

Al Meera  الميرة

**Consolidated Financial Results  
for the three month period ended  
31 March 2023**

**Investor Relation Presentation**

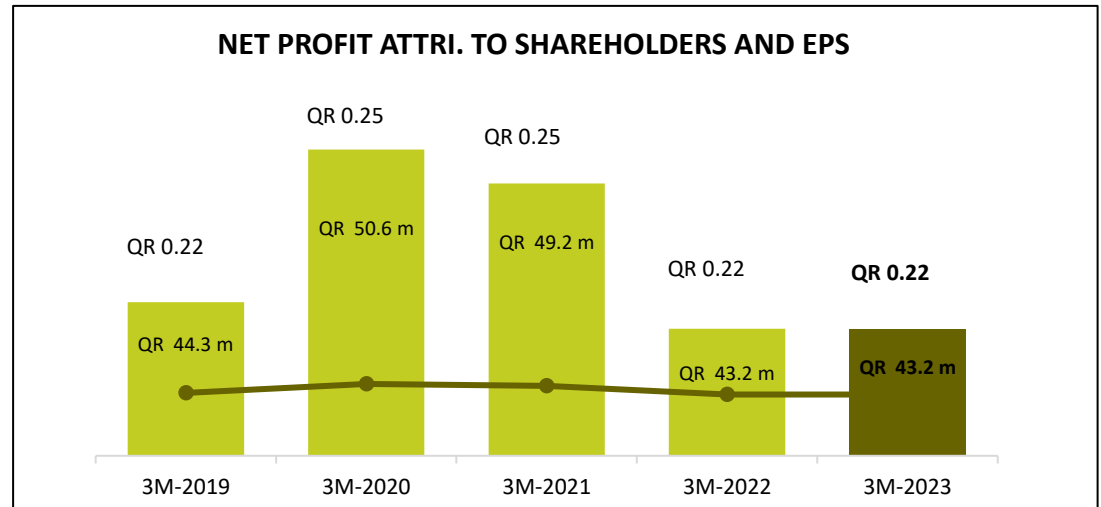
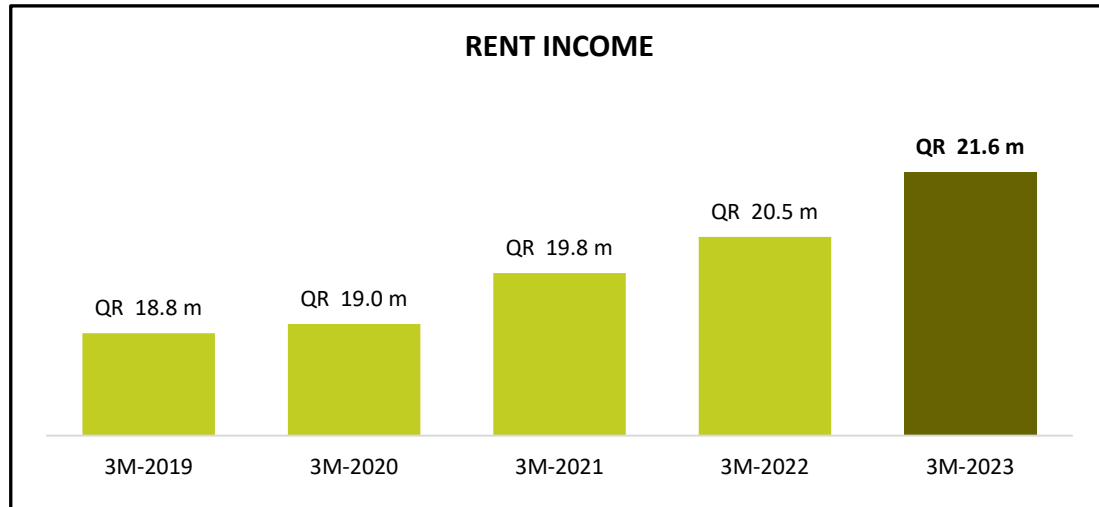
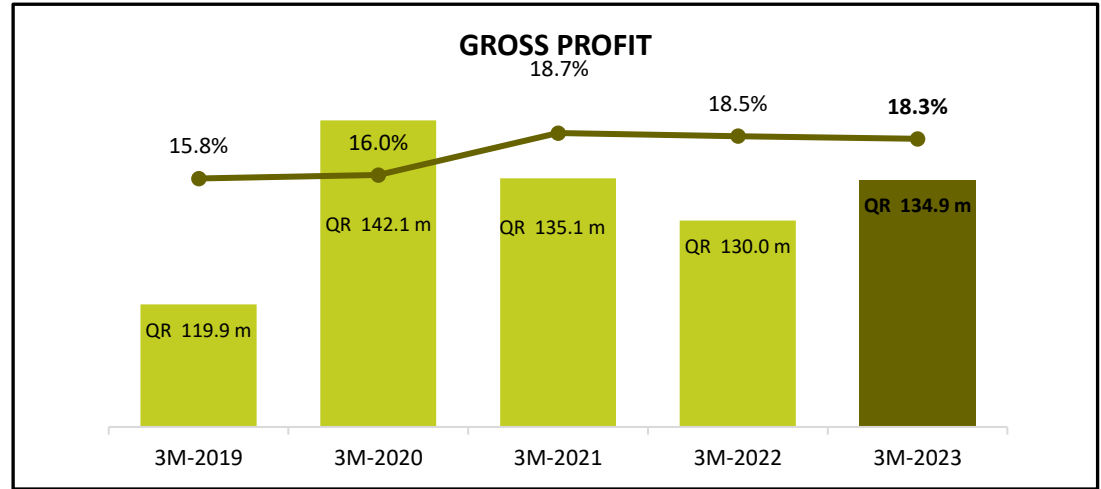
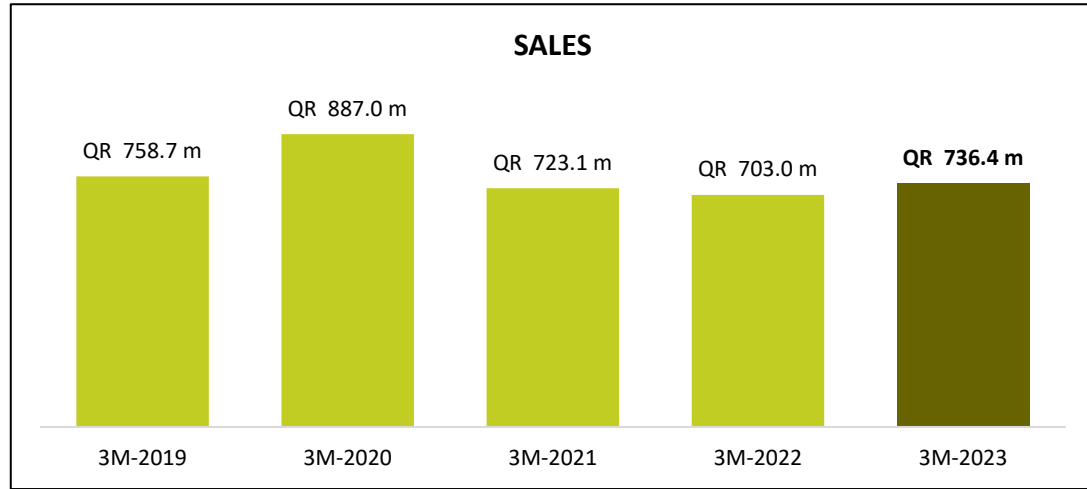
**19 April 2023**



## KEY FINANCIAL HIGHLIGHTS FOR 3M-2023

- Al Meera recorded consolidated sales of QAR 736.4 million for the three-month period ended 31 March 2023, an increase of 4.8% compared to the same period in 2022.
- Gross profit amounted to QAR 134.9 million, an increase of 3.8% compared to the same period in 2022. Gross profit margin was at 18.3%.
- Rental income grew by 5.5% to QAR 21.6 million compared to QAR 20.5 million for the same period in 2022.
- Other income amounted to QAR 10.8 million, an increase of 5.7% compared to the same period in 2022.
- Operating expenditures increased by 4.5% to QAR 87.6 million compared to QAR 83.9 million for the same period in 2022, primarily attributable to additional costs from new stores.
- Al Meera reported a net profit of QAR 43.3 million and earnings per share is QAR 0.22 for the three-month period ended 31 March 2023.

# KEY FINANCIAL HIGHLIGHTS FOR 3M-2023 (Cont'd)



- Al Meera's retail store expansion plans in Qatar and Oman are progressing as planned and are expected to be operational in 2023 and 2024.
- The corporate and e-commerce sales segments are also being expanded based on market demand.

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## Q & A