423,286)	(10,395,685)
(27,601)	(42,969)

2022	2021
QR.	QR.
318,884,376	226,566,472
4,254,144	1,541,123
323,138,520	228,107,595
(21,160,545)	(19,644,698)
301,977,975	208,462,897

	2022	2021
	QR.	QR.
	19,644,698	23,986,675
ote 8)	2,252,633	(3,229,415)
	(736,786)	(1,112,562)
	21,160,545	19,644,698

### For the year ended 31 December 2022

#### 17. TRADE AND OTHER RECEIVABLES

	2022	2021
	QR.	QR.
Trade receivables	22,199,430	7,157,269
Advances to suppliers – net	13,167,378	8,774,109
Credit card receivables	19,946,556	14,984,702
Deposits	16,458,472	16,341,338
Prepaid expenses	4,225,898	5,157,551
Staff receivables	3,742,944	3,482,029
Lease receivables	4,768,954	6,100,720
Accrued interest income	1,182,591	443,856
Other receivables	59,742,401	3,972,686
	145,434,624	66,414,259
Less: Allowance for impairment of trade receivables (Note 34)	(4,665,568)	(5,037,136)
	140,769,056	61,377,123

#### Notes:

- i) The credit risk disclosures of expected credit losses on trade receivable under IFRS 9, have been disclosed in Note 34.
- ii) It is not the practice of the Group to obtain collateral over trade receivable and the vast majority are, therefore, unsecured.

#### 18. CASH AND CASH EQUIVALENTS

Cash and cash equivalents at the end of the year as shown in the consolidated statement of cash flows can be reconciled to the related items in the consolidated statement of financial position as follows:

	2022 QR.	2021 QR.
Cash in hand	2 204 402	2 576 762
Cash in hand Cash at bank	2,204,492	2,576,763 155,776,441
Short term deposits (i)	69,500,000	84,750,000
Total cash and cash equivalents	197,664,040	243,103,204
Term deposits maturing after 90 days		17,100,000
Restricted bank accounts (ii)	86,713,562	82,332,904
Less: Allowance for expected credit loss on term deposits (iii) (Note 34)	(135,871)	(220,585)
Total cash on hand and at banks	284,241,731	342,315,523

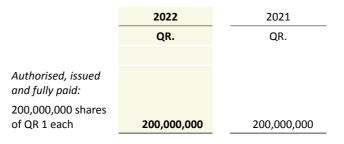
#### Notes:

i. The term deposits have different maturities and carry profit margin at market rates.

ii. Restricted bank accounts consist of amounts held in the banks for the dividends declared and not collected by shareholders yet.

iii. The credit risk disclosures to expected credit losses on term deposit under IFRS 9 have been disclosed in Note 34.

#### 19. SHARE CAPITAL



#### 20. RESERVES

#### Legal reserve

In accordance with Qatar Commercial Companies Law No. 11 of 2015, 10% of the profit for the year is transferred to a legal reserve. Transfers to this reserve are required to be made until the reserves reaches minimum 50% of the issued share capital of the Group. The Group has resolved to discontinue such transfers as the reserve exceeded 50% of share capital. This reserve is not available for distribution except in the circumstances as stipulated in Qatar Commercial Companies Law.

#### Optional reserve

In accordance with the Group's Articles of Association, upon suggestion of the Board of Directors, the General Assembly may decide to deduct a portion of the net profit for the optional reserve. This optional reserve shall be used in the forms and ways that will be decided by the General Assembly. There were no movements during the year ended 31 December 2022 (2021: Nil).

#### Fair value reserve

Financial assets at fair value through other comprehensive income reserve

The Group has recognised changes in the fair value of financial assets in other comprehensive income. These changes are accumulated within the fair value reserve within equity. The Group transfers amounts from this reserve to retained earnings when the relevant financial assets are derecognised.

### 21. LOANS AND BORROWINGS

	2022	2021
	QR.	QR.
Loan 1	65,390,251	79,562,721
Loan 2	183,206,986	208,801,209
Loan 3	39,224,254	30,052,030
Deferred financing		
arrangement cost	(404,540)	(482,087)
	287,416,951	317,933,873

Presented in the consolidated statement of financial position as follows:

	2022	2021
	QR.	QR.
Non-current portion	244,052,206	278,011,417
Current portion	43,364,745	39,922,456
	287,416,951	317,933,873

#### Loan 1

The facility was obtained to partially fund an acquisition of a subsidiary in Oman from a local bank in Qatar.

