

Al Meera  الميرة

**Consolidated Financial Results
for the year ended
31 December 2022**

Investor Relation Presentation

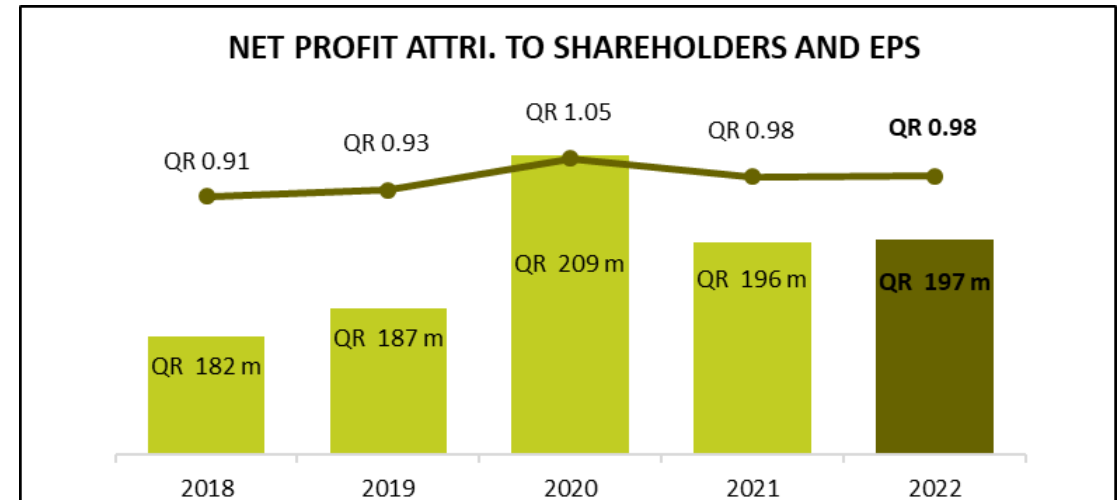
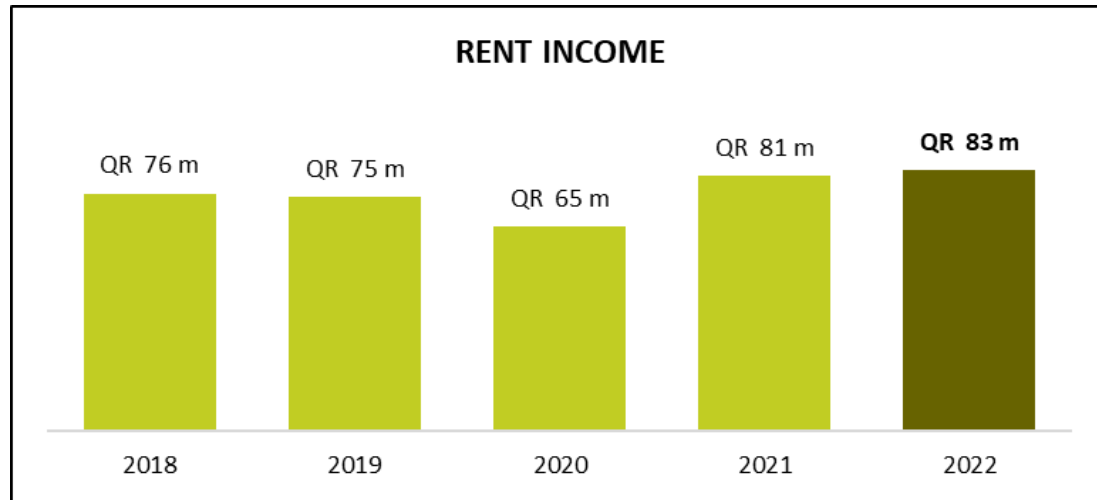
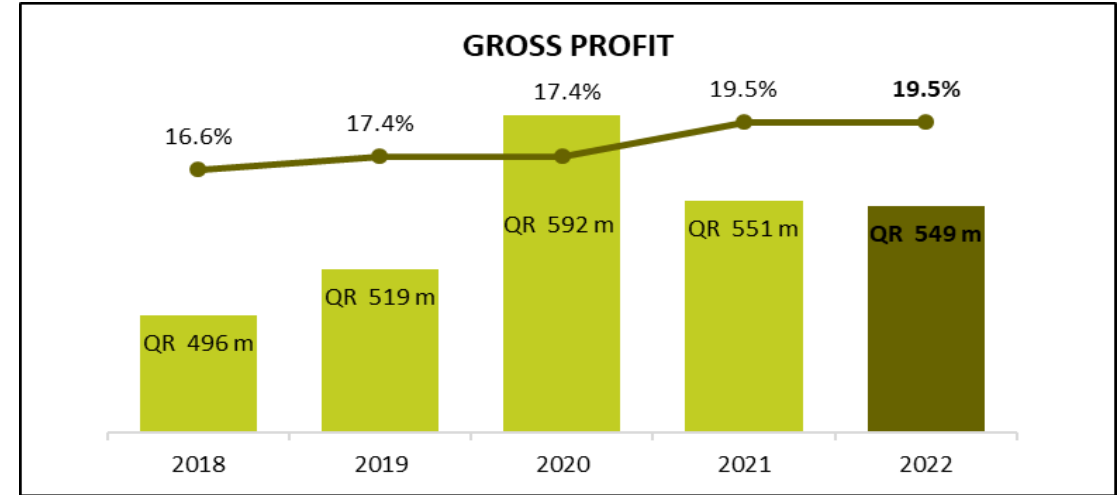
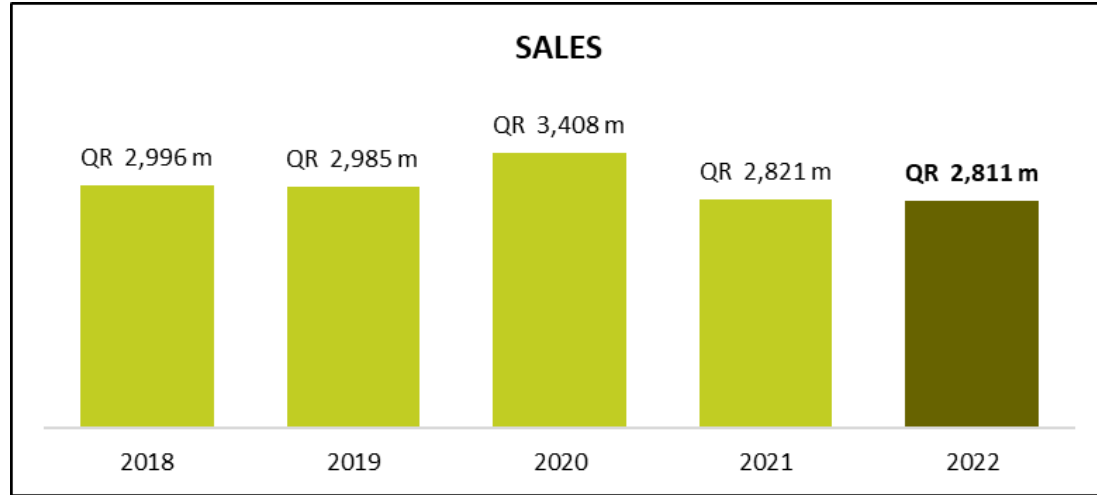
15 March 2023