The facility agreement contains certain covenants related to the capital structure of the operation of the business of Al Meera Markets S.A.O.C., one of the Group's subsidiaries in Oman. The facility carries profit rate of 3% per annum.

There was an initial drawdown of the facility on 20 June 2014, amounting to QR. 89 million. This amount is repayable over 40 quarterly instalments starting 30 September 2016.

During the latter part of the year 2016, there was an additional draw down amounting to QR. 50 million, which have been fully utilised for the construction of certain supermarkets of the Group and repayable over 39 quarterly instalments starting 5 December 2016.

This loan is secured by a corporate guarantee in the name of Al Meera Holding L.L.C., which is a fully owned subsidiary of the Group.

### For the year ended 31 December 2022

### 21. LOANS AND BORROWINGS(CONTINUED)

#### Loan 2

During 2018, the Group entered into a Murabaha loan facility agreement amounting to QR. 200 million with a local bank in the State of Qatar to finance the expansion plans of the Group. The unsecured facility carries a profit rate of OMRL plus 0.25% with a minimum rate of 5.25%. There was an initial drawdown of the facility on 21 March 2018, amounting to QR. 125 million. This amount is repayable over 20 guarterly instalments starting March 2020.

In April 2020, the loan was restructured extending the grace period to 3 years from its original grace period of 2 years and new profit rate of QMRL + 0.25% with a minimum of 4.5% (QMRL + 0.25% with no minimum during grace period). In January 2021, the Group entered into a loan top up agreement of QR. 50 million, thereby increasing the total facility to QR. 250 million. Profit rate of QMRL + 0.25% with a minimum of 2.95% with a grace period of 1 year over the balance unutilised portion of QR 125 million was agreed with the bank. Management performed an assessment to assess whether the restructuring constitutes as a significant modification and concluded that the restructuring doesn't qualify as a significant modification. Gain on restructuring was not recognised due to its insignificance.

In April 2021, there was a drawdown of OR, 100 million. which has been utilised to finance the acquisition of properties to be developed as community mall. This amount is repayable over 28 guarterly instalments starting April 2022. The total combined draw down as of 31 December 2022 is OR. 225 million.

#### Loan 3

During 2020, Al Meera Oman S.A.O.C, one of the Group's subsidiaries entered into a Master facility agreement with one of the commercial banks in Sultanate of Oman. The facility allows multiple drawdowns during the availability period of 24 months with a limit of QR. 52 million (RO 5.5 million). The facility is subject to a profit rate of 5.75% p.a. The facility is repayable after 6 months of completion of the availability period which is expected to completed in March 2023. Accordingly, the repayment of the facility shall commence from October 2023

In 2020 there was an initial drawdown of QR. 13.7 million (RO 1.4 million). During 2022, the Company had an additional drawdown of QR. 9.2 million (RO 0.97 million ), (2021: QR. 16.3 million (RO 1.7 million). The total combined drawdown as of 31 December 2022 is QR. 39.2 million (RO 3.1 million).

Management estimated that the Company will utilize loan facilities to the extent of QR. 46.4 million (RO 4.89 million) until March 2023 which is expected to be end of the availability period. Based on the terms of the facility, repayment period will start on October 2023.

The facility is secured by a mortgage on proposed Usufruct of Al Meera Retail Complex in Al Amerat.

### 22. EMPLOYEES' END OF SERVICE BENEFITS

	2022	2021
	QR.	QR.
At 1 January	43,047,965	43,801,028
Provided during the year	7,407,990	7,394,165
End of service benefits		
paid	(5,670,546)	(8,147,228)
At 31 December	44,785,409	43,047,965

### 23. LEASE LIABILITIES

2022	2021
QR.	QR.
329,344,307	216,947,709
30,851,029	149,544,207
(307,050)	4,887,582
14,063,747	14,680,906
316,517	
(63,165,397)	(56,716,097)
311,103,153	329,344,307
61,893,810	56,107,760
249,209,343	273,236,547
311,103,153	329,344,307
	QR. 329,344,307 30,851,029 (307,050) 14,063,747 316,517 (63,165,397) 311,103,153 61,893,810 249,209,343

Maturity analysis of undiscounted lease liabilities for the Group is as follows:

	2022	2021
	QR.	QR.
Not later than 1 year	63,059,961	57,178,395
Later than 1 year and not		
later than 5 years	169,444,801	162,776,904
Later than 5 years	199,784,603	243,235,107
	432,289,365	463,190,406

The Group does not face a significant liquidity risk with regard to its liabilities. Lease liabilities are monitored by the Group's management.

#### 24. TRADE AND OTHER PAYABLES

Trade and services payables
Dividends payable
Accrued expenses
Retentions payable
Provision for deficit in an associate (Note 15)
Provision for social and sports fund
Payable to contractors
Contract liability on loyalty program
Income tax payable
Other payables

Retentions payable presented in the consolidated statement of financial position as follow Current portion (see above) Non-current portion

### 25. RELATED PARTY DISCLOSURES

Related parties represent associated companies, major shareholders, directors and key management personnel of the Group, and companies of which they are principal owners. In the ordinary course of business, the Group enters into transactions with related parties. Pricing policies and terms of transactions are approved by the Group's management.

Qatar Holding L.L.C., which is ultimately owned by Government of Qatar, holds 26% of the Company's capital. In the course of business, the Group supplies its commodities to various Government and semi-Government agencies in the State of Oatar. The Group also avails various services from these parties in the State of Oatar.

There are no related party transactions in 2022 and 2021.

Balances with related parties included in the consolidated statement of financial position are as follows:

#### Amounts due from a related party:

Associate: Al Oumara Bakeries Company W.L.L.\*

\*The Group has not recognised an allowance for expected credit losses for amounts due from a related party since a provision for deficit in an associate amounting to QR. 10.4 million (2021: QR. 10.4 million) is recognised in the consolidated financial statements (Notes 15 and 24). The provision recognised by the Group represents the deficit in the associate's equity to the extent of the Group share of 51% (2021: 51%).

	2022	2021
	QR.	QR.
	506,493,558	373,317,196
	104,829,021	100,404,492
	57,148,563	61,551,094
	1,661,630	1,677,182
	10,423,286	10,395,685
	4,494,816	4,618,114
	969,692	2,829,974
	2,760,044	2,378,260
	165,633	195,863
	25,149,163	14,914,235
	714,095,406	572,282,095
ws:		
	1,661,630	1,677,182
	3,668,958	3,187,795
	5,330,588	4,864,977

2022	2021
QR.	QR.
19,640,595	19,344,641
19,640,595	19,344,641

### For the year ended 31 December 2022

### 25. RELATED PARTY DISCLOSURES (CONTINUED)

The transactions with the related parties are performed at the terms equivalent to those that prevails in arm's length transactions. Outstanding balances at the end of the year are unsecured, interest free and the settlement occurs in cash. There have been no guarantees provided or received against any related party balance.

#### Compensation of key management personnel

The remuneration of directors and other members of key management during the year was as follows:

	2022	2021
	QR.	QR.
Key management remuneration	10,954,796	10,160,185
Board of Directors' remuneration	7,756,200	7,611,950
	18,710,996	17,772,135

#### 26. COMMITMENTS

Estimated capital expenditure contracted for at the reporting date but not provided for:

	2022	2021
	QR.	QR.
Capital commitments – Property and equipment		
Estimated capital expenditure approved and contracted as of the reporting date	117,791,670	37,857,771

#### Commitment under lease within 12 months/operating lease:

The Group has entered into non-cancellable lease agreements for certain land and buildings in various supermarkets.

Future operating lease rentals payable as at 31 December are as follows:

2022	2021
QR.	QR.
8,236,750	8,236,750

#### **27. CONTINGENCIES**

At 31 December 2022 and 2021, the Group had contingent liabilities in respect of letters of credit and letters of guarantee and other matters arising in the ordinary course of business from which it is anticipated that no material liabilities will arise. The details are as follows:

Letters of guarantees Letters of credits

#### 28. DIVIDENDS

The Board of Directors have proposed a cash dividend and bonus shares. The proposed cash dividend is QR. 0.45 per share, amounting to a total of QR. 90 million for the year ended 31 December 2022 (2021: QR. 0.90 per share, amounting to a total of OR. 180 million). The proposed bonus share proportion is 3 shares for each 100 shares held in the Company. The proposed dividend for the year ended will be submitted for approval at the Annual General Assembly meeting.