KEY FINANCIAL HIGHLIGHTS FOR 2022

- Al Meera recorded consolidated sales of QAR 2.8 billion for the year ended 31 December 2022, a decrease of 0.3% compared to 2021. The sales decline is primarily due to competition.
- Gross profit amounted to QAR 548.8 million, a decrease of 0.5% compared to 2021. Gross profit margin was at 19.5%.
- Rental income grew by 2.3% to QAR 83.2 million compared to QAR 81.3 million in 2021.
- Other income increased to QAR 21.2 million, due to higher dividends from equity investments.
- Operating expenditures increased by 1.4% to QAR 317.9 million compared to QAR 313.4 million last year.
- Al Meera reported a net profit of QAR 195.5 million and earnings per share is QAR 0.98 for the year ended 31 December 2022.

KEY FINANCIAL HIGHLIGHTS FOR 2022 (Cont'd)



- In 2022, Al Meera opened 8 supermarkets and convenience store in Qatar, and the newly constructed community mall in Al Amirat in Oman was opened in Q4-2022. With the new store openings, Al Meera currently has 68 stores in Qatar and 7 stores in Oman.
- Al Meera has taken several initiatives to support the FIFA World Cup event held in Qatar.
- Al Meera's retail store expansion plans in Qatar and Oman are progressing as planned and are expected to be operational in 2023 and 2024.
- The corporate and e-commerce sales segments are also being expanded based on market demand.

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