#### 29. CONTRIBUTION TO SOCIAL AND SPORTS FUND

In accordance with Law No. 13 of 2008, the Group has taken a provision for the support of sports, social, cultural and charitable activities with an amount equivalent to 2.5% of the net profit after deducting dividend received from listed investments. This social and sports contribution is considered as an appropriation of retained earnings of the group and presented in the consolidated statement of changes in equity.

The Group made an appropriation from retained earnings amounting to QR. 4.5 million for the year ended 31 December 2022 (2021: OR. 4.6 million) for contribution to the Social and Sports Development Fund of Oatar.

#### **30. EARNINGS PER SHARE**

Earnings per share is calculated by dividing the profit attributable to equity holders of the Parent by the weighted average number of shares outstanding during the year. The computation of basic and diluted earnings per share are equal as the Company has not issued any instruments which will dilute the existing shareholding.

Profit attributable to equity holders of the parent Weighted average number of shares outstanding

Basic and diluted earnings per share

2022	2021
QR.	QR.
4,586,091	2,841,480
1,058,980	1,685,888
5,645,071	4,527,368

2022	2021
QR.	QR.
196,605,454	196,257,914
200,000,000	200,000,000
0.98	0.98

### For the year ended 31 December 2022

### **31. SEGMENT INFORMATION**

For management purposes, the Group is organised into business units based on their products and services, and has three operating segments as follows:

- (i) The retail segment, which comprises the buying and selling of consumer good.
- The investment segment, which comprises equity and funds held as financial assets at fair value through other ii) comprehensive income and fixed deposits.
- iii) The leasing segment, which comprise mainly of renting shops in various malls owned by the Group.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss and is measured the same as the operating profit or loss in the consolidated financial statements.

	Retail	Investment	Leasing	Total
	QR.	QR.	QR.	QR.
Year ended 31 December 2022:				
Sales	2,811,355,726			2,811,355,726
Cost of sales	(2,262,500,117)			(2,262,500,117)
Gross profit	548,855,609			548,855,609
Rental income			83,172,418	83,172,418
Income from equity investments		16,114,408		16,114,408
Income from fixed deposits		2,225,199		2,225,199
Other income	2,784,683	12,933	63,441	2,861,057
Operating income	551,640,292	18,352,540	83,235,859	653,228,691
General and administrative expenses	(309,232,836)	(2,423,892)	(6,217,038)	(317,873,766)
Depreciation and amortisation	(109,476,445)	(39,120)	(9,841,151)	(119,356,716)
Share of loss of an associate		(27,601)		(27,601)
Finance costs	(19,124,428)	(47,676)	(950,043)	(20,122,147)
Profit before income tax	113,806,583	15,814,251	66,227,627	195,848,461
Income tax expense	(289,046)	(1,856)	(8,992)	(299,894)
Profit for the year	113,517,537	15,812,395	66,218,635	195,548,567

#### 31. SEGMENT INFORMATION (CONTINUED)

	Retail	Investment	Leasing	Total
	QR.	QR.	QR.	QR.
Year ended 31 December 2021:				
Sales	2,820,695,856			2,820,695,856
Cost of sales	(2,269,300,678)			(2,269,300,678)
Gross profit	551,395,178			551,395,178
Rental income			81,304,820	81,304,820
Income from equity investments		10,493,135		10,493,135
Income from fixed deposits		1,441,670		1,441,670
Other income	3,088,359	47,853	87,720	3,223,932
Operating income	554,483,537	11,982,658	81,392,540	647,858,735
General and administrative expenses	(306,522,036)	(2,463,190)	(4,510,576)	(313,495,802)
Depreciation and amortisation	(108,087,479)	(1,081,557)	(9,743,813)	(118,912,849)
Share of loss of an associate		(42,969)		(42,969)
Finance costs	(19,034,531)	(27,101)	(1,007,194)	(20,068,826)
Profit before income tax	120,839,491	8,367,841	66,130,957	195,338,289
Income tax expense	122,147	(750)	5,063	126,460
Profit for the year	120,961,638	8,367,091	66,136,020	195,464,749

Segment revenue reported above represents revenue generated from external customers. There were no inter-segment sales in the current year (2021: Nil). The accounting policies of the reportable segment are the same as per the Group accounting policies described in Note 3.

The following table presents segmental assets regarding the Group's business segments for the year ended 31 December 2022 and 31 December 2021 respectively:

	RetailQR.	QR.	Leasing QR.	Total QR.
Segment assets: At 31 December 2022	2,206,916,616	469,986,604	286,478,713	2,963,381,933
				_,,,
At 31 December 2021	2,095,073,107	469,703,942	290,524,780	2,855,301,829
Other disclosures				
	Retail	Investment	Leasing	Total
	QR.	QR.	QR.	QR.
Capital expenditure:				
At 31 December 2022	49,682,980		24,296,173	73,979,153
At 31 December 2021	137,989,088		27,870,476	165,859,564

Capital expenditure consists of additions of property and equipment.

For the year ended 31 December 2022

#### 31. SEGMENT INFORMATION (CONTINUED)

Geographically, the Group operates in the State of Qatar and the Sultanate of Oman. Following is the summary of key balances related to each geography:

	Qatar		Om	Oman		Eliminations		Total	
	2022	2021	2022	2021	2022	2021	2022	2021	
	QR.	QR.	QR.	QR.	QR.	QR.	QR.	QR.	
					(	(			
Total assets	2,712,205,688	2,602,297,202	300,234,667	299,919,767	(49,058,422)	(46,915,140)	2,963,381,933	2,855,301,829	
Total liabilities	1,237,617,273	1,144,903,981	169,477,976	165,640,113	(46,025,372)	(44,748,059)	1,361,069,877	1,265,796,035	
	Qa	tar	On	nan	Elimin	ations	Tot	tal	
	2022	2021	2022	2021	2022	2021	2022	2021	
	QR.	QR.	QR.	QR.	QR.	QR.	QR.	QR.	
Sales	2,682,447,097	2,688,134,466	128,908,629	132,561,391			2,811,355,726	2,820,695,856	
Net income	199,937,494	198,974,737	(3,522,957)	(2,643,883)	(865,970)	(866,105)	195,548,568	195,464,749	

Note:

Actual profits generated in the above stated locations, have been adjusted to arrive the Geographic profit of the Group.

#### 32. MATERIAL PARTLY OWNED SUBSIDIARIES

Financial information of subsidiaries that have material non-controlling interests is provided below:

Proportion of equity interest held by non-controlling interests:

Names of the subsidiaries	Country of incorporation		ontrolling erests	Allocated pr	ofit (loss)	Accumu balar	
		2022	2021	2022	2021	2022	2021
		%	%	QR.	QR.	QR.	QR.
Al Meera Markets S.A.O.C.	Oman	30%	30%	(1,021,009)	(759,512)	38,040,246	39,061,260
Al Meera Oman S.A.O.C.	Oman	30%	30%	(35,878)	(33,653)	1,186,769	1,222,642
				(1,056,887)	(793,165)	39,227,015	40,283,902

Notes:

The Group has the power to appoint and remove the majority of the Board of Directors of the above stated subsidiaries. The relevant activities of these subsidiaries are determined by the Board of Directors based on majority votes. Therefore, the Board of Directors concluded that the Group has control over these subsidiaries and they are consolidated in these consolidated financial statements.

Summarised financial information in respect of the Group's subsidiaries that have material non-controlling interest is set out below. The summarised financial information below represents amounts before intergroup eliminations.

### 32. MATERIAL PARTLY OWNED SUBSIDIARIES (CONTINUED)

#### Al Meera Markets S.A.O.C. and Al Meera Oman S.A.O.C

Statement of profit or loss:

Sales Other income

Expenses
Loss before income tax Income tax expense
Loss for the year
Attributable to: Equity holders of the parent Non-controlling interests
Statement of financial position:
Non-current assets Current assets
Equity attributable to equity holders of the parent Non-controlling interests Non-current liabilities Current liabilities
Statement of cash flows:
Net cash from operating activities Net cash used in investing activities Net cash from financing activities
Net increase (decrease) cash and cash equivalents

2022	2021
QR.	QR.
128,908,629	132,561,391
5,322,932	5,620,439
(137,600,800)	(141,127,466)
(3,369,239)	(2,945,636)
(153,718)	301,753
(3,522,957)	(2,643,883)
(2,466,070)	(1,850,718)
(1,056,887)	(793,165)
(3,522,957)	(2,643,883)

2022	2021
QR.	QR.
252,594,668	245,654,467
68,898,763	72,078,112
321,493,431	317,732,579
91,529,675	93,995,745
39,227,015	40,283,902
87,268,522	83,801,208
103,468,219	99,651,724
321,493,431	317,732,579

2022	2021
QR.	QR.
7,335,064	13,095,000
(6,911,364)	(22,840,594)
820,743	7,379,885
1,244,443	(2,365,709)

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#### **33. FINANCE COSTS**

	2022 QR.	QR.
Interest on bank loans	10,564,955	10,479,651
Interest expense on lease liabilities (Note 23)	14,063,747	14,680,906
Total interest expense	24,628,702	25,160,557
Less : Interest on loans capitalised in cost of qualifying assets (Note 10)	(4,007,901)	(3,585,462)
Less : Interest expense on lease liabilities capitalised in cost of qualifying assets (Note 23)	(498,654)	(1,506,269)
	20,122,147	20,068,826

#### 34. FINANCIAL RISK MANAGEMENT

#### Financial risk management objectives

The Group's principal financial liabilities comprise of trade payables, dividends payable, payable to contractors, retentions payable, other payables and loans and borrowings. The main purpose of these financial liabilities is to raise finance for the Group's operations. The Group has various financial assets comprise trade receivables, credit card receivables, deposits, rent receivables, amounts due from related parties, other receivables, financial assets at fair value through other comprehensive income and cash and bank balances, which arise directly from its operations. The main risks arising from the Group's financial instruments are market risk, credit risk and liquidity risk. Management reviews and agrees policies for managing each of these risks which are summarised below:

Market risk is the risk that changes in market prices, such as interest rates, foreign currency exchange rates and equity price will affect the Group's income, equity or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return. The Group's activities expose it primarily to the financial risks of changes in interest rates and equity price risk. The management reviews and agrees policies for managing each of these risks which are summarised below.

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's call deposits and loans and borrowings with floating interest rates.

The sensitivity of the consolidated statement of profit or loss is the effect of the assumed changes in interest rates on the Group's profit for one year, based on the floating rate financial assets and financial liabilities held at 31 December. The risk is managed by the Group by maintaining an appropriate mix between fixed and floating rate agreements.

	2022	2021
	QR.	QR.
Potential change in basis points	-/+25	-/+25
Effect on profit or loss	(13,110)	54,984

### 34. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Equity price risk

The Group is exposed to equity price risks arising from quoted equity shares. Quoted equity shares are held for strategic rather than trading purposes. The following table demonstrates the sensitivity of the effect of cumulative changes in fair values recognised in the equity to reasonably possible changes in equity prices, with all other variables held constant. The effect of decreases in equity prices is expected to be equal and opposite to the effect of the increases shown.

#### Change in equity prices Effect on equity

### Currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates. As the Oatari Rival is pegged to US Dollar, balances in US Dollars are not considered to represent significant currency risk. The Group is not exposed to significant currency risk, in light of minimal balances in foreign currencies other than US Dollars.

The Group is exposed to credit risk if counterparties will default on its contractual obligations resulting in financial loss to the Group. As at 31 December 2022, the Group's maximum exposure to credit risk without taking into account any collateral held or other credit enhancements, which will cause a financial loss to the Group due to failure to discharge an obligation by the counterparties and financial guarantees provided by the Group arises from the carrying amount of the respective recognised financial assets as stated in the consolidated statement of financial position.

The following credit risk modelling applies for financial assets originated from 1 January 2018:

The Group considers the probability of default upon initial recognition of asset and whether there has been a significant increase in credit risk on an ongoing basis throughout each reporting period. To assess whether there is a significant increase in credit risk, the Group compares the risk of a default occurring on the asset as at the reporting date with the risk of default as at the date of initial recognition. It considers available reasonable and supportive forwarding-looking information. Especially the following indicators are incorporated:

- External credit rating (as far as available);
- Actual or expected significant adverse changes in business, financial or economic conditions that are expected to cause a significant change to the customer's ability to meet its obligations;
- Actual or expected significant changes in the operating results of the customer;
- Significant increases in credit risk on other financial instruments of the same customer;
- Significant changes in the expected performance and behavior of the customer, including changes in the payment status of customers in the group and changes in the operating results of the customer.

Regardless of the analysis above, a significant increase in credit risk is presumed if a debtor is more than 30 days past due in making a contractual payment. A default on a financial asset is when the counterparty fails to make contractual payments within 360 days (2021: 360 days) of when they fall due.

The Group's exposure and the credit ratings of its counterparties are continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties.

2022	2021
QR.	QR.
-/+5	-/+5
18,351,229	17,464,067

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### 34. FINANCIAL RISK MANAGEMENT (CONTINUED)

The schedule below represents the Group's current credit risk grading framework :

Category	Description	Basis for recognising expected credit losses
Performing	The counterparty has a low risk of default and does not have any past-due amounts	12-month ECL
Doubtful	Amount is >30 days past due or there has been a significant increase in credit risk since initial recognition	Lifetime ECL – not credit-im- paired
In default	Amount is >360 days past due or there is evidence indicating the asset is credit-im- paired	Lifetime ECL – credit-impaired
Write-off	There is evidence indicating that the debtor is in severe financial difficulty and the Group has no realistic prospect of recovery	Amount is written off

Financial assets are written off when there is no reasonable expectation of recovery, such as a debtor failing to engage in a repayment plan with the Group. The Group categorises a loan or receivable as uncollectable when a debtor fails to make contractual payments greater than 360 days (2021: 360 days) past due. Where loans or receivables have been fully provided, the Group continues to engage in enforcement activity to attempt to recover the receivable due. Where recoveries are made, these are recognised in consolidated statement of profit or loss.

#### *i. General approach*

General approach is used for fixed deposits and trade receivables with extended credit terms. The Group accounts for its credit risk by appropriately providing for expected credit losses on a timely basis. In calculating the expected credit loss rates, the Group considers historical loss rates for each category of receivables, and adjusts for forward looking macroeconomic data. The Group provides for credit losses against these financial assets as at 31 December is as follows:

31 December 2022 Category	External Credit rating	Expected credit loss rate	Basis for recognition of expected credit loss provision	Estimated gross carrying amount at default	Carrying amount (net of impairment provision)
				QR.	QR.
Short term deposit	Investment grade	0.23%	12 month expected losses	69,500,000	69,364,129
Trade receivables from government entities	Investment grade	15.37%	12 month expected losses	18,431,363	15,599,070
31 December 2021 Category	External Credit rating	Expected credit loss rate	Basis for recognition of expected credit loss provision	Estimated gross carrying amount at default	Carrying amount (net of impair- ment provision)
				QR.	QR.
Short term deposit	Investment grade	0.22%	12 month expected losses	101,850,000	101,629,415
Trade receivable from government entities	Investment grade	46.88%	12 month expected losses	5,115,409	2,717,132

#### i. Simplified approach

For trade receivable and rent receivables, except for trade receivable from government entities, Group applies the simplified approach to provide for expected credit losses prescribed by IFRS 9, which permits the use of the lifetime expected loss provision for those receivables. The loss allowance provision as at 31 December is determined as follows:

31 December 2022	Current QR.	31 – 60 days past due QR.	61 – 90 days past due QR.	91 - 120 days past due QR.	121 - 180 days past due QR.	181 - 360 days past due QR.	More than 360 days past due QR.	Total QR.
Gross carrying amount	3,428,649	1,406,023	748,205	719,134	699,439	277,359	1,258,212	8,537,021
Loss allowance provision	58,917	88,365	81,588	86,727	162,663	108,153	1,255,933	1,842,347
31 December 2021	Current	31 – 60 days past due	61 – 90 days past due	91 - 120 days past due	121 - 180 days past due	181 - 360 days past due	More than 360 days past due	Total
	QR.	QR.	QR.	QR.	QR.	QR.	QR.	QR.
Gross carrying amount Loss allowance provision	2,417,273 45,380	556,130 38,359	505,514 49,794	425,176 58,530	583,988 138,857	1,649,437 574,298	2,005,062	8,142,580

The expected credit losses below also incorporate forward looking information.

The movements in the loss allowance provision are as follows:

At 1 January 2021
Loss allowance charged in profit or loss during the year
As at 31 December 2021
Loss allowance charged in profit or loss during the year (Note 8)
At 31 December 2022
The gross carrying amount of trade and lease receivables is Q
Total loss allowance presented as follows:

Allowance for trade receivable (Note 17) Allowance for term deposits at amortised cost (Note 18)

General approach QR.	Simplified 	Total QR.
2,476,130	2,614,543	5,090,673
142,732	24,316	167,048
2,618,862	2,638,859	5,257,721
349,302	(805,584)	(456,282)
2,968,164	1,833,275	4,801,439

QR. 26,968,384 (2021: QR 13,257,987) (Note 17).

2022	<u>2021</u>
QR.	QR.
4,665,568	5,037,136
135,871	220,585
4,801,439	5,257,721

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### 34. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet obligations as they fall due. The Group's approach to managing liquidity risk is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's operations and reputation.

The following tables detail the Group's remaining contractual maturity for its non-derivative financial liabilities with agreed repayment periods. The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant.

At 31 December 2022	On demand QR.	Less than 1 year QR.	1- 5 years QR.	> 5 years QR.	Total QR.
Trade payables		506,493,558			506,493,558
Dividends payable	104,829,021				104,829,021
Retentions payable		1,661,630	3,668,958		5,330,588
Payable to contractors		969,692			969,692
Lease liability		61,893,814	138,684,276	110,525,063	311,103,153
Other payables		25,149,163			25,149,163
Income tax payable		165,633			165,633
Loans and borrowings		43,364,745	218,670,495	25,381,711	287,416,951
	104,829,021	639,698,235	361,023,729	135,906,774	1,241,457,759
At 31 December 2021	On demand QR.	Less than 1 year QR.	1-5 years QR.	> 5 years QR.	Total QR.
Trade payables		373,317,196			373,317,196
Dividends payable	100,404,492				100,404,492
Retentions payable		1,677,182	3,187,795		4,864,977
Payable to contractors		2,829,974			2,829,974
Lease liability		56,107,760	139,570,303	133,666,244	329,344,307
Other payables		14,914,235			14,914,235
Income tax payable		195,863			195,863
Loans and borrowings		39,922,456	216,029,083	61,982,334	317,933,873
	100,404,492	488,964,666	358,787,181	195,648,578	1,143,804,917

#### Capital management

The Group manages its capital to ensure that it will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balance. The Group makes adjustments to its capital structure, in light of changes in economic and business conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, or issue new shares. No changes were made in the objectives, policies or processes during the years end 31 December 2022 and 31 December 2021.

The capital structure of the Group consists of share capital, legal reserve, optional reserve and retained earnings.

#### 35. FAIR VALUES OF FINANCIAL INSTRUMENTS

#### Significant accounting policie

Details of significant policies and methods adopted including the criteria for recognition for the basis of measurement in respect of each class of financial assets and financial liabilities are disclosed in Note 3 to the financial statements.

As at 31 December, the Group held the following financial instruments measured at fair value:

31 December 2022	Total QR.	Level 1 QR.	Level 2 QR.	Level 3 QR.
Quoted equity shares Un-quoted equity shares	359,037,200 7,987,388	359,037,200		 7,987,388
31 December 2021	Total QR.	Level 1 QR.	QR.	Level 3 QR.
Quoted equity shares Un-quoted equity shares	349,281,349 6,297,300	349,281,349		6,297,300

During the year ended 31 December 2022, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements (2021: Nil).

### 36. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

The table below details changes in the Group's liabilities arising from financing activities including both cash and noncash changes. Liabilities arising from financing activities are those for which cash flows were, or future cash flows will be, classified in the Group's statement of cash flows from financing activities.

	1 January 2022 QR.	Financing cash flow QR.	Non-cash changes QR.	31 December 2022 QR.
Lease liabilities	329,344,307	(63,165,340)	44,924,186	311,103,153
Loans and borrowings	317,933,873	(30,594,469)	77,547	287,416,951
	647,278,180	(93,759,809)	45,001,733	598,520,104
	1 January 2021	Financing cash flow	Non-cash changes	31 December 2022
	QR.	QR.	QR.	QR.
Lease liabilities	216,947,709	(56,716,062)	169,112,660	329,344,307
Loans and borrowings	227,285,078	90,527,707	121,088	317,933,873
-	444,232,787	33,811,645	169,233,748	647,278,180





